#### **Rules Review Committee**

#### MEETING AGENDA

# May 15, 2020

#### 9:30 a.m.

Please join meeting from your computer, tablet or smartphone. https://www.gotomeet.me/PatriciaSeguin/rules

General inquiries call: Patricia Seguin, 602-340-7236

For any item listed on the agenda, the Committee may vote to go into Executive Session pursuant to the State Bar's Public Meetings Policy.

#### 1. CALL TO ORDER

Jennifer Rebholz, Chair

2. Review and Approval of April 9, 2020 Meeting Minutes (page 2) Jennifer Rebholz

- 3. Proposed Comments to R-20-0034, Petition to Restyle and Amend Rule 31, Adopt New Rule 33.1, and Amend Rules 32, 41, 42, 46-51, 54-58, 60, and 75-76, Ariz. R. Sup. Ct.
  - a. Petition (page 7)
  - b. Response and Amended Petition (page 159)
  - c. Reporting Form Submitted by Yavapai County Bar Association (page 191)
  - d. Draft Comment in Support (page 193)
  - e. Draft Comment in Opposition (page 203)

Presenter: Christine Davis, Ethics Counsel

- 4. CALL TO THE PUBLIC
- 5. ADJOURN

Jennifer Rebholz

Rules Review Committee State Bar of Arizona 4201 N. 24<sup>th</sup> Street, Suite 100 Phoenix, Arizona 85016

> April 9, 2020 9:30 a.m. Telephonic

#### Minutes

#### MEMBER ATTENDANCE:

P = present in person; T = present telephonically; A = absent.

Jennifer Rebholz, Chair = T	Robert McWhirter, Vice-Chair = $T$
Leticia Marquez = T	Chris Russell = T
Sam Saks = $A$	Dee-Dee Samet = T

#### **OTHER ATTENDEES:**

Guests: Todd Lawson, Kelly Mendoza, George King, Will Fischbach, Joe Roth, Andrew Jacobs, Jodi Feuerhelm and Larry Matthew.

State Bar Staff: Lisa Panahi, Patricia Seguin, Richard L. Palmatier, Jr., Christine Davis, Maret Vessella, and Amy Rehm.

Minutes taken by: Patricia Seguin

- CALL TO ORDER Called to Order by: Jennifer Rebholz, Chair Time: 9:40 a.m.
- Review and approval of March 24, 2020 meeting minutes Motion to approve the minutes: Robert McWhirter Seconded by: Chris Russell Motion: passed
- Proposed Revisions to Criminal Jury Instructions

   (submitted by Criminal Jury Instructions Committee)
   Discussion: Todd Lawson presented the revisions to the Criminal Jury Instructions –
   annual update based on 2019 legislative changes. The Committee discussed.
   Motion to recommend to Board of Governors that Revisions be approved by: Chris
   Russell
   Seconded by: Robert McWhirter

Motion: passed

- 4. Proposed Comment to R-19-0045, Petition to Amend Rules 38 and 39, Ariz. R. Protective Order P. (submitted by Family Law Practice & Procedure Committee) Discussion: Kelly Mendoza presented the Proposed Comment in opposition. The Committee discussed.
  Motion to recommend to Board of Governors that Proposed Comment be filed by: Robert McWhirter Seconded by: Chris Russell Motion: passed
- 5. Proposed Comment to **R-20-0002**, Petition to Amend Rules 38, Ariz. R. Protective Order P.

(submitted by Family Law Practice & Procedure Committee)

Discussion: Kelly Mendoza presented the Proposed Comment in support. The Committee discussed.

Motion to recommend to Board of Governors that Proposed Comment be filed by: Chris Russell

Seconded by: Robert McWhirter Motion: passed

- 6. Proposed Comment to R-20-0021, Petition to Create a Rule to Apply Juries in a Contested Proceeding Upon Request of a Litigant After the Bench Trial (submitted by Family Law Practice & Procedure Committee)
  Discussion: Kelly Mendoza presented the Proposed Comment in opposition. The Committee discussed.
  Motion to recommend to Board of Governors that Proposed Comment be filed by: Dee-Dee Samet
  Seconded by: Robert McWhirter
  Motion: passed
- 7. Proposed Comment to R-20-0033, Petition to Amend Rule 44(a), Ariz. R. Fam. L. P. (submitted by Family Law Practice & Procedure Committee)
  Discussion: Kelly Mendoza presented the Proposed Comment generally supporting and providing suggested language. The Committee discussed.
  Motion to recommend to Board of Governors that Proposed Comment be filed by: Dee-Dee Samet
  Seconded by: Robert McWhirter
  Motion: passed
- Proposed Comment to R-20-0006, Petition for Technical and Clarifying Amendments to Rules 7, 8.1, 16, 37, 55, and Rule 84 Forms 11(a), 12(a), 13(a), and 14(a), Ariz. R. Civ. P. (submitted by Civil Practice & Procedure Committee)

Discussion: George H. King presented the Proposed Comment in support of the Petition with stylistic suggested changes. Motion to recommend to Board of Governors that Proposed Comment be filed by: Chris Russell Seconded by: Dee-Dee Samet Motion: passed

9. Proposed Comment to **R-20-0009**, Petition to Amend Ariz. R. Sup. Ct. to Adopt New Rule 24

(submitted by Civil Practice & Procedure Committee)

Discussion: Will Fischbach presented the Proposed Comment recommending the Petition be continued to the next rules cycle. Working group including members from Civil Practice & Procedure and Criminal Practice & Procedure Committees has been convened. The Committee discussed.

Motion to recommend to Board of Governors that Proposed Comment be filed by: Dee-Dee Samet

Seconded by: Robert McWhirter Motion: passed

- 10. Proposed Comment to R-20-0012, Petition to Permanently Adopt Rules for the Fast Trial and Alternative Resolution Program (submitted by Civil Practice & Procedure Committee)
  Discussion: Joseph Roth presented the Proposed Comment recommending pilot program be extended for further study. The Committee discussed.
  Motion to recommend to Board of Governors that Proposed Comment with modifications be filed by: Robert McWhirter Seconded by: Chris Russell
  Motion: passed
- 11. Proposed Comment to R-20-0014, Petition to Amend rules 101 119 and Delete Rules 120 126, Rules for the Fast Trial and Alternative Resolution Program (submitted by Civil Practice & Procedure Committee)
  Discussion: Andrew Jacobs presented the Proposed Comment. The Committee discussed. Motion to recommend to Board of Governors that Proposed Comment with modifications be filed by: Dee-Dee Samet
  Seconded by: Robert McWhirter
  Motion: passed
- 12. Two Proposed Comments to R-20-0013, Petition to Amend Various Rules of Procedure Related to Creating the Verbatim Record of Judicial Proceedings Discussion: Jodi Knobel Feuerhelm presented the Civil Practice & Procedure Committee's Proposed Comment taking a neutral position. Larry Matthew presented the Criminal Practice & Procedure Committee's Proposed Comment in opposition. The

Committee discussed. Proposed Comments to be combined into one comment leading with Criminal Practice & Procedure Committee's concerns. Motion to recommend to Board of Governors that Proposed Comment in opposition with modifications be filed by: Robert McWhirter Seconded by: Chris Russell Motion: passed

13. Proposed Comment to R-20-0004, Petition to Amend Rules 3.2, 4.1, 41 and Forms 2(a) and 2(b), Ariz.R. Crim. P. (submitted by Criminal Practice & Procedure Committee) Discussion: Larry Matthew presented Proposed Comment. The Committee discussed. Motion to recommend to Board of Governors that Proposed Comment be filed by: Robert McWhirter Seconded by: Chris Russell Motion: passed

- 14. Proposed Comment to R-20-0023, Petition to Amend Rule 404, Ariz. R. Evid. (submitted by Criminal Practice & Procedure Committee)
  Discussion: Larry Matthew presented Proposed Comment in opposition. The Committee discussed.
  Motion to recommend to Board of Governors that Proposed Comment be filed by: Chris Russell
  Seconded by: Robert McWhirter
  Motion: passed
- 15. Proposed Comment to R-20-0015, Petition to Amend Rule 22.5 Ariz. R. Crim. P. (submitted by Criminal Practice & Procedure Committee)
  Discussion: Larry Matthew presented Proposed Comment in opposition. The Committee discussed.
  Motion to recommend to Board of Governors that Proposed Comment be filed by: Chris Russell
  Seconded by: Robert McWhirter
  Motion: passed
- 16. Proposed Comment to R-20-0031, Petition to Amend Ariz. R. Crim. P. (submitted by Criminal Practice & Procedure Committee)

  Discussion: Larry Matthew presented Proposed Comment in opposition. The Committee discussed.
  Motion to recommend to Board of Governors that Proposed Comment be filed by: Robert McWhirter
  Seconded by: Chris Russell
  Motion: passed
- 17. Proposed Comment to R-20-0026, Petition to Amend Rule 32, Ariz. R. Sup. Ct.

(submitted by State Bar of Arizona Staff) Discussion: Lisa Panahi presented Proposed Comment in opposition. The Committee discussed. Motion to recommend to Board of Governors that Proposed Comment be filed by: Dee-Dee Samet Seconded by: Robert McWhirter Motion: passed

- **18.** CALL TO THE PUBLIC No response
- **19.** Meeting adjourned by: Jennifer Rebholz at 11:57 a.m.

Dave Byers<sup>1</sup> Administrative Director, Administrative Office of Courts Member, Task Force on the Delivery of Legal Services State Courts Building 1501 West Washington Phoenix, Arizona 85007 Telephone: (602) 452-3301 Projects2@courts.az.gov

# IN THE SUPREME COURT STATE OF ARIZONA

In the Matter of ) PETITION TO AMEND ) RULES 31, 32, 41, 42 (ERs 1.0-5.7), ) 46-51, 54-58, 60, 75 and 76, ARIZ. R.) SUP. CT., and ADOPT NEW RULE ) 33.1, ARIZ. R. SUP. CT. )

# I. Introduction

Pursuant to Rule 28, Ariz. R. Sup. Ct., the Petitioner petitions the Court to abrogate and amend Rule 31; amend Rules 32, 41, 42 (ERs 1.0, 1.5-1.8, 1.10, 1.17,

5.1, 5.3, 5.4, and 5.7), 46-51, 54-58, 60, 75 and 76, Ariz. R. Sup. Ct.; and adopt new

Rule 33.1, Ariz. R. Sup. Ct.

<sup>1</sup> Mr. Byers files this petition in his capacity of a member of the Task Force and as chairman of the workgroup established to develop proposed rule changes to accomplish entity regulation.

This petition proposes substantial rule changes to implement recommendations resulting from the Task Force on the Delivery of Legal Services extensive review, fact-finding and analysis of the changing consumer legal market and the well-documented access-to-justice gap.<sup>2</sup> This petition includes rule changes developed through a subsequent workgroup on entity regulation established at the recommendation of the Task Force.<sup>3</sup>

The bulk of this petition focuses on the Task Force's recommendation that the Court eliminate Ethical Rule (ER) 5.4 of the Arizona Rules of Professional Conduct, Rule 42, Ariz. R. Sup. Ct., which in general bars lawyers from sharing legal fees with nonlawyers or forming a partnership with a nonlawyer if any of the activities of the partnership consist of the practice of law. The petition requests that the Court adopt a framework for regulating what would be called an "alternative business structure" (ABS) — an entity that provides legal services to third parties and in which a nonlawyer has an economic interest or decision-making authority.

Arizona's ER 5.4, which is the same as the American Bar Association's Model Rule 5.4, reflects the nearly-century-old general prohibition on nonlawyers owning any interest in a law firm. Eliminating the rule would mean, for example, that a professional nonlawyer administrator in a law firm could have an ownership interest

<sup>&</sup>lt;sup>2</sup> The Task Force's October 4, 2019, report and recommendations and other Task Force information is available at <u>https://www.azcourts.gov/cscommittees/Legal-Services-Task-Force</u>. <sup>3</sup> *See* Task Force report at 14.

or that a Fortune 500 company could be a passive investor. It also could mean that a law firm could attract nonlawyer talent, such as technologists, marketers, and business systems analysts, by providing equity in the firm,.

The Task Force concluded that eliminating the rule would encourage innovation in the delivery of legal services. Innovation, in turn, may help bridge the access-to-justice gap as lawyers, technology companies and others would be less constrained by an artificial restriction.<sup>4</sup>

To protect core values of professional independence, confidentiality of client information, and conflict-free representation, this petition proposes that an ABS be required to identify a compliance attorney who would be responsible for establishing policies and procedures within the entity to assure that nonlawyer owners and managers comply with the Arizona ethical rules that govern these core concepts. In addition, the ABS will be required to be licensed, and only active lawyers who are part of the ABS will be able to provide legal services. Licensure as an ABS does not entitle the ABS itself to practice law; rather, licensure creates the ability of nonlawyers and lawyers to jointly own a legal practice.

This petition also proposes expanding the universe of legal professionals in Arizona by adopting a new category of nonlawyer legal-service provider: the limited license legal practitioner ("LLLP"). An LLLP could appear in court and

<sup>&</sup>lt;sup>4</sup> See Task Force report at 10.

administrative hearings in limited practice areas. LLLPs would become affiliate members of the State Bar of Arizona for regulation and discipline purposes. For context, an LLLP in some ways would be similar to a nurse practitioner, an innovation implemented decades ago that is now an integral part of the delivery of medical services. The purpose of creating this new tier of licensed legal service provider is to fill a gap that exists between medium- and low-income individuals needing legal services and the cost of securing those services from the traditional legal market. LLLPs will be required to meet education, examination, and licensure requirements that are greater than what LDPs must meet and LLLPs will therefore be able to provide legal assistance to a portion of the population that LDPs cannot.

The creation of LLLPs is not the first instance Arizona has allowed nonlawyers to provide legal assistance. Decades ago Arizona voters authorized real estate agents to engage in limited scope practice of law by conveying real estate without requiring an attorney to draft the contract, a requirement that still exist in many states. In Arizona it is now routine to conduct what is often the largest economic transaction in which a person will be involved without an attorney but instead with a nonlawyer real estate agent. This example demonstrates that nonlawyers can successfully deliver legal services in limited areas if trained and regulated properly. Moreover, Arizona is not the first U.S. jurisdiction to consider licensing nonlawyers to provide limited legal services and appear in court. Washington adopted what it calls "Limited License Legal Technicians" in 2012 and Utah established its program for "Licensed Paralegal Practitioners" in 2018.<sup>5</sup> In fact, Arizona's Legal Document Preparer program, (LDPs), which took effect in 2003, was one of the first programs to allow nonlawyers to provide limited legal services. Today, 600 LDPs are certified in Arizona.

This petition also proposes a restyling and reorganization of Rule 31.

# **II. Background**

Arizona Supreme Court Administrative Order 2018-111, issued November 21, 2018, charged the Task Force on Delivery of Legal Services with "review[ing] the regulation of the delivery of legal services in Arizona." The order specifically noted that "consumers often rely on sources other than lawyers for legal information or other assistance and that lawyers increasingly are providing services other than through traditional legal partnerships or professional corporations."

To that end, the order directed the Task Force to:

a. Restyle, update, and reorganize Rule 31(d) of the Arizona Rules of Supreme Court to simplify and clarify its provisions.

<sup>&</sup>lt;sup>5</sup> The Bar Examiner, "Limited Practice Legal Professionals: A Look at Three Models," available at <u>https://thebarexaminer.org/article/winter-2018-2019/limited-practice-legal-professionals-a-look-at-three-models/</u> (winter 2018-19).

b. Review the Legal Document Preparers program and related Arizona Code of Judicial Administration requirements and, if warranted, recommend revisions to the existing rules and code sections that would improve access to and quality of legal services and information provided by legal document preparers.

c. Examine and recommend whether other nonlawyers, with specified qualifications, should be allowed to provide limited legal services, including representing individuals in civil proceedings in limited jurisdiction courts, administrative hearings not otherwise allowed by Rule 31(d), and family court matters.

d. Review Supreme Court Rule 42, ER 1.2 related to scope of representation and determine if changes to this and other rules would encourage broader use of limited scope representation by individuals needing legal services.

e. Recommend whether Supreme Court rules should be modified to allow for co-ownership by lawyers and nonlawyers in entities providing legal services; and,

f. In the Chair's discretion, consider and recommend other rule or code changes or pilot projects on the foregoing topics concerning the delivery of legal services.

The Task Force responded to its charge by recommending amendments to the

Ethical Rules in Rule 42 and other Supreme Court rules; amendments to the Arizona

Code of Judicial Administration (ACJA); and other administrative changes.<sup>6</sup>

The Task Force presented its recommendations to the Arizona Judicial Council ("AJC") on October 24, 2019. The AJC accepted all recommendations of the Task Force.

This petition addresses the Task Force's recommendations responding to the Court's assignments to review and clarify Rule 31(d); examine whether nonlawyers should be licensed to provide legal services; and consider nonlawyer ownership of legal-service entities.<sup>7</sup>

After adoption of the Task Force's report and recommendations a workgroup was formed to explore the technicalities of regulating alternative business structures. The workgroup was convened to propose rule changes under which alternative business structures would be regulated. The workgroup also proposed a regulatory framework, code of conduct, and disciplinary sanctions for ABSs that will be encompassed in a new section of the Arizona Code of Judicial Administration.<sup>8</sup>

The workgroup also gave input on amendments to rules that would accomplish the regulation of the LLLP. While most LLLP regulation will be in the ACJA, this petition includes recommendations for incorporating necessary references to LLLPs in jurisdictional and procedural rules. The Administrative Office of Courts has begun the process of convening other workgroups to identify the practice areas, scope of practice, educational requirements, licensing and

<sup>&</sup>lt;sup>7</sup> In addition to the rule changes proposed in this petition, the Task Force also recommended amending ERs 7.1 through 7.5 (information about legal services) and amending Rule 38(d), which deals with law practice by clinical law professors and law students. Those rule changes are the subjects of petitions R-20-0030 and R-20-0007, respectively.

<sup>&</sup>lt;sup>8</sup> The ACJA code section proposal will be filed shortly after the filing of this rule petition and a link to the code section proposal will be provided in the Rules Forum. ACJA code section proposals are open for public comment.

examination requirements and ethical code for LLLPs. Therefore, the proposed amendment to rules in this petition would not be triggered until after development, posting, and adopting of those regulatory requirements.<sup>9</sup>

A clean version of the proposed amendments for Rule 42, ERs 1.0 through 5.7, is attached at Appendix 1A and a markup version of the proposed amendments is attached at Appendix 1B.

A clean version of the proposed amendments to Rules 31 through 76 is attached at Appendix 2A and a markup version of the proposed amendments is attached at Appendix 2B.

# III. Nonlawyer-ownership-related Ethical Rule proposals

## A. Eliminate ER 5.4

The cornerstone of the Task Force's recommendations regarding "coownership by lawyers and nonlawyers in entities providing legal services" was eliminating ER 5.4, which in general prohibits lawyers from sharing legal fees with nonlawyers, prohibits nonlawyers from having any financial interest in law firms, and prohibits a lawyer from forming a partnership with a nonlawyer if any of the partnership's activities consist of the practice of law.

<sup>&</sup>lt;sup>9</sup> An ACJA code section proposal containing the regulatory requirements for the LLLP program will be filed and open for public comment in the Spring of 2020.

This petition proposes that ER 5.4 be eliminated because no modern compelling reason for maintaining the rule exists. ABA Model Rule 5.4 and its predecessor rules as far back as the 1928 Canons of Professional Ethics "originated in legislation aimed at forbidding lawyers from being employed by corporations to provide services to members of the public."<sup>10</sup> This prohibition was not rooted in protecting the public but in economic protectionism. There was "no evidence that the corporations then supplying lawyers to clients were harming the public, and the transparent motivation behind the legislation was to protect lawyers' business."<sup>11</sup>

Today, Model Rule 5.4 is "directed mainly against entrepreneurial relationships with nonlawyers."<sup>12</sup> As a result, it has been identified as a barrier to innovation in the delivery of legal services and contributing to the justice gap.<sup>13</sup>

It purportedly "protect[s] a lawyer's independence in exercising professional judgment on the client's behalf free from control by nonlawyers"<sup>14</sup> but other rules provide that protection. ER 1.7 prohibits a lawyer from representing a client if there is a significant risk that the representation will be materially limited by the lawyer's responsibilities to a third person – a nonlawyer investor, for example. And ER 1.8(f)

<sup>&</sup>lt;sup>10</sup> Bruce A. Green, *Lawyers' Professional Independence: Overrated or Undervalued?*, 46 Akron L. Rev. 599, 618 (2013).

<sup>&</sup>lt;sup>11</sup> *Id*.

<sup>&</sup>lt;sup>12</sup> ABA Formal Ethics Opinion 01-423 (2001).

<sup>&</sup>lt;sup>13</sup> Task Force report at 10.

<sup>&</sup>lt;sup>14</sup> ABA Op. 01-423.

directs that third-party payers (such as insurance companies) cannot interfere with a lawyer's independent professional judgment or the client-lawyer relationship.

The general concept of nonlawyers owning law firms is not new. Insurance companies often employ staff lawyers – sometimes called "captive counsel" – who function as law firms to represent insureds, not as in-house counsel who provide legal services to the insurance company.<sup>15</sup> In that situation, a nonlawyer – the insurance company – employs lawyers who provide legal services to third parties (the insureds).

Arizona would not be the first U.S. jurisdiction to explicitly allow nonlawyer ownership by rule. For three decades Washington D.C. has allowed an "individual nonlawyer who performs professional services [that] assist the organization in providing legal services to clients" to have a financial interest or managerial authority in a law firm under limited circumstances. That jurisdiction explains that it "liberaliz[ed]" Rule 5.4

to permit nonlawyer professionals to work with lawyers in the delivery of legal services without being relegated to the role of an employee. For example, the rule permits economists to work in a firm with antitrust or public utility practitioners, psychologists or psychiatric social workers to work with family law practitioners to assist in counseling clients, nonlawyer lobbyists to work with lawyers who perform legislative services, certified public accountants to work in conjunction with tax lawyers or others who use accountants' services in performing legal services, and professional managers to serve as office managers, executive directors, or in similar positions. In all of these situations, the

<sup>&</sup>lt;sup>15</sup> ABA Formal Ethics Opinion 03-430 (2003).

professionals may be given financial interests or managerial responsibility....

D.C. Rule 5.4 comment [7] (emphasis added). Further, Utah recently adopted a twoyear pilot "sandbox" program that would allow the formation of alternative business structures and regulate those businesses through an independent regulatory body overseen by the Utah Supreme Court.<sup>16</sup>

Eliminating – not just liberalizing – ER 5.4 means nonlawyers could partner with lawyers in an entity that solely provides legal services or in an entity that provides legal services among non-legal services. A nonlawyer could make a passive investment in a legal-services entity. A lawyer even could pay nonlawyer personnel a percentage of fees earned by the law firm on a particular case.

## B. Other Ethical Rule changes necessitated by eliminating ER 5.4

After deciding to recommend eliminating ER 5.4, the Task Force determined that other ERs needed amendments, with the goal of protecting core values of professional independence, confidentiality of client information, and conflict-free representation. The following is a summary of the proposed amendments to other ERs contained in this petition.

<sup>&</sup>lt;sup>16</sup> The Utah Work Group on Regulatory Reform, Narrowing the Access-to-Justice Gap by 15, 21 Reimagining Regulation, (2019) available at https://www.utahbar.org/wpcontent/uploads/2019/08/FINAL-Task-Force-Report.pdf; "Utah Supreme Court Adopts Groundbreaking Changes to Legal Service Regulation," available at https://www.utcourts.gov/utc/news/2019/08/29/utah-supreme-court-adopts-groundbreakingchanges-to-legal-service-regulation/.

## 1. Terminology

Proposed amendments to ER 1.0 (terminology) incorporate concepts from existing comments to the rule that the Task Force determined were important enough to be part of the rule's text. Amendments also define previously undefined phrases in rules that are necessary to address the new concept of nonlawyers having ownership interests in firms and the potential that nonlawyers in those firms may provide nonlegal services to firm clients.

"Firm" or "law firm": A streamlined definition encompasses "any affiliation," rather than listing types of entities, and is expanded to include "any entity that provides legal services for which it employs lawyers."

"Screened": The definition has been expanded to apply to a nonlawyer with the firm as well as lawyers within the firm. Because the existing definition refers to "reasonably adequate" screening procedures, what constitutes those procedures has been imported from ER 1.0 comments [8], [9] and [10].

"Business transaction": A definition has been created from ER 1.8 comments [1] and [3].

"Personal interests": A definition was created from comments to ER 1.7 and ER 1.8.

"Authorized to practice law in this jurisdiction": This new definition pegs a firm's conduct to Rule 31.

"Nonlawyer": New definition to clarify that a "nonlawyer" could either be a person not licensed as a lawyer in any jurisdiction or a lawyer licensed in another jurisdiction who is not authorized to practice in this jurisdiction.

"Nonlawyer assistant": New definition created from ER 5.3 comment [3].

One definition is proposed to be eliminated: "Partner." The specific term "partner" is no longer relevant if ER 5.4, which contains the prohibition on being partners with a nonlawyer, is eliminated and proposed changes to ERs 5.1 and 5.3 are adopted.

# 2. Professional independence

ERs 5.1 and ER 5.3 detail the obligations of lawyer owners and managers in a firm.

# i. ER 5.1 (Responsibilities of Lawyers Who Have Ownership Interests or are Managers or Supervisors)

Amendments to this rule were made in part because a lawyer may hold an ownership interest in a firm in a variety of ways. The rule is no longer limited to a "partner" and instead a broader reference to "ownership interests" was added to the title because of the change in the definition of "firm" in ER 1.0(c) and the elimination of ER 5.4.

As with several other ERs, rule comments that addressed important concepts were integrated into the text of the rule itself. The definition of "internal policies and procedures" was moved from the comment to subsection (a)(1). Subsection (b) now

states that whether a lawyer has supervisory duties over lawyers may vary depending on the circumstances. And, subsection (c) now provides guidance on what constitutes reasonable remedial action. Existing comments to the rule were deleted because of the changes and additions to the rule itself.

#### ii. ER 5.3 (Responsibilities Regarding Nonlawyers)

A change to the title was made to identify the rule's scope, which now encompasses both nonlawyers in the firm and nonlawyer assistants, who can be inside or outside the firm.

The proposed amendments to ER 5.3(a) instruct that all lawyers in a firm must ensure that the firm has in effect measures that provide reasonable assurance that the conduct of all nonlawyers, including any nonlawyers who have economic interests in the firm, comports with a lawyer's professional obligations.

ER 5.3(a) also now contains two important criteria of "reasonable measures."

First, proposed amendments to ER 5.3(a)(1) require that policies and procedures be designed to prevent nonlawyers from "directing, controlling or materially limiting the lawyer's independent professional judgment on behalf of clients or materially influencing which clients a lawyer does or does not represent." This language provides additional protection against nonlawyer owner influence over a lawyer's legal practice. Second, ER 5.3(a)(2) specifies that policies and procedures must be designed to ensure that nonlawyers avoid conflicts of interest, maintain the confidentiality of all firm client information, and otherwise comport themselves in accordance with a lawyer's ethical obligations. This is another protection against nonlawyer interference.

The amendments to ER 5.3(b) also move important information from the comments to the rule itself resulting in the deletion of those comments. New subsection (b)(1) states what constitutes a direct supervisor's "reasonable efforts." New subsections (b)(2) and (3) require that lawyers be cognizant that nonlawyers may not have legal training and are not subject to professional discipline, and therefore must give directions appropriate under the circumstances. New subsection (b)(4) deals with the allocation of responsibility between the lawyer and the client when the client directs that the lawyer use a particular nonlawyer service provider.

Finally, and perhaps most importantly, new subsection (d) requires that *all* lawyers practicing in firms that include nonlawyer owners or managers must ensure that one firm lawyer has been designated to be responsible for establishing policies and procedures to assure that all nonlawyers comply with the lawyers' ethical obligations.

Further, the forthcoming proposed section of the ACJA requires that ABSs identify on an annual registration statement which lawyer in the ABS is responsible

under ER 5.3(d), similar to how a lawyer required to have a trust account may identify another lawyer in the firm as being responsible for maintaining the trust account. This provides a level of entity accountability to assure that a specific attorney must establish appropriate nonlawyer ethics procedures.

#### 3. Confidentiality of client information: ER 1.6

The Task Force recognized that by eliminating ER 5.4 and allowing lawyers and nonlawyers to partner together to form businesses that might provide both legal and nonlegal services, there would be a heightened need to protect client confidentiality.

ER 1.6(e) currently requires that a lawyer make reasonable efforts to prevent inadvertent or unauthorized disclosure of confidential information about a client. A proposed amendment to subsection (e) adds this obligation even if the services the firm provides to the client are purely nonlegal. The amendment thus clarifies that regardless whether a client is receiving legal services from a lawyer or receiving nonlegal services from a nonlawyer in the same firm, the traditional protections to the client's information apply to all aspects of the business.

# 4. Conflict-free representation: ER 1.7, ER 1.8, ER 1.10

## i. ER 1.7 (Conflict of Interest: Current Clients)

There are no proposed amendments to ER 1.7. However, the concept of personal-interest conflicts addressed in ER 1.7 comment [10] was imported into a

new definition of personal-interest conflict in ER 1.0(o). Existing comment [10] therefore was eliminated.

# ii. ER 1.8 (Conflict of Interest: Current Clients: Specific Rules)

The possibility that a firm may provide legal and non-legal services raises the specter of lawyers referring their legal clients to the firm's nonlawyers for services. This is not a new ethical issue, considering that law firms already may provide law-related services and some lawyers have businesses in addition to their law practices. If, however, ER 5.4 is eliminated, and an entity can employ a lawyer to provide legal services to third parties, the referral issue becomes more significant.

The proposed amendment to ER 1.8 adds subsection (m), which states that when lawyers refer clients for nonlegal services provided either by the lawyer or nonlawyers in the firm or refer clients to a separate entity in which the lawyer has a financial interest, they must comply with ERs 1.7 and 1.8(a). This proposed amendment is based on content from ER 1.8 comment [3].

ER 1.8 comments [1], [2], and [3] were deleted. Relevant parts of comments [1] and [3] have been made part of a new definition of "business transaction" in ER 1.0(n). Comment [2] merely restates ER 1.8(a) and is therefore redundant and thus deleted.

# iii. ER 1.10 (Imputation of Conflicts of Interest: General Rule)

With the elimination of ER 5.4, nonlawyers would be able to play significant roles in firms, including having ownership interests. Therefore, ER 1.10 should explicitly address imputation of their conflicts to others.

Amendments include deleting comments 1 through 4. Comment 1, which discusses a "firm," is no longer needed in light of the expanded definition of "firm" in ER 1.0(c). Comments 2 and 3 summarize the concepts of imputation, with one important exception that addresses conflicts if a lawyer owns all or part of an opposing party. That exception was expanded to include nonlawyers and was added to the rule's text as subsection (f), which provides that a conflict is imputed to the entire firm if a lawyer or nonlawyer owns all or part of an opposing party.

Comment 4 contains important concepts the task force determined should be part of the rule itself. New subsection (g) therefore allows disqualified nonlawyers to be screened from matters without imputing the conflict to the firm, unless the nonlawyer is an owner, shareholder, partner, officer or director of the firm. Similarly, new subsection (h) allows lawyers to be screened if they are disqualified because of events or conduct that occurred before they became licensed lawyers, unless the lawyer is an owner, shareholder, partner, officer, or director of the firm.

## C. Other Ethical Rules impacted and therefore amended

## 1. ER 1.5 (Fees)

The proposed amendments to ER 1.5 are based on ensuring that the rule's language reflects the change to the definition of "firm" in ER 1.0(c) as well as the elimination of ER 5.4's prohibition of lawyer and nonlawyer co-ownership of businesses providing legal services. The proposed rule also incorporates language from current comments to clearly provide that the rule applies to firms dividing a single billing to a client and firms jointly working on a matter. The rule further requires that division of responsibility must be reasonable.

## 2. ER 1.17 (Sale of Law Practice or Firm)

Removing the ER 5.4 restrictions on law-firm ownership conceptually impacts ER 1.17, which governs selling a law practice. ER 1.17(a) and (b)'s restrictions on lawyers selling their law practices do not remained viable in light of elimination of ER 5.4.

ER 1.17(a) currently requires that a lawyer who sells all or part of a private law practice stop practicing law – either entirely or in the practice area that has been sold – in the geographic area where the practice has been conducted. This is in part rooted in ER 5.4, which contained explicit exceptions to the ban on sharing fees with a nonlawyer for paying money to a lawyer's estate. ER 5.4(a)(1), (2).

The comments to ER 1.17 contain exceptions that undercut the value of what is effectively an artificial non-compete clause imposed on the selling lawyer. For example, comment [2] explains that a lawyer who sells their law practice but then returns to private practice "as a result of an unanticipated change in circumstances" does not necessarily violate subsection (a).

ER 1.17(b) currently requires that an "entire practice" or an "entire practice area" be sold to one or more lawyers or law firms. The stated reason is to protect "those clients whose matters are less lucrative and who might find it difficult to secure other counsel if a sale could be limited to substantial fee-generating matters." ER 1.17 comment [6]. The comments, however, contain exceptions that swallow the rule. They recognize that not all of the seller's clients will choose to be represented by the buyer (ER 1.17 comment [2]) and that a purchaser may not be able to take on a particular matter because of a conflict of interest (ER 1.17 comment [6]).

Again, as with other ERs discussed above, amendments encompass moving important information from remaining comments into the rule's text. The amendments require that clients be advised of the purchaser's identity (new subsection (a)(1)) and new subsection (c) requires that the purchaser honor existing fee and scope-of-work arrangements between the seller and client. New subsection (d) requires the seller to give notice to clients before allowing a purchaser to access detailed client information. New subsection (e) requires the seller to ensure that a purchaser is qualified and new subsection (f) advises that if courts must approve substitution, the matter cannot be included in the sale until obtaining that approval. Finally, new subsection (g) makes the rule inapplicable to transfers of legal representation unrelated to a sale of the firm.

As a result of these changes, all comments were eliminated.

## 3. ER 5.7 (Responsibilities Regarding Law Related Services)

In evaluating whether to recommend eliminating ER 5.4, the task force also considered the viability of ER 5.7. Under that rule, and depending on the circumstances, a lawyer may be obligated to provide the recipient of law-related services the full panoply of protections enjoyed by the lawyer-client relationship.

Considering the recommendation to eliminate ER 5.4, and thus allow lawyers to partner with nonlawyers, ER 5.7 is unnecessary, restrictive of innovation and therefore is eliminated.

#### **IV. Rule 31**

As the Court directed, the Task Force reviewed Rule 31(d), which over years has expanded to include 31 exceptions to the general rule that only active lawyers may practice law, thus becoming cumbersome and difficult to navigate.

The Task Force opted to take a holistic view of Rule 31 and proposed restyling and reorganizing the entire rule, not just subsection (d), into four separate rules. This makes the rule easier to navigate and understand and is consistent with other rulerestyling efforts.

Consistent with the Court's restyling conventions, the new proposed rules use the active voice and eliminate ambiguous words (especially "shall") and archaic terms (*e.g.*, "herein," "thereto"). The rules are also restated in a positive—rather than prohibitory—manner (*e.g.*, "a person may" rather than "a person may not,"; "a person or entity may" rather than "nothing in this rule prohibits").

The workgroup that developed recommended amendments for regulating ABSs and LLLPs did so in the context of the proposed restyled Rule 31. Therefore, the rules included in Appendix 2A and Appendix 2B show the restyled rules – not current Rule 31 —with the ABS additions shown through underlining. Original Rule 31 appears in the Task Force's report at pages 150 through 155.

## A. Rule 31 (Supreme Court Jurisdiction)<sup>17</sup>

The changes in proposed Rule 31, which incorporates much of current Rule 31(a), are stylistic, with one major exception.

Although current Rule 31(a) already referred to the Court having jurisdiction over "any person or *entity* engaged in the authorized or unauthorized 'practice of law' in Arizona…" (emphasis added) a sentence has been added to make explicit

<sup>&</sup>lt;sup>17</sup> Restyling as described led to amendments to Rule 41 (but not substantive changes) to incorporate content deleted from restyled Rule 31.

that the Court has jurisdiction "over any ABS who is licensed pursuant to Rule 31.1(b) and ACJA 7-209." This amendment was necessary because the term "entity" has particular meaning in the existing rules regulating the practice of law and it is ABSs that amendments in the petition are designed to regulate, not traditional law firms.

The restyled Rule 31 does not include all of the content of current Rule 31(a). In particular, three definitions have been omitted:

- "Legal assistant/paralegal" (defined by current Rule 31(a)(2)(C)) was removed as that term is not used in either current or restyled Rule 31.
- "Mediator" (defined by current Rule 31(a)(2)(D)) was not included in the restyled rule. An exception for mediators appears in restyled Rule 31.3(e)(5).
- "Unprofessional conduct" (defined by current Rule 31(a)(2)(E)) was not included because the term is not otherwise used in Rule 31.

This petition recognizes that the definition of "unprofessional conduct" is a cornerstone of lawyer discipline. Therefore, it is proposed that definition be relocated to Rule 41, which lists the duties and obligations of members. Rule 41 also has been amended to specifically incorporate the Oath of Admission to the Bar and the Lawyer's Creed of Professionalism of the State Bar of Arizona, neither of which were previously officially part of a rule.

## **B.** Rule 31.1 (Authorized Practice of Law)

Proposed Rule 31.1 incorporates current Rule 31(b) as Rule 31.1(a).

A new proposed Rule 31.1(b) defines an Alternative Business Structure. Although the criteria for an ABS will be in ACJA 7-209, adding this definition is important to clarify that an ABS must employ an active State Bar member in good standing; must be licensed pursuant to ACJA 7-209; and that legal services only may be provided by authorized persons and in compliance with Court rules.

# C. Rule 31.2 (Unauthorized Practice of Law)

Current Rule 31(a)(2)(B) describes the "unauthorized practice of law." Restyled Rule 31.2(a) carries over but broadens the definition of who may engage in the practice of law by acknowledging that lawyers such as registered in-house counsel and out-of-state lawyers admitted pro hac vice may practice law in Arizona.

Restyled Rule 31.2(b) adds "alternative business structure" to the list of descriptions that are reasonably likely to induce others to believe that the person or entity is able to practice law or provide legal services in this state.

## **D.** Rule 31.3 (Exceptions to Rule 31.2)

The most extensive restyling occurs to current Rule 31(d), which the proposed rule denominates as Rule 31.3. Rule 31(d) currently has 31 subsections with little reason to their order.

To make the rule more useful, subsection (d) was reorganized into 10 subsections in proposed Rule 31.3: (1) a "Generally" section; (2) Governmental Activities and Court Forms; (3) Corporations, Limited Liability Companies, Associations, and Other Entities; (4) Administrative Hearings and Agency Proceedings; (5) Tax-Related Activities and Proceedings; (6) Legal Document Preparers; (7) Mediators; (8) Legal Assistants and Out-of-State Attorneys; (9) Fiduciaries; and (10) Other.

The following merit specific mention:

- Proposed restyled Rule 31.3(c)(1) provides a definition of "legal entity."
- Subsection (3) collapses the three current provisions regarding the representation of companies and associations in municipal or justice courts.
- Subsection (4) retains the provision authorizing a person to represent entities in superior court in general stream adjudications.
- Subsection (5) collapses seven current rules regarding the representation of various types of legal entities in administrative hearings or administrative proceedings.
- Subsection (6) sets forth in a single location a general exception saying that a hearing officer or presiding officer can order an entity to be represented by counsel.

The Task Force also considered rule petition R-18-0004, which the Supreme Court had continued pending the Task Force's recommendation. That petition sought an amendment to the rule that would permit owners of closely held corporations and like entities, or their designees, to represent the entities in litigation. While the Task Force empathized with the plight of "mom and pop" entities that cannot afford counsel and yet are deprived of the ability to represent the entities in court, the Task Force did not recommend this proposal. However, the proposed restyling of Rule 31(d) herein addresses the organizational issues raised by rule petition R-18-0004.

Finally, to the extent practicable, the proposed restyling endeavors to conform the rules to one another to avoid expressing identical requirements in different ways. With one possible exception, this petition does not recommend substantive changes to existing Rule 31 language. The Task Force clarified language in proposed Rule 31.3(d), which addresses "Tax-Related Activities and Proceedings." Even assuming this clarification effects a substantive change, the Task Force believed the change was within its charge to simplify and clarify the rule.<sup>18</sup>

#### V. ABS/Entity Regulation proposals

Arizona's current professional-responsibility rules apply only to individual lawyers. Regulating ABSs, however, requires adopting rules that apply to entities.

<sup>&</sup>lt;sup>18</sup> Task Force report at 38.

Entity regulation is not a unique concept. Australia, England and Wales, and parts of Canada already use some form of entity regulation that supplements individual lawyer responsibility for ethical behavior.<sup>19</sup> It is notable that after ten years of experience in the UK, the traditional legal field thrives with no decrease in billings by traditional legal practices even with the implementation of the ABS structure. Moreover, a statewide poll of adult Arizonans, commissioned by the Arizona Administrative Office of Courts, shows that 62% of those polled support the idea of allowing nonlawyers to partner with lawyers to own businesses that provide legal services. Of those in support who are lawyers or have immediate family who are lawyers, 54% support allowing nonlawyer ownership interests in legal services businesses.

In the United States, New Jersey and New York require law firms – not just individual lawyers – to comply with professional rules. *See, e.g.*, New Jersey Rule of Professional Conduct 5.1(a) ("Every law firm, government entity, and organization authorized by the Court Rules to practice law in this jurisdiction shall make reasonable efforts to ensure that member lawyers or lawyers otherwise participating in the organization's work undertake measures giving reasonable assurance that all lawyers conform to the Rules of Professional Conduct."). Entity

<sup>&</sup>lt;sup>19</sup> See, e.g., Jayne Reardon, "Would Entity Regulation Improve Consumer Protection?" available at <u>https://www.2civility.org/can-entity-regulation-protect-consumers/</u>

regulation is not foreign to Arizona. The state already regulates Licensed Document Preparer businesses (ACJA 7-208 et seq) as well as defensive driving schools (ACJA 7-205 et seq.) and licensed fiduciary business entities (ACJA 7-202 et seq.)

The Task Force recommended that the Court adopt a system of entity regulation for ABSs; the post-task-force work fleshed out that recommendation with a framework.

Under that framework, ABSs would be licensed by this Court after being vetted by a new court committee, and then folded into the existing lawyer discipline system, with investigation and prosecution by the State Bar; assessment by the Attorney Discipline Probable Cause Committee of reports of investigation by the State Bar; and adjudication by the Presiding Disciplinary Judge.

All definitions, criteria and process for licensing, code of conduct, requirements for the compliance lawyer, disciplinary sanctions, and other specifics will be regulations in ACJA 7-209, rather than as Supreme Court rules.

Significant substantive proposed rule changes proposed by this petition include the following.

## **A. Rule 31**

As described in section IV above, the Task Force proposes adding provisions to restyled Rules 31, 31.1, 31.2 and 31.3 to effectuate ABS regulation.

#### **B.** Rule 32 (Organization of the State Bar of Arizona)

Substantive proposed amendments include adding to Rule 32(a)(2)(D) that the State Bar is obligated to assist the Court with regulating ABSs; defining "discipline" in Rule 32(b)(3) to include sanctions and limitations on ABSs; defining "respondent" in Rule 32(b)(7) to include ABSs; and adding to Rule 32(h) a reference that ABSs will be licensed by the new Committee on Alternative Business Structures.

Rule 32(1) now includes a sentence allowing the State Bar and the Administrative Office of the Courts to recoup "extraordinary costs" beyond the Court-adopted schedule of fees. The concern is that investigating the application of or a complaint against an ABS could entail extraordinary investigation, prosecution and adjudication costs, depending on the size and organizational structure of the ABS.

# C. New Rule 33.1 (Committee; Entity Regulation)

This new rule creates the Committee on Alternative Business Structures, which will review applications and licensure of ABSs and make recommendations to the Court.

Proposed Rule 33.1(b)(1) requires that the Committee take into consideration these regulatory objectives:

(A) protecting and promoting the public interest;

(B) promoting access to legal services

- (C) advancing the administration of justice and the rule of law;
- (D) encouraging an independent, strong, diverse, and effective legal profession; and
- (E) promoting and maintaining adherence to professional principles.

Proposed Rule 33.1(b)(2) requires that the Committee examine whether an ABS applicant has "adequate governance structures and policies in place to ensure" that

- (A) lawyers providing legal services to consumers act with independence consistent with the lawyers' professional responsibilities;
- (B) the alternative business structure maintains proper standards of work;
- (C) the lawyer makes decisions in the best interest of clients;
- (D) confidentiality consistent with Arizona Rule of Supreme Court 42 is maintained; and
- (E) any other business policies or procedures that do not interfere with a lawyers' duties and responsibilities to clients.

# D. Rule 46 (Jurisdiction in Discipline and Disability Matters; Definitions

A new paragraph provides that an ABS applicant's false statements or misrepresentations may be independent grounds for discipline and an aggravating factor in any discipline proceeding, and that fraudulent misstatements or material misrepresentations may result in an ABS's license being revoked.

#### E. Rule 47 (General Procedural Matters)

Service of discipline complaints on ABS respondents may be made on a designated agent for service.

#### **F.** Rule 48 (Rules of Construction)

Proposed Rule 48(d)(2) provides that allegations in a complaint against an ABS shall be established by a preponderance of the evidence, compared to the clearand-convincing standard required for lawyers. The rule includes the same rebuttable presumptions for failing to maintain trust account records as lawyers are subjected to in Rule 48(d)(1).

#### G. Rule 49 (Bar Counsel)

Proposed Rule 49(c)(2)(C) would be amended to require that all sanctions against ABSs be published in *Arizona Attorney* magazine, and revocation, suspension, reprimand, and licensing after a period of revocation be posted on the State Bar's website for an indefinite period.

#### H. Rule 50 (Attorney Discipline Probable Cause Committee)

The ADPCC's jurisdiction is expanded to include an ABS's violations of ACJA 7-209.

#### I. Rule 51 (Presiding Disciplinary Judge)

The presiding disciplinary judge's jurisdiction is expanded to include imposing discipline on ABSs.

#### J. Rule 54 (Grounds for Discipline)

The rule is expanded to include ABSs and violations of ACJA 7-209.

#### K. Rule 56 (Diversion)

Amendments to this rule make ABSs eligible for diversion.

#### L. Rule 58 (Formal Proceedings)

Under the proposed amendment to Rule 58(k), sanctions imposed against an ABS shall be determined in accordance ACJA 7-209 and to the extent applicable, with the American Bar Association *Standards for Imposing Lawyer Sanctions*.

# M. Rule 60 (Sanctions)

Misconduct by an ABS would be grounds for sanctions specified by ACJA 7-209, which will include license revocation, suspension, reprimand, probation, restitution, disgorgement of profits and civil fines.

# N. Rule 75 (Unauthorized Practice of Law, Jurisdiction)

Amendments extend jurisdiction to pursue allegations of UPL against an ABS.

# **O. Rule 76 (Unauthorized Practice of Law, Grounds for Sanctions, Sanctions and Implementation)**

An amendment adds authority for the Superior Court to impose a civil penalty of up to \$25,000 against respondents upon whom another sanction is imposed.

#### VI. Limited License Legal Practitioner (LLLP)

The Task Force proposed that the Court adopt a new category of nonlawyer legal-service provider, the LLLP, who would be licensed and able to provide limited legal services to clients, including appearing in court and administrative hearings in limited practice areas, such as family law.

The Task Force concluded that licensing nonlawyers to provide limited legal services will not undermine the employment of lawyers for several reasons. First, the legal needs targeted for LLLPs involve routine, relatively straight-forward, high-volume but low-paying work that lawyers rarely perform, if ever. Second, lawyers could team with LLLPs to provide complementary services, thereby increasing business opportunities for lawyers. Moreover, to date no jurisdiction that allows certified nonlawyers to provide limited legal services has reported any diminution in lawyer employment. While some lawyers may prove instinctive skeptics on this issue, the Task Force was not able to find empirical evidence that lawyers are at risk of economic harm from certified LLLPs who provide limited legal services to clients with unmet legal needs. A statewide poll of adult Arizonans, commissioned by the Arizona Administrative Office of Courts shows that 80% of those polled support the

concept of a new tier of limited legal service provider. Of those in support who are lawyers or who have immediate family who are lawyers, 83% support the new tier. This proposal had overwhelming support in both urban and rural counties.

LLLPs would provide services distinctly different from Legal Document Preparers. LDPs may not give legal advice nor may appear in court for customers who hire them to prepare documents. The Task Force recommended that LLLPs, on the other hand, be able to provide legal advice and to make appearances in court on behalf of clients.<sup>20</sup>

Therefore, this petition proposes rule amendments that would effect regulation and licensing of LLLPs. As with ABSs, the definitions, criteria and process for licensing, code of conduct, and other specifics regarding LLLPs will be regulations in an ACJA section (ACJA 7-210), rather than Supreme Court rules. Also, like ABSs, LLLPs would be folded into the existing lawyer discipline system, with investigation and prosecution by the State Bar; assessment by the ADPCC of reports of investigation by the State Bar; and adjudication by the Presiding Disciplinary Judge.

Unlike ABSs, however, LLLPs would become affiliate members of the State Bar with limited benefits of membership, such as access to the ethics hotline.

<sup>&</sup>lt;sup>20</sup> The exact parameters of an LLLP's authority, such as particular legal tasks suitable for LLLPs to perform and whether LLLPs could provide "pre-litigation education about legal rights and responsibilities," would need to be developed by a steering committee. Task Force report at 41.

Significant substantive proposed rule changes include:

#### A. Rule 32 (Organization of the State Bar of Arizona)

Rule 32(c)(1) currently provides that the State Bar has five classes of membership: active, inactive, retired, suspended, and—judicial. Proposed Rule 32(c)(3) creates a sixth category of membership, for LLLPs. They would be "affiliate members" for the purposes of regulation and discipline only. They would pay annual fees, including an amount designated for the Client Protection Fund. They would receive a certificate of licensure, not a bar card.

Rule 32(c)(13) would be amended to require that LLLPs, like active lawyers in private practice, disclose whether they have professional liability insurance.

#### B. Rule 46 (Jurisdiction in Discipline and Disability Matters; Definitions

A new paragraph provides that an LLLP applicant's false statements or misrepresentations may be independent grounds for discipline and an aggravating factor in any discipline proceeding, and that fraudulent misstatements or material misrepresentations may result in an LLLP's license being revoked.

The definitions of "discipline", "misconduct", and "respondent" were amended to include LLLPs.

#### C. Rule 49. (Bar Counsel)

Amendment to Rule 49(c)(1) ensures chief bar counsel has prosecutorial oversight over LLLPs and amendment to Rule 49(c)(2)(C) specifies that as with ABSs, all sanctions against an LLLP would be reported publicly.

# **D.** Rules 50 (Attorney Discipline Probable Cause Committee) and 51 (Presiding Disciplinary Judge)

Amendments to both rules expand jurisdiction to include discipline-related activities involving LLLPs.

#### E. Rule 54 (Grounds for Discipline)

This rule is expanded to include LLLPs and violations of ACJA 7-210, which will be the ACJA section governing LLLPs.

#### F. Rule 56 (Diversion)

Amendments to this rule make LLLPs eligible for diversion.

#### G. Rule 60 (Sanctions)

Misconduct by an LLLP would be grounds for sanctions specified by ACJA 7-210, which will closely resemble the sanctions for misconduct by lawyers including revocation of license, suspension, reprimand, probation, and civil fines.

#### VII. Conclusion

Petitioner respectfully requests that the Court consider this petition and proposed rule changes at its scheduled August rules conference. Petitioner additionally requests that the petition be circulated for public comment, and that a staggered comment period as follows be ordered: (a) initial comments due on March 30, 2020; (b) response to initial comments on April 27, 2020; (c) second round comments due on May 26, 2020; and (d) reply and final amended petition due on June 22, 2020. Petitioner respectfully requests that the Court adopt the proposed rules as they currently appear, or as modified considering comments received, with an effective date of January 1, 2021.

DATED this 30th day of January, 2020.

\_\_\_\_/s/\_\_\_\_\_

Dave Byers Administrative Director Arizona Administrative Office of Courts State Courts Building 1501 West Washington Phoenix, Arizona 85007 Telephone: (602) 452-3301 Projects2@courts.az.gov

# APPENDIX 1 PROPOSED AMENDED ERs 1.0 THROUGH 5.7 CLEAN AND MARKUP

#### APPENDIX 1A: Proposed Amended ERs 1.0 through 5.7 (Clean)

#### ER 1.0. Terminology

(**a**) – (**b**) [[No change]]

(c) "Firm" or "law firm" denotes a lawyer or lawyers in any affiliation, or any entity that provides legal services for which it employs lawyers. Whether two or more lawyers constitute a firm can depend on the specific facts.

 $(\mathbf{d}) - (\mathbf{f}) [[No change]]$ 

 $(\mathbf{g}) - (\mathbf{i})$  [[Formerly  $(\mathbf{h}) - (\mathbf{j})$ ; No change to text]]

(j) "Screened" denotes the isolation of a lawyer or nonlawyer from any participation in a matter through the timely imposition of procedures within a firm that are reasonably adequate under the circumstances to protect information that the isolated lawyer or nonlawyer is obligated to protect under these Rules or other law.

(1) Reasonably adequate procedures include:

(i) Written notice to all affected firm personnel that a screen is in place and the screened lawyer or nonlawyer must avoid any communication with other firm personnel about the screened matter;

(ii) Adoption of mechanisms to deny access by the screened lawyer or nonlawyer to firm files or other information, including information in electronic form, relating to the screened matter;

(iii) Acknowledgment by the screened lawyer or nonlawyer of the obligation not to communicate with any other firm personnel with respect to the matter and to avoid any contact with any firm files or other information, including information in electronic form, relating to the matter;

(iv) Periodic reminders of the screen to all affected firm personnel; and

(v) Additional screening measures that are appropriate for the particular matter will depend on the circumstances.

(2) Screening measures must be implemented as soon as practical after a lawyer, nonlawyer or firm knows or reasonably should know that there is a need for screening.

 $(\mathbf{k}) - (\mathbf{m})$  [[Formerly (l) – (n); No change to text]]

(n) "Business transaction," when used in reference to conflicts of interests:

(1) includes but is not limited to

(i) The sale of goods or services related to the practice of law to existing clients of a firm's legal practice;

(ii) A lawyer referring a client to nonlegal services performed by others within a firm or a separate entity in which the lawyer or the lawyer's firm has a financial interest; or

(iii) Transactions between a lawyer or a firm and a client in which a lawyer or firm accepts nonmonetary property or an interest in the client's business as payment of all or part of a fee.

(2) does not include

(i) Ordinary fee arrangements between client and lawyer; or

(ii) Standard commercial transactions between a lawyer and a client for products or services that the client generally markets to others and over which the lawyer has no advantage with the client.

(o) "Personal interests," when used in reference to conflicts of interests, include but are not limited to:

(1) The probity of a lawyer's own conduct, or the conduct of a nonlawyer in the firm, in a transaction;

(2) Referring clients to a nonlawyer within a firm to provide nonlegal services; or

(3) Referring clients to an enterprise in which a firm lawyer or nonlawyer has an undisclosed or disclosed financial interest.

(**p**) "Authorized to practice law in this jurisdiction" denotes a firm that employs lawyers or nonlawyers who provide legal services as authorized by Rule 31.1(b).

(q) "Nonlawyer" denotes a person not licensed as a lawyer in this jurisdiction or who is licensed in another jurisdiction but is not authorized by these rules to practice Arizona law.

(**r**) "Nonlawyer assistant" denotes a person, whether an employee or independent contractor, who is not licensed to practice law in this jurisdiction, including but not limited to secretaries, investigators, law student interns, and paraprofessionals. Law enforcement personnel are not considered the nonlawyer assistants of government lawyers.

# Comment [2021 amendments]

# **Confirmed in Writing**

[1] [[No change]]

# Firm

[2] Questions can arise with respect to lawyers in legal aid, legal services organizations, and other entities that include nonlawyers and provide other services in addition to legal services. Depending upon the structure of the organization, the entire organization or different components of it may constitute a firm or firms for purposes of these Rules. For instance, an organization that provides legal, accounting, and financial planning services to clients is a "firm" for purposes of these Rules for which a lawyer is responsible for assuring that reasonable measures are in place to safeguard client confidences and avoid conflicts of interest by all employees, officers, directors, owners, shareholders, and members of the firm regardless of whether or not the nonlawyers participate in providing legal services. *See Rules 5.1, 5.2 and 5.3.* 

# Fraud

[3] – [5] [[Renumbered from comments [5] – [7]; No change to text]]

#### ER 1.5. Fees

(**a**) – (**d**) [[No Change]]

(e) Two or more firms jointly working on a matter may divide a fee resulting from a single billing to a client if:

(1) the basis for division of the fees and the firms among whom the fees are to be divided are disclosed in writing to the client;

(2) the client consents to the division of fees, in a writing signed by the client;

(3) the total fee is reasonable; and

(4) the division of responsibility among firms is reasonable in light of the client's need that the entire representation be completely and diligently completed.

#### Comment [2021 amendment]

#### **Reasonableness of Fee and Expenses**

[1] [[No Change]]

#### **Basis or Rate of Fee**

[2] – [3] [[No Change]]

#### **Terms of Payment**

[4] – [5] [[No Change]]

#### **Prohibited Contingent Fees**

[6] [[No Change]]

#### **Disclosure of Refund Rights for Certain prepaid Fees**

[7] [[No Change]]

#### **Disputes Over Fees**

[8] [[Renumbered from comment [10]; No change to text]

# ER 1.6. Confidentiality

(**a**) – (**d**) [[No change]]

(e) A lawyer shall make reasonable efforts to prevent the inadvertent or unauthorized disclosure of, or unauthorized access to, information relating to the representation of a client, even if the firm provides the client with only nonlegal services.

# 2003 Comment [amended 2021]

[1] This Rule governs the disclosure by a lawyer of information relating to the representation of a client during the lawyer's representation of the client, including representation by the firm for only nonlegal services. See ER 1.18 for the lawyer's duties with respect to information provided to the lawyer by a prospective client, ER 1.9(c)(2) for the lawyer's duty not to reveal information relating to the lawyer's prior representation of a former client and ERs 1.8(b) and 1.9(c)(1) for the lawyer's duties with respect to the use of such information to the disadvantage of clients and former clients.

[2] - [4] [[No change]]

# **Authorized Disclosure**

[5] Except to the extent that the client's instructions or special circumstances limit that authority, a lawyer is impliedly authorized to make disclosures about a client when appropriate in carrying out the representation in some situations, for example, a lawyer may be impliedly authorized to admit a fact that cannot properly be disputed or, to make a disclosure that facilitates a satisfactory conclusion to a matter. Lawyers in a firm may, in the course of the firm's practice, disclose to each other, and nonlawyers in the firm, information relating to a client of the firm, unless the client has instructed that particular information be confined to specified lawyers.

[6] [[No change]]

# **Disclosure Adverse to Client**

[7] – [20] [[No change]]

# Withdrawal

[21] [[No change]]

# Acting Competently to Preserve Confidentiality

[22] Paragraph (e) requires a lawyer to act competently to safeguard information relating to the representation of a client against unauthorized access by third parties and against inadvertent or unauthorized disclosure by the lawyer or other persons who are participating in the representation of the client or who are subject to the lawyer's supervision including individuals who are providing nonlegal services through the firm. Lawyers shall establish reasonable safeguards within firms to assure that all information learned from or about a firm client shall remain confidential even if the only services provided to the client are nonlegal services. See ERs 1.1, 5.1 and 5.3. The unauthorized access to, or the inadvertent or unauthorized disclosure of, information relating to the representation of a client does not constitute a violation of paragraph (e) if the lawyer has made reasonable efforts to prevent the access or disclosure. Factors to be considered in determining the reasonableness of the lawyer's efforts include, but are not limited to, the sensitivity of the information, the likelihood of disclosure if additional safeguards are not employed, the cost of employing additional safeguards, the difficulty of implementing the safeguards, and the extent to which the safeguards adversely affect the lawyer's ability to represent clients (e.g., by making a device or important piece of software excessively difficult to use). A client may require the lawyer to implement special security measures not required by this ER or may give informed consent to forgo security measures that would otherwise be required by this ER. Whether a lawyer may be required to take additional steps to safeguard a client's information in order to comply with other law, such as state and federal laws that govern data privacy or that impose notification requirements upon the loss of, or unauthorized access to, electronic information, is beyond the scope of these ERs. For a lawyer's duties when sharing information with nonlawyers outside the lawyer's own firm, see ER 5.3, Comments [3]–[4].

[23] [[No change]]

# **Former Client**

[24] [[No Change]]

# ER 1.7. Conflict of Interest: Current Clients

[[No change to the black letter rule]]

# Comment [2021 amendment]

[1] – [9] [[No change]]

[10] – [33] [[Renumbered from [11] – [34]; No change to text]]

# ER 1.8. Conflict of Interest: Current Clients: Specific Rules

(**a**) – (**l**) [[No change]]

(m) A lawyer or firm must comply with ER 1.7 if the client expects the lawyer or firm to represent the client in a business transaction or when the lawyer's or firm's financial interest otherwise poses a significant risk that the representation of the client will be materially limited by the lawyer's or firm's financial interest in the transaction.

# Comment [2021 amendment]

[1] The risk to a client is greatest when the client expects the lawyers to represent the client in the transaction itself or when the lawyer's financial interest otherwise poses a significant risk that the lawyer's representation of the client will be materially limited by the lawyer's financial interest in the transaction. Here the lawyer's role requires that the lawyer must comply, not only with requirements of paragraph (a), but also with requirements of ER 1.7. Under that Rule, the lawyer must disclose the risks associated with the lawyers dual role as both legal adviser and participant in the transaction, including when lawyers refer clients for nonlegal services provided in the firm by either the lawyer or nonlawyer in the form or refer clients through a separate entity in which the lawyer has a financial interest, such as the risk that the lawyer will structure the transaction or give legal advice in a way that favors the lawyer's interests at the expense of the client. Moreover, the lawyer must obtain the client's informed consent. In some cases, the lawyer's interest may be such that ER 1.7 will preclude the lawyer from seeking the client's consent to the transaction.

[2] – [19] [[Renumbered from [4] to [21]; No change to text]]

# ER 1.10. Imputation of Conflicts of Interest: General Rule

(a) While lawyers and nonlawyers are associated in a firm, none of them shall knowingly represent a client on legal or nonlegal matters when any one of them practicing alone would be prohibited from doing so by ERs 1.7 or 1.9, unless the prohibition is based on a personal interest of the prohibited lawyer or nonlawyer and does not present a significant risk of materially limiting the representation of the client by the remaining lawyers and nonlawyers in the firm.

**(b)** – **(e)** [[No change]]

(f) If a lawyer or nonlawyer in a firm owns all or part of an opposing party, the personal disqualification of the lawyer or nonlawyer is imputed to all others in the firm.

(g) If a nonlawyer is personally disqualified, the nonlawyer may be screened and the nonlawyer's personal disqualification is not imputed to the rest of the firm unless the nonlawyer is an owner, shareholder, partner, officer or director of the firm.

(h) If a lawyer is personally disqualified from representing a client due to events or conduct in which the person engaged before the person became licensed as a lawyer, the lawyer may be screened, and the lawyer's personal disqualification is not imputed to the rest of the firm unless the lawyer is an owner, shareholder, partner, officer or director of the firm.

# Comment [2021 amendment]

[1] – [7] [[Renumbered from [5] – [11]; No change to text]]

# ER 1.17. Sale of Law Practice or Firm

(a) A firm may sell or purchase a law practice, or a practice area of a firm, including good will, if the seller gives written notice to each of the seller's clients regarding:

(1) the proposed sale, including the identity of the purchaser;

(2) the client's right to retain other counsel or to take possession of the file; and

(3) the fact that the client's consent to the transfer of the client's files will be presumed if the client does not take any action or does not otherwise object within ninety (90) days of receipt of the notice.

(b) If a client cannot be given notice, the representation of that client may be transferred to the purchaser only upon entry of an order so authorizing by a court having jurisdiction. The seller may disclose to the court in camera information relating to the representation only to the extent necessary to obtain an order authorizing the transfer of a file.

(c) A sale may not be financed by increases in fees charged to the clients of the practice. Existing arrangements between the seller and the client as to fees and the scope of the work must be honored by the purchaser.

(d) Before providing a purchaser access to detailed information relating to the representation, including client files, the seller must provide the written notice to a client as described above.

(e) Lawyers participating in the sale of a law practice or a practice area must exercise competence in identifying a purchaser qualified to assume the practice and the purchaser's obligation to undertake the representation competently; avoid disqualifying conflicts, and secure the client's informed consent for those conflicts that can be agreed to and the obligation to protect information relating to the representation.

(f) If approval of the substitution of the purchasing lawyer for a selling firm is required by the rules of any tribunal in which a matter is pending, such approval must be obtained before the matter can be included in the sale.

(g) This Rule does not apply to the transfers of legal representation between lawyers when such transfers are unrelated to the sale of a practice or an area of practice.

# **ER 5.1 Responsibilities of Lawyers Who Have Ownership Interests or are Managers or Supervisors**

(a) A lawyer who has an ownership interest in a firm, and a lawyer who individually or together with other lawyers possesses comparable managerial authority in a firm, shall make reasonable efforts to ensure that the firm has in effect internal policies and procedures giving reasonable assurance that all lawyers and nonlawyers in the firm conform to these.

(1) Internal policies and procedures include, but are not limited to, those designed to detect and resolve conflicts of interest, maintaining confidentiality, identifying dates by which actions must be taken in pending matters, account for client funds and property and ensure that inexperienced lawyers are properly supervised.

(2) Other measures may be required depending on the firm's structure and the nature of its practice.

(b) A lawyer having supervisory authority over another lawyer shall make reasonable efforts to ensure that the other lawyer conforms to the Rules of Professional Conduct. The degree of supervision required is that which is reasonable under the circumstances, taking into account factors such as the experience of the persons who is being supervised and the amount of work involved. Whether a lawyer has supervisory authority may vary given the circumstances.

(c) A lawyer shall be personally responsible for another lawyer's violation of the Rules of Professional Conduct if:

(1) the lawyer orders or, with knowledge of the specific conduct, ratifies the conduct involved; or

(2) the lawyer has an ownership interest in or has comparable managerial authority in the firm in which the other lawyer practices, or has supervisory authority over the other lawyer, and knows of the conduct at a time when its consequences can be avoided or mitigated but fails to take reasonable remedial action.

(i) Appropriate remedial action by an owner or managing lawyer depends on the immediacy of that lawyer's involvement and the seriousness of the misconduct.

(ii) A supervisor must intervene to prevent avoidable consequences of misconduct if the supervisor knows that the misconduct occurred.

#### ER 5.3. Responsibilities Regarding Nonlawyers

(a) A lawyer in a firm shall make reasonable efforts to ensure that the firm has in effect measures giving reasonable assurance that the conduct of nonlawyers, including those who have economic interests in the firm, is compatible with the professional obligations of the lawyer. Reasonable measures include but are not limited to adopting and enforcing policies and procedures designed:

(1) to prevent nonlawyers in a firm from directing, controlling or materially limiting the lawyer's independent professional judgment on behalf of clients or materially influencing which clients a lawyer does or does not represent; and

(2) to ensure that nonlawyers comport themselves in accordance with the lawyer's ethical obligations, including, but not limited to, avoiding conflicts of interest and maintaining the confidentiality of all firm client information.

(b) A lawyer having supervisory authority over a nonlawyer within or outside a firm shall make reasonable efforts to ensure that the nonlawyer's conduct is compatible with the professional obligations of the lawyer.

(1) Reasonable efforts include providing to nonlawyers appropriate instruction and supervision concerning the ethical aspects of their employment or retention, particularly regarding the obligation not to disclose information relating to the representation of the client.

(2) Measures employed in supervising nonlawyers should take into account that they may not have legal training and are not subject to professional discipline.

(3) When retaining or directing a nonlawyer outside the firm, a lawyer should communicate directions appropriate under the circumstances to give reasonable assurance that the nonlawyer's conduct is compatible with the professional obligations of the lawyer.

(4) Where the client directs the selection of a particular nonlawyer service provider outside the firm, the lawyer ordinarily should agree with the client concerning the allocation of responsibility for monitoring as between the client and the lawyer.

(c) A lawyer shall be responsible for conduct of a nonlawyer that would be a violation of the Rules of Professional Conduct if engaged in by a lawyer if:

(1) the lawyer orders or, with the knowledge of the specific conduct, ratifies the conduct involved; or

(2) the lawyer has managerial authority in the firm and knows of the conduct at a time when its consequences can be avoided or mitigated but fails to take reasonable remedial action.

(d) When a firm includes nonlawyers who have an economic interest or managerial authority in the firm, any lawyer practicing therein shall ensure that a lawyer has been identified as responsible for establishing policies and procedures within the firm to assure nonlawyer compliance with these rules.

#### Comment [2021 amendment]

[1] The rule in paragraph (d) recognizes that lawyers may provide legal services through firms that include nonlawyers economic interest holders, owners, managers, shareholders, officers, or who hold any decision-making authority. Any such alternative business structure (ABS) as defined in Rule 31 must be licensed in accordance with ACJA 7-209. Any lawyer who provides legal services through an unlicensed ABS is engaged in the unauthorized practice of law.

ER 5.4. Reserved

ER 5.7. Reserved

# APPENDIX 1B: Proposed Amended ERs 1.0 through 5.7 (Markup)

#### ER 1.0. Terminology

(**a**) – (**b**) [[No change]]

(c) "Firm" or "law firm" denotes a lawyer or lawyers in a law partnership, professional corporation sole proprietorship, or other association; or lawyers employed in a legal services organization or the legal department of a corporation or other organization any affiliation, or any entity that provides legal services for which it employs lawyers. Whether government lawyers should be treated as a firm depends on the particular Rule involved and the specific facts of the situation two or more lawyers constitute a firm can depend on the specific facts.

 $(\mathbf{d}) - (\mathbf{f}) [[No change]]$ 

(g) "Partner" denotes a member of a partnership, a shareholder in a law firm organized as a professional corporation, or a member of an association authorized to practice law.

(**h g**) [[No change to text]]

(**i** <u>h</u>) [[No change to text]]

(j i) [[No Change to text]]

 $(\mathbf{k} \mathbf{j})$  "Screened" denotes the isolation of a lawyer <u>or nonlawyer</u> from any participation in a matter through the timely imposition of procedures within a firm that are reasonably adequate under the circumstances to protect information that the isolated lawyer <u>or nonlawyer</u> is obligated to protect under these Rules or other law.

(1) Reasonably adequate procedures include:

(i) Written notice to all affected firm personnel that a screen is in place and the screened lawyer or nonlawyer must avoid any communication with other firm personnel about the screened matter;

(ii) Adoption of mechanisms to deny access by the screened lawyer or nonlawyer to firm files or other information, including information in electronic form, relating to the screened matter;

(iii) Acknowledgment by the screened lawyer or nonlawyer of the obligation not to communicate with any other firm personnel with respect to the matter and to avoid any contact with any firm files or other

information, including information in electronic form, relating to the matter;

(iv) Periodic reminders of the screen to all affected firm personnel; and

(v) Additional screening measures that are appropriate for the particular matter will depend on the circumstances.

(2) Screening measures must be implemented as soon as practical after a lawyer, nonlawyer or firm knows or reasonably should know that there is a need for screening.

 $(\mathbf{l} \mathbf{k}) - (\mathbf{n} \mathbf{m})$  [[No change to text]]

(n) "Business transaction," when used in reference to conflicts of interests:

(1) includes but is not limited to

(i) The sale of goods or services related to the practice of law to existing clients of a firm's legal practice;

(ii) A lawyer referring a client to nonlegal services performed by others within a firm or a separate entity in which the lawyer or the lawyer's firm has a financial interest; or

(iii) Transactions between a lawyer or a firm and a client in which a lawyer or firm accepts nonmonetary property or an interest in the client's business as payment of all or part of a fee.

(2) does not include

(i) Ordinary fee arrangements between client and lawyer; or

(ii) Standard commercial transactions between a lawyer and a client for products or services that the client generally markets to others and over which the lawyer has no advantage with the client.

(o) "Personal interests," when used in reference to conflicts of interests, include but are not limited to:

(1) The probity of a lawyer's own conduct, or the conduct of a nonlawyer in the firm, in a transaction;

(2) Referring clients to a nonlawyer within a firm to provide nonlegal services; or

(3) Referring clients to an enterprise in which a firm lawyer or nonlawyer has an undisclosed or disclosed financial interest.

(**p**) "Authorized to practice law in this jurisdiction" denotes a firm that employs lawyers or nonlawyers who provide legal services as authorized by Rule 31.1(b).

(**q**) "Nonlawyer" denotes a person not licensed as a lawyer in this jurisdiction or who is licensed in another jurisdiction but is not authorized by these rules to practice Arizona law.

(r) "Nonlawyer assistant" denotes a person, whether an employee or independent contractor, who is not licensed to practice law in this jurisdiction, including but not limited to secretaries, investigators, law student interns, and paraprofessionals. Law enforcement personnel are not considered the nonlawyer assistants of government lawyers.

# Comment [2003 2021 amendment]

# **Confirmed Writing**

[1] [[No change]]

#### Firm

[2] Whether two or more lawyers constitute a firm within paragraph (c) can depend on the specific facts. For example, two practitioners who share office space and occasionally consult or assist each other ordinarily would not be regarded as constituting a firm. However, if they present themselves to the public in a way that suggests that they are a firm or conduct themselves as a firm, they should be regarded as a firm for purposes of the Rules. The terms of any formal agreement between associated lawyers are relevant in determining whether they are a firm, as is the fact that they have mutual access to information concerning the clients they serve. Furthermore, it is relevant in doubtful cases to consider the underlying purpose of the Rule that is involved. A group of lawyers could be regarded as a firm for purposes of the Rule that the same lawyer should not represent opposing parties in litigation, while it might not be so regarded for purposes of the Rule that information acquired by one lawyer is attributed to another.

[3] With respect to the law department of an organization, including the government, there is ordinarily no question that the members of the department constitute a firm within the meaning of the Rules of Professional Conduct. There can be uncertainty, however, as to the identity of the client. For example, it may not be clear whether the law department of a corporation represents a subsidiary or an affiliated corporation, as well as the

corporation by which the members of the department are directly employed. A similar question can arise concerning an unincorporated association and its local affiliates.

[4-2] Similar questions Questions can also arise with respect to lawyers in legal aid, and legal services organizations, and other entities that include nonlawyers and provide other services in addition to legal services. Depending upon the structure of the organization, the entire organization or different components of it may constitute a firm or firms for purposes of these Rules. For instance, an organization that provides legal, accounting, and financial planning services to clients is a "firm" for purposes of these Rules for which a lawyer is responsible for assuring that reasonable measures are in place to safeguard client confidences and avoid conflicts of interest by all employees, officers, directors, owners, shareholders, and members of the firm regardless of whether or not the nonlawyers participate in providing legal services. *See Rules* 5.1, 5.2, and 5.3.

# Fraud

 $[3 \underline{5}] - [5 \underline{7}]$  [[Renumbered; No change to text]]

# **Screened**

[8] This definition applies to situations where screening of a personally disqualified lawyer is permitted to remove imputation of a conflict of interest under ERs 1.10, 1.11, 1.12 or 1.18.

[9] The purpose of screening is to assure the affected parties that confidential information known by the personally disqualified lawyer remains protected. The personally disqualified lawyer should acknowledge the obligation not to communicate with any of the other lawyers in the firm with respect to the matter. Similarly, other lawyers in the firm who are working on the matter should be informed that the screening is in place and that they may not communicate with the personally disqualified lawyer with respect to the matter. Additional screening measures that are appropriate for the particular matter will depend on the circumstances. To implement, reinforce and remind all affected lawyers of the presence of the screening, it may be appropriate for the firm to undertake such procedures as a written undertaking by the screened lawyer to avoid any communication with other firm personnel and any contact with any firm files or other information, including information in electronic form, relating to the matter, written notice and instructions to all other firm personnel forbidding any communication with the screened lawyer relating to

the matter, denial of access by the screened lawyer to firm files or other information, including information in electronic form, relating to the matter, and periodic reminders of the screen to the screened lawyer and all other firm personnel.

[10] In order to be effective, screening measures must be implemented as soon as practical after a lawyer or law firm knows or reasonably should know that there is a need for screening.

#### ER 1.5. Fees

 $(\mathbf{a}) - (\mathbf{d})$  [[No change]]

(e) A division of fees between lawyers who are not in the same firm may be made only Two or more firms jointly working on a matter may divide a fee resulting from a single billing to a client if:

(1) the division is in proportion to the services performed by each lawyer or each lawyer receiving any portion of the fee assumes joint responsibility for the representation; the basis for division of the fees and the firms among whom the fees are to be divided are disclosed in writing to the client;

(2) the client agrees consents to the division of fees, in a writing signed by the client;, to the participation of all the lawyers involved and the division of the fees and responsibilities between lawyers; and

(3) the total fee is reasonable; and

(4) the division of responsibility among firms is reasonable in light of the client's need that the entire representation be completely and diligently completed.

#### Comment [2003 2021 amendment]

#### **Reasonableness of Fee and Expenses**

[1] [[No change]]

#### **Basis or Rate of Fee**

[2] – [3] [[No change]]

#### **Term of Payment**

[4] – [5] [[No change]]

#### **Prohibited Contingent Fees**

[6] [[No change]]

# **Disclosure of Refund Rights for Certain Prepaid Fees**

[7] [[No change]]

#### **Division of Fee**

[8] A division of fee is a single billing to a client covering the fee of two or more lawyers who are not in the same firm. A division of fee facilitates association of more than one lawyer in a matter in which neither alone could serve the client as well, and most often is used when the fee is contingent and the division is between a referring lawyer and a trial specialist. Paragraph (e) permits the lawyers to divide a fee by agreement between the participating lawyers, if the division is in proportion to the services performed by each lawyer or all lawyer assume joint responsibility for the representation and the client agrees, in a writing signed by the client, to the arrangement. A lawyer should only refer a matter to a lawyer who the referring lawyer reasonably believes is competent to handle the matter and any division of responsibility among lawyers working jointly on a matter should be reasonable in light of the client's need that the entire representation be completely and diligently completed. See ERs 1.1, 1.3. If the referring lawyer knows that the lawyer to whom the matter was referred has engaged in a violation of these Rules, the referring lawyer should take appropriate steps to protect the interests of the client. Except as permitted by this Rule, referral fees are prohibited by ER <del>7.2(b).</del>

[9] Paragraph (e) does not prohibit or regulate division of fees to be received in the future for work done when lawyers were previously associated in a law firm.

# **Dispute Over Fees**

 $[10 \underline{8}]$  [[Renumbered; No change to text]]

# ER 1.6. Confidentiality

 $(\mathbf{a}) - (\mathbf{d}) [[No change]]$ 

(e) A lawyer shall make reasonable efforts to prevent the inadvertent or unauthorized disclosure of, or unauthorized access to, information relating to the representation of a client, even if the firm provides the client with only <u>nonlegal services</u>.

# 2003 Comment [amended 2009 2021]

[1] This Rule governs the disclosure by a lawyer of information relating to the representation of a client during the lawyer's representation of the client, including representation by the firm for only nonlegal services. See ER 1.18 for the lawyer's duties with respect to information provided to the lawyer by a prospective client, ER 1.9(c)(2) for the lawyer's duty not to reveal information relating to the lawyer's prior representation of a former client and ERs 1.8(b) and 1.9(c)(1) for the lawyer's duties with respect to the use of such information to the disadvantage of clients and former clients.

[2] - [4] [[No change]]

# **Authorized Disclosure**

[5] Except to the extent that the client's instructions or special circumstances limit that authority, a lawyer is impliedly authorized to make disclosures about a client when appropriate in carrying out the representation in some situations, for example, a lawyer may be impliedly authorized to admit a fact that cannot properly be disputed or, to make a disclosure that facilitates a satisfactory conclusion to a matter. Lawyers in a firm may, in the course of the firm's practice, disclose to each other, and nonlawyers in the firm, information relating to a client of the firm, unless the client has instructed that particular information be confined to specified lawyers.

[6] No Change.

# **Disclosure Adverse to Client**

[7] – [20] [[No change]]

# Withdrawal

[21] [[No change]]

# Acting Competently to Preserve Confidentiality

[22] Paragraph (e) requires a lawyer to act competently to safeguard information relating to the representation of a client against unauthorized access by third parties and against inadvertent or unauthorized disclosure by the lawyer or other persons who are participating in the representation of the client or who are subject to the lawyer's supervision including individuals who are providing nonlegal services through the firm. Lawyers shall establish reasonable safeguards within firms to assure that all information learned from or about a firm client shall remain confidential even if the only services provided to the client are nonlegal services. See ERs 1.1, 5.1 and 5.3. The unauthorized access to, or the inadvertent or unauthorized disclosure of, information relating to the representation of a client does not constitute a violation of paragraph (e) if the lawyer has made reasonable efforts to prevent the access or disclosure. Factors to be considered in determining the reasonableness of the lawyer's efforts include, but are not limited to, the sensitivity of the information, the likelihood of disclosure if additional safeguards are not employed, the cost of employing additional safeguards, the difficulty of implementing the safeguards, and the extent to which the safeguards adversely affect the lawyer's ability to represent clients (e.g., by making a device or important piece of software excessively difficult to use). A client may require the lawyer to implement special security measures not required by this ER or may give informed consent to forgo security measures that would otherwise be required by this ER. Whether a lawyer may be required to take additional steps to safeguard a client's information in order to comply with other law, such as state and federal laws that govern data privacy or that impose notification requirements upon the loss of, or unauthorized access to, electronic information, is beyond the scope of these ERs. For a lawyer's duties when sharing information with nonlawyers outside the lawyer's own firm, see ER 5.3, Comments [3]-[4].

[23] [[No change]]

# **Former Client**

[24] [[No change]]

# ER 1.7. Conflict of Interest: Current Clients

[[No change to the black letter rule]]

# Comment [2003 2021 amendment]

[1] – [9] [[No change]]

# **Personal Interest Conflicts**

[10] The lawyer's own interests should not be permitted to have an adverse effect on representation of a client. For example, if the probity of the lawyer's own conduct in a transaction is in serious question, it may be difficult or impossible for the lawyer to give a client detached advice. Similarly, a lawyer may not allow related business interest to affect representation, for example, by referring clients to an enterprise in which the lawyer has an undisclosed financial interest. See ER 1.8 for specific Rules pertaining to a number of personal interest conflicts, including business transactions with clients. See also ER 1.10 (personal interest conflicts under ER 1.7 ordinarily are not imputed to other lawyers in a law firm).

- [11 10] [12 11] [[Renumbered; No change to text]]
- [13 12] [34 33] [[Renumbered; No change to text]]

# ER 1.8. Conflict of Interest: Current Clients: Specific Rules

# (a) – (l) [[No change]]

(m) A lawyer or firm must comply with ER 1.7 if the client expects the lawyer or firm to represent the client in a business transaction or when the lawyer's or firm's financial interest otherwise poses a significant risk that the representation of the client will be materially limited by the lawyer's or firm's financial interest in the transaction.

# Comment [2003 2021 amendment]

#### **Business Transactions Between Client and Lawyer**

[1] A lawyer's legal skill and training, together with the relationship of trust and confidence between lawyers and client, create the possibility of overreaching when the lawyer participates in a business, property or financial transaction with a client, for example a loan or sales transaction or a lawyer investment on behalf of a client. The requirements of paragraph (a) must be met even when the transaction is not closely related to the subject matter of the representation, as when a lawyer drafting a will for a client learns that the client needs money for unrelated expenses and offers to make a loan to the client The Rule applies to lawyers engaged in the sale of goods or services related to the practice of law, for example, the sale of title insurance or investment services to existing clients of the lawyer's legal practice. See ER 5.7. It also applies to lawyers purchasing property from estates they represent. It does not apply to ordinary fee arrangements between client and lawyer, which are governed by ER 1.5, although its requirements must be met when the lawyer accepts an interest in the client's business or other nonmonetary property as payment of all or part of a fee. In addition, the Rule does not apply to standard commercial transactions between the lawyer and the client for products or services that the client generally markets to others, for example, banking or brokerage services, medical services, products manufactured or distributed by the client, and utilities services. IN such transactions, the lawyer has no advantage in dealing with the client, and the restrictions in paragraph (a) are unnecessary and impracticable.

[2] Paragraph (a)(1) requires that the transaction itself be fair to the client and that its essential terms be communicated to the client in writing, in a manner that can be reasonably understood. Paragraph (a)(2) requires that the client also be advised, in writing, of the desirability of seeking advice of independent legal counsel. It also requires that the client be given a reasonable opportunity to obtain such advice. Paragraph (a)(3) requires that the lawyer obtain the

client's informed consent, in a writing signed by the client, both to the essential terms of the transaction and to the lawyer's role. When necessary, the lawyer should discuss both the materials risks of the proposed transaction, including any risk presented by the lawyer's involvement, and the existence of reasonably available alternatives and should explain why the advice of independent legal counsel is desirable. See ER 1.0(e) (definition of informed consent).

[3 1] The risk to a client is greatest when the client expects the lawyers to represent the client in the transaction itself or when the lawyer's financial interest otherwise poses a significant risk that the lawyer's representation of the client will be materially limited by the lawyer's financial interest in the transaction. Here the lawyer's role requires that the lawyer must comply, not only with requirements of paragraph (a), but also with requirements of ER 1.7. Under that Rule, the lawyer must disclose the risks associated with the lawyers dual role as both legal adviser and participant in the transaction, including when lawyers refer clients for nonlegal services provided in the firm by either the lawyer or nonlawyer in the firm or refer clients through a separate entity in which the lawyer has a financial interest, such as the risk that the lawyer will structure the transaction or give legal advice in a way that favors the lawyer's interests at the expense of the client. Moreover, the lawyer must obtain the client's informed consent. In some cases, the lawyer's interest may be such that ER 1.7 will preclude the lawyer from seeking the client's consent to the transaction.

 $[4 \underline{2}] - [\underline{21} \underline{19}]$  [[Renumbered; No change to text]]

# ER 1.10. Imputation of Conflicts of Interest: General Rule

(a) While lawyers <u>and nonlawyers</u> are associated in a firm, none of them shall knowingly represent a client <u>on legal or nonlegal matters</u> when any one of them practicing alone would be prohibited from doing so by ERs 1.7 or 1.9, unless the prohibition is based on a personal interest of the prohibited lawyer <u>or nonlawyer</u> and does not present a significant risk of materially limiting the representation of the client by the remaining lawyers <u>and nonlawyers</u> in the firm.

**(b)** – **(e)** [[No change]]

(f) If a lawyer or nonlawyer in a firm owns all or part of an opposing party, the personal disqualification of the lawyer or nonlawyer is imputed to all others in the firm.

(g) If a nonlawyer is personally disqualified pursuant to paragraph (a), the nonlawyer may be screened and the nonlawyer's personal disqualification is not imputed to the rest of the firm unless the nonlawyer is an owner, shareholder, partner, officer or director of the firm.

(h) If a lawyer is personally disqualified from representing a client due to events or conduct in which the person engaged before the person became licensed as a lawyer, the lawyer may be screened, and the lawyer's personal disqualification is not imputed to the rest of the firm unless the lawyer is an owner, shareholder, partner, officer or director of the firm.

# Comment [2003 and 2016 2021 amendment]

# **Definition of Firm**

[1] For purposes of the Rules of Professional Conduct, the term 'firm' denotes lawyers in a law partnership, professional corporation, sole proprietorship or other association; or lawyers employed in a legal services organization of the legal department of a corporation or other organization. See ER 1.0(c). Whether two or more lawyers constitute a firm within this definition can depend on the specific facts. See ER 1.0 Comments [2] – [4].

# **Principles of Imputed Disqualification**

[2] The rule of imputed disqualification stated in paragraph (a) gives effect to the principle of loyalty to the client as it applies to lawyers who practice in a law firm. Such situations can be considered from the premise that a firm of lawyers is essentially one lawyer for purposes of the rules governing loyalty to the client, or from the premise that each lawyer is vicariously bound by the

obligation of loyalty owed by each lawyer with whom the lawyer is associated. Paragraph (a) operates only among the lawyers currently associated in a firm. When a lawyer moves from one firm to another, the situation is governed by ERs 1.9(b) and 1.10(b).

[3] The rule in paragraph (a) does not prohibit representation where neither questions of client loyalty nor protection of confidential information are presented. Where one lawyer a firm could not effectively represent a given client because of strong political beliefs, for example, but that lawyer will do no work on the case and the personal beliefs of the lawyer will not materially limit the representation by others in the firm, the firm should not be disqualified. On the other hand, for example, if an opposing party in a case were owned by a lawyer in the law firm, and others in the firm are reasonably likely to be materially limited in pursuing the matter because of loyalty to that lawyer, the personal disqualification of the lawyer would be imputed to all others in the firm. A disqualification arising under ER 1.8(1) from a family or cohabitating relationship is persona and ordinarily is not imputed to other lawyers with whom the lawyers are associated.

[4] The rule in paragraph (a) also does not prohibit representation by others in the law firm where the person prohibited from involvement in a matter is a nonlawyer, such as a paralegal or legal secretary. Nor does paragraph (a) prohibit representation if the lawyer is prohibited from acting because of events before the person became a lawyer, for example, work that a person did while a law student. Such persons, however, ordinarily must be screened from any personal participation in the matter to avoid communication to others in the firm of confidential information that both the nonlawyers and firm have a legal duty to protect. See ERs 1.0(k) and 5.3.

 $[5 \underline{1}] - [\underline{11} \underline{7}]$  [[Renumbered; No change to text]]

# ER 1.17. Sale of Law Practice or Firm

(a) A lawyer or a law firm may sell or purchase a law practice, or an area of law practice a practice area of a firm, including good will, if the following conditions are satisfied seller gives written notice to each of the seller's clients regarding:

(a) The seller ceases to engage the private practice of law, or in the area of practice that has been sold, in the geographic area(s) in which the practice has been conducted;

(b) The entire practice, or the entire area of practice, is sold to one or more lawyers or law firms;

(c) The seller gives written notice to each of the seller's clients regarding;

(1) the proposed sale, including the identity of the purchaser;

(2) the client's right to retain other counsel or to take possession of the file; and

(3) the fact that the client's consent to the transfer of the client's files will be presumed if the client does not take any action or does not otherwise object within ninety (90) days of receipt of the notice.

(b) If a client cannot be given notice, the representation of that client may be transferred to the purchaser only upon entry of an order so authorizing by a court having jurisdiction. The seller may disclose to the court in camera information relating to the representation only to the extent necessary to obtain an order authorizing the transfer of a file.

(d) The fees charged clients shall not be increased by reason of the sale.

(c) A sale may not be financed by increases in fees charged to the clients of the practice. Existing arrangements between the seller and the client as to fees and the scope of the work must be honored by the purchaser.

(d) Before providing a purchaser access to detailed information relating to the representation, including client files, the seller must provide the written notice to a client as described above.

(e) Lawyers participating in the sale of a law practice or a practice area must exercise competence in identifying a purchaser qualified to assume the practice and the purchaser's obligation to undertake the representation competently; avoid disqualifying conflicts, and secure the client's informed consent for those conflicts that can be agreed to and the obligation to protect information relating to the representation. (f) If approval of the substitution of the purchasing lawyer for a selling firm is required by the rules of any tribunal in which a matter is pending, such approval must be obtained before the matter can be included in the sale.

(g) This Rule does not apply to the transfers of legal representation between lawyers when such transfers are unrelated to the sale of a practice or an area of practice.

## Comment [2003 rule]

[[All comments to ER 1.17 were deleted]]

## **ER 5.1.** Responsibilities of <del>Partners, Managers, and Supervisory Lawyers</del> Lawyers Who Have Ownership Interests or are Managers or Supervisors

(a) A partner in a law firm, and a lawyer who individually or together with other lawyers possess comparable managerial authority in a firm, shall make reasonable efforts to ensure that the firm has in effect measures giving reasonable assurance that all lawyers in the firm conform to the Rules of Professional Conduct.

(a) A lawyer who has an ownership interest in a firm, and a lawyer who individually or together with other lawyers possesses comparable managerial authority in a firm, shall make reasonable efforts to ensure that the firm has in effect internal policies and procedures giving reasonable assurance that all lawyers and nonlawyers in the firm conform to these.

(1) Internal policies and procedures include, but are not limited to, those designed to detect and resolve conflicts of interest, maintaining confidentiality, identifying dates by which actions must be taken in pending matters, account for client funds and property and ensure that inexperienced lawyers are properly supervised.

(2) Other measures may be required depending on the firm's structure and the nature of its practice.

(b) A lawyer having direct supervisory authority over another lawyer shall make reasonable efforts to ensure that the other lawyer conforms to the Rules of Professional Conduct. The degree of supervision required is that which is reasonable under the circumstances, taking into account factors such as the experience of the person who is being supervised and the amount of work supervised. Whether a lawyer has supervisory authority may vary given the circumstances.

(c) A lawyer shall be <u>personally</u> responsible for another lawyer's violation of the Rules of Professional Conduct if:

(1) the lawyer orders or, with knowledge of the specific conduct, ratifies the conduct involved; or

(2) the lawyer is a partner has an ownership interest in or has comparable managerial authority in the firm in which the other lawyer practices, or has direct supervisory authority over the other lawyer, and knows of the conduct at a time when its consequences can be avoided or mitigated but fails to take reasonable remedial action.

(i) Appropriate remedial action by an owner or managing lawyer depends on the immediacy of that lawyer's involvement and the seriousness of the misconduct.

(ii) A supervisor must intervene to prevent avoidable consequences of misconduct if the supervisor knows that the misconduct occurred.

#### Comment [2003 amendment]

[[All Comments to ER 5.1 were deleted]]

## ER 5.3. Responsibilities Regarding Nonlawyers Assistants

With respect to a nonlawyer employed or retained by or associated with a lawyer:

(a) a partner, and a lawyer who individually or together with other lawyers possess comparable managerial authority in a law firm shall reasonable efforts to ensure that the firm has in effect measures giving reasonable assurance that the person's is compatible with the professional obligations of the lawyer;. (a b) a lawyer having direct supervisory authority over the nonlawyer  $\underline{A}$  lawyer in a firm shall make reasonable efforts to ensure that the person's conduct firm has in effect measures giving reasonable assurance that the person's conduct of nonlawyers, including those who have economic interests in the firm, is compatible with the professional obligations of the lawyer.; and Reasonable measures include, but are not limited to, adopting and enforcing policies and procedures designed:

(1) to prevent nonlawyers in a firm from directing, controlling or materially limiting the lawyer's independent professional judgment on behalf of clients or materially influencing which clients a lawyer does or does not represent; and

(2) to ensure that nonlawyers comport themselves in accordance with the lawyer's ethical obligations, including, but not limited to, avoiding conflicts of interest and maintaining the confidentiality of all firm client information.

(b) A lawyer having supervisory authority over a nonlawyer within or outside a firm shall make reasonable efforts to ensure that the nonlawyer's conduct is compatible with the professional obligations of the lawyer.

(1) Reasonable efforts include providing to nonlawyers appropriate instruction and supervision concerning the ethical aspects of their employment or retention, particularly regarding the obligation not to disclose information relating to the representation of the client.

(2) Measures employed in supervising nonlawyers should take into account that they may not have legal training and are not subject to professional discipline.

(3) When retaining or directing a nonlawyer outside the firm, a lawyer should communicate directions appropriate under the circumstances to give reasonable assurance that the nonlawyer's conduct is compatible with the professional obligations of the lawyer.

(4) Where the client directs the selection of a particular nonlawyer service provider outside the firm, the lawyer ordinarily should agree with the client concerning the allocation of responsibility for monitoring as between the client and the lawyer.

(c) a <u>A</u> lawyer shall be responsible for conduct of such a person <u>a nonlawyer</u> that would be a violation of the Rules of Professional Conduct if engaged in by a lawyer if:

(1) the lawyer orders or, with the knowledge of the specific conduct, ratifies the conduct involved; or

(2) the lawyer is a partner or has comparable managerial authority in the firm in which the person is employed, or has direct supervisory authority over the person, and knows of the conduct at a time when its consequences can be avoided or mitigated but fails to take reasonable remedial action.

(d) When a firm includes nonlawyers who have an economic interest or managerial authority in the firm, any lawyer practicing therein shall ensure that a lawyer has been identified as responsible for establishing policies and procedures within the firm to assure nonlawyer compliance with these rules.

## Comment [2003 2021 amendment]

[[All current comments to existing ER 5.3 were deleted]]

[1] The rule in paragraph (d) recognizes that lawyers may provide legal services through firms that include nonlawyers economic interest holders, owners, managers, shareholders, officers, or who hold any decision-making authority. Any such alternative business structure (ABS) as defined in Rule 31 must be licensed in accordance with ACJA 7-209. Any lawyer who provides legal services through an unlicensed ABS is engaged in the unauthorized practice of law.

#### ER 5.4. Professional Independence of a Lawyer

(a) A lawyer or law firm shall not share legal fees with a nonlawyer, except that:

(1) an agreement by a lawyer with the lawyer's firm, partner, or associate may provide for the payment of money, over a reasonable period of time after the lawyer's death, to the lawyer's estate or to one or more specified persons;

(2) a lawyer who purchases the practice of a deceased, disabled, or dis appeared lawyer may, pursuant to the provisions of ER 1.17, pay to the estate or to other representative of that lawyer the agreed-upon purchase price:

(3) a lawyer or law firm may include nonlawyer employees in a compensation or retirement plan, even though the plan is based in whole or in part on a profit sharing arrangement; and

(4) a lawyer may share court-awarded legal fees or fees otherwise received and permissible under these rules with a nonprofit organization that employed, retained or recommended employment of the lawyer in the matter.

(b) A lawyer shall not form a partnership with a nonlawyer if any of the activities of the partnership consist of the practice of law.

(c) A lawyer shall not permit a person who recommends, employs, or pays the lawyer to render legal services for another to direct or regulate the lawyer's professional judgment in rendering such legal services.

(d) A lawyer shall not practice with or in the form of a professional corporation or association authorized to practice law for profit, if:

(1) a nonlawyer owns any interest therein, except that a fiduciary representative of the estate of a lawyer may hold the stock or interest of the lawyer for a reasonable time during administration;

(2) a nonlawyer is a corporate director or officer thereof or occupies the position of similar responsibility in any form of association other than a corporation; or

(3) a nonlawyer has the right to direct or control the professional judgment of a lawyer.

#### **Comment [2003 amendment]**

[1] The provisions of this Rule express traditional limitations on the sharing of fees. These limitations are to protect the lawyer's professional independence of judgment. Where someone other than the client pays the

lawyer's fee or salary, or recommends employment of the lawyer, that arrangement does not modify the lawyer's obligation to the client. As stated in paragraph (c), such arrangements should not interfere with the lawyer's professional judgment.

[2] This Rule also expresses traditional limitations on permitting a third party to direct or regulate the lawyer's professional judgment in rendering legal services to another. See also ER 1.8(f) (lawyer may accept compensation from a third party as long as there is no interference with the lawyer's independent professional judgment and the client gives informed consent).

#### ER 5.7. Responsibilities Regarding Law-Related Services

(a) A lawyer may provide, to clients and to others, law-related services, as defined in paragraph (b), either:

(1) by the lawyer in circumstances that are not distinct from the lawyer's provision of legal services to clients; or

(2) by a separate entity which is controlled by the lawyer individually or with others.

Where the law-related services are provided by the lawyer in circumstances that are not distinct from the lawyer's provision of legal services to clients, the lawyer shall be subject to the provisions of the Rules of Professional Conduct in the course of providing such services. In circumstances in which law-related services are provided by a separate entity controlled by the lawyer individually or with others, the lawyer shall not be subject to the Rules of Professional Conduct, in the course of providing such services, only if the lawyer takes reasonable measures to assure that a person obtaining the law-related services knows that the services of the separate entity are not legal services and that the protections of the client-lawyer relationship do not apply.

(b) The term law-related services denotes services that might reasonably be performed in conjunction with and in substance are related to the provision of legal services, and that are not prohibited as unauthorized practice of law when provided by a nonlawyer.

#### Comment [2003 rule]

[1] When a lawyer performs law-related services or controls an organization that does so, there exists the potential for ethical problems. Principal among these is the possibility that the person for whom the law-related services are performed fails to understand that the services may not carry with them the protections normally afforded as part of the client-lawyer relationship. The recipient of the law-related services may expect, for example, that the protection of client confidences, prohibitions against representation of persons with conflict interests, and obligations of a lawyer to maintain professional independence apply to the provision of law-related services when that may not be the case.

[2] ER 5.7 applies to the provision of law-related services by a lawyer even when the lawyer does not provide any legal services to the person for whom the law-related services are performed. The Rule identifies the circumstances in which all of the Rules of Professional Conduct apply to the provision of law-related services. Even when those circumstances do not exist, however, the conduct of a lawyer involved in the provision of law-related services is subject to those Rules that apply generally to lawyer conduct, regardless of whether the conduct involves the provision of legal services. See, e.g., ER 8.4.

[3] When law-related services are provided by a lawyer under circumstances that are not distinct from the lawyer's provision of legal services to clients, the lawyer in providing the law-related services must adhere to the requirements of the Rules of Professional Conduct as provided in paragraph (a)(1).

[4] Law-related services also may be provided through an entity that is distinct from that through which the lawyer provides legal services. If the lawyer individually or with others has control of such an entity's operations, the Rule requires the lawyer to take reasonable measures to assure that each person using the services of the entity knows that the services provided by the entity are not legal services and that the Rules of Professional Conduct that relate to the client-lawyer relationship do not apply. A lawyer's control of an entity extends to the ability to direct its operation. Whether a lawyer has such control will depend upon the circumstances of the particular case.

[5] When a client-lawyer relationship exists with a person who is referred by a lawyer to a separate law-related service entity controlled by the lawyer, individually or with others, the lawyer must comply with ER 1.8(a).

[6] In taking the reasonable measures referred to in paragraph (a) to assure that a person using law-related services understands the practical effect or significance of the inapplicability of the Rules of Professional Conduct, the lawyer should communicate to the person receiving the law-related services, in a manner sufficient to assure that the person understands the significance of the fact, that the relationship of the person to the business entity will not be a client-lawyer relationship. The communication should be made before entering into an agreement for provision of or providing law-related services, and preferably should be in writing.

[7] The burden is upon the lawyer to show that the lawyer has taken reasonable measures under the circumstances to communicate the desired understanding. For instance, a sophisticated user of law-related services, such as a publicly held corporation, may require a lesser explanation than someone unaccustomed to making distinctions between legal services and law-related services, such as an individual seeking tax advice from a lawyer-accountant or investigative services in connection with a lawsuit.

[8] Regardless of the sophistication of potential recipients of law-related services, a lawyer should take special care to keep separate the provision of law-related and legal services in order to minimize the risk that the recipient will assume that the law-related services are legal services. The risk of such confusion is especially acute

when the lawyer renders both types of services with respect to the same matter. Under some circumstances the legal and law-related services may be so closely entwined that they cannot be distinguished from each other, and the requirement of disclosure and consultation imposed by paragraph (a) of the Rule cannot be met. In such a case a lawyer will be responsible for assuring that both the lawyer's conduct and, to the extent required by ER 5.3, that of nonlawyer employees in the distinct entity which the lawyer controls complies in all respects with the Rules of Professional Conduct.

[9] A broad range of economic and other interests of clients may be served by lawyers engaging in the delivery of law-related services. Examples of law-related services include providing title insurance, financial planning, accounting, trust services, real estate counseling, legislative lobbying, economic analysis, social work, psychological counseling, tax preparation, and patent, medical or environmental consulting.

[10] When a lawyer is obliged to accord the recipients of such services the protections of those Rules that apply to the client lawyer relationship, the lawyer must take special care to heed the proscriptions of the Rules addressing conflict of interest (ERs 1.7 through 1.11, especially ERs 1.7(a)(2) and 1.8(a), (b) and (f)), and to scrupulously adhere to the requirements of ER 1.6 relating to disclosure of confidential information. The promotion of the law-related services must also in all respects comply with ERs 7.1 through 7.3, dealing with advertising and solicitation. In that regard, lawyers should take special care to identify the obligations that may be imposed as a result of a jurisdiction's decisional law.

[11] When the full protections of all of the Rules of Professional Conduct do not apply to the provision of law-related services, principles of law external to the Rules, for example, the law of principal and agent, govern the legal duties owed to those receiving the services. Those other legal principles may establish a different degree of protection for the recipient with respect to confidentiality of information, conflicts of interest and permissible business relationships with clients. See also ER 8. 4.

[12] Variations in language of this Rule from ABA Model Rule 5.7 as adopted in 2002 are not intended to imply a difference in substance.

## **APPENDIX 2**

# RESTYLED AND AMENDED RULE 31; PROPOSED AMENDED RULES 32, 41, 46-51, 54-58, 60, 75-76; AND PROPOSED NEW RULE 33.1 CLEAN AND MARKUP

# Appendix 2A: Restyled and Amended Rule 31; Proposed Amended Rules 32, 41, 46-51, 54-58, 60, 75-76; and Proposed New Rule 33.1 (Clean)

#### **Rule 31. Supreme Court Jurisdiction<sup>1</sup>**

(a) Jurisdiction. The Arizona Supreme Court has jurisdiction over any person or entity engaged in the authorized or unauthorized "practice of law" in Arizona, as that phrase is defined in (b). The Arizona Supreme Court also has jurisdiction over any ABS who is licensed pursuant to Rule 31.1(b) and ACJA 7-209.

(b) **Definition.** "Practice of law" means providing legal advice or services to or for another by:

(1) preparing or expressing legal opinions to or for another person or entity;

(2) representing a person or entity in a judicial, quasi-judicial, or administrative proceeding, or other formal dispute resolution process such as arbitration or mediation;

(3) preparing a document, in any medium, on behalf of a specific person or entity for filing in any court, administrative agency, or tribunal;

(4) negotiating legal rights or responsibilities on behalf of a specific person or entity; or

(5) preparing a document, in any medium, intended to affect or secure a specific person's or entity's legal rights.

#### Rule 31.1. Authorized Practice of Law.

(a) **Requirement**. A person may engage in the practice of law in Arizona, or represent that he or she is authorized to engage in the practice of law in Arizona, only if:

(1) the person is an active member in good standing of the State Bar of Arizona under Rule 32; or

(2) the person is specifically authorized to do so under Rules 31.3, 38, or 39.

(b) Alternative Business Structure (ABS). An entity that includes nonlawyers who have an economic interest or decision-making authority as defined in ACJA 7-209 may employ, associate with, or engage a lawyer or lawyers to provide legal services to third parties only if:

<sup>&</sup>lt;sup>1</sup> Rules 31 through 31.3 as presented in this appendix represents the restyling of Rule 31 as discussed in the petition. Underlined content represents proposed amendments related only to the regulation of ABSs.

(1) it employs at least one person who is an active member in good standing of the State Bar of Arizona under Rule 32 who supervises the practice of law under ER 5.3;

(2) it is licensed pursuant to ACJA § 7-209; and

(3) legal services are only provided by persons authorized to do so and in compliance with the Rules of Supreme Court.

(c) Lack of Good Standing. A person who is currently suspended or has been disbarred from the State Bar of Arizona, or is currently on disability inactive status, is not a member in good standing of the State Bar of Arizona under Rule 31.1(a)(1).

**Rule 31.2. Unauthorized Practice of Law.** Except as provided in Rule 31.3, a person, entity, or ABS who is not authorized to practice law in Arizona under Rule 31.1(a), (b) or Rule 31.3 must not:

(a) engage in the practice of law or provide legal services in Arizona; or

(**b**) use the designations "lawyer," "attorney at law," "counselor at law," "law," "law office," "J.D.," "Esq.," "alternative business structure (ABS)" or other equivalent words that are reasonably likely to induce others to believe that the person or entity is authorized to engage in the practice of law or provide legal services in Arizona.

#### **Rule 31.3.** Exceptions to Rule 31.2.

#### (a) Generally.

(1) Notwithstanding Rule 31.2, a person or entity may engage in the practice of law in a limited manner as authorized in Rule 31.3(b) through (e), but the person or entity who engages in such an activity is subject to the Arizona Supreme Court's jurisdiction concerning that activity.

(2) A person who is currently suspended or has been disbarred from the State Bar of Arizona, or is currently on disability inactive status, may not engage in any of the activities specified in this Rule 31.3 unless this rule authorizes a specific activity.

(3) An ABS whose license has been suspended or revoked may not engage in any of the activities specified in this rule, except an ABS whose license has been suspended may engage in activities as expressly authorized by judgment or order of this court, the presiding disciplinary judge, or a hearing panel.

#### (b) Governmental Activities and Court Forms.

(1) *In Furtherance of Official Duties.* An elected official or employee of a governmental entity may perform the duties of his or her office and carry out the government entity's regular course of business.

(2) *Forms.* The Supreme Court, Court of Appeals, superior court, and limited jurisdiction courts may create and distribute forms for use in Arizona courts.

#### (c) Legal Entities.

(1) *Definition.* "Legal entity" means an organization that has legal standing under Arizona law to sue or be sued in its own right, including a corporation, a limited liability company, a partnership, an association as defined in A.R.S. §§ 33-1202 or 33-1802, or a trust.

(2) **Documents.** A legal entity may prepare documents incidental to its regular course of business or other regular activity if they are for the entity's use and are not made available to third parties.

(3) *Justice and Municipal Courts*. A person may represent a legal entity in a proceeding before a justice court or municipal court if:

(A) the person is a full-time officer, partner, member, manager, or employee of the entity;

(B) the entity has specifically authorized the person to represent it in the proceeding;

(C) such representation is not the person's primary duty to the entity, but is secondary or incidental to other duties relating to the entity's management or operation; and

(D) the person is not receiving separate or additional compensation for representing the entity (other than receiving reimbursement for costs).

(4) *General Stream Adjudication Proceeding*. A person may represent a legal entity in superior court in a general stream adjudication proceeding conducted under A.R.S. §§ 45-251 et seq. (including a proceeding before a master appointed under A.R.S. § 45-255) if:

(A) the person is a full-time officer, partner, member, manager, or employee of the entity;

(B) the entity has specifically authorized the person to represent it in the proceeding;

(C) such representation is not the person's primary duty to the entity but is secondary or incidental to other duties related to the entity's management or operation; and

(D) the person is not receiving separate or additional compensation for representing the corporation or association (other than receiving reimbursement for costs).

(5) *Administrative Hearings and Agency Proceedings*. A person may represent a legal entity in a proceeding before the Office of Administrative Hearings, or before an Arizona administrative agency commission, or board, if:

(A) the person is a full-time officer, partner, member, manager, or employee of the entity;

(B) the entity has specifically authorized the person to represent it in the particular proceeding;

(C) such representation is not the person's primary duty to the entity, but is secondary or incidental to other duties relating to the entity's management or operation; and

(D) the person is not receiving separate or additional compensation for representing the entity (other than receiving reimbursement for costs).

(6) *Exception.* Despite Rule 31.3(c)(3) through (c)(5), a court, the hearing officer, or the officer presiding at the agency or commission proceeding, may order the entity to appear only through counsel if the court or officer determines that the person representing the entity is interfering with the proceeding's orderly progress or imposing undue burdens on other parties.

#### (d) Tax-Related Activities and Proceedings.

(1) A person may prepare a tax return for an entity or another person.

(2) A certified public accountant or other federally authorized tax practitioner (as that term is defined in A.R.S. 42-2069(D)(1)) may:

(A) render individual and corporate financial and tax advice to clients and prepare tax-related documents for filing with governmental agencies;

(B) represent a taxpayer in a dispute before the State Board of Tax Appeals if the amount at issue is less than \$25,000; and

(C) practice before the Internal Revenue Service or other federal agencies if authorized to do so.

(3) A property tax agent (as that term is defined in A.R.S. § 32-3651), who is registered with the Arizona State Board of Appraisal under A.R.S. § 32-3642, may practice as authorized under A.R.S. § 42-16001.

(4) A person may represent a party in a small claim proceeding in Arizona Tax Court conducted under A.R.S. §§ 12-161 et seq.

(5) In any tax-related proceeding before the Arizona Department of Revenue, the Office of Administrative Hearings relating to the Arizona Department of Revenue, a state or county board of equalization, the Arizona Department of Transportation, the Arizona Department of Economic Security, the Arizona Department of Child Safety, the Arizona Corporation Commission, or any county, city, or town taxing or appeals official, a person may represent a taxpayer if:

(A) the person is:

(i) a certified public accountant,

(ii) a federally authorized tax practitioner (as that term is defined in A.R.S. 42-2069(D)(1)); or

(iii) in matters in which the amount in dispute, including tax, interest and penalties, is less than \$5,000, the taxpayer's duly appointed representative; or

(B) the taxpayer is a legal entity (including a governmental entity) and:

(i) the person is full-time officer partner, member, manager, or employee of the entity;

(ii) the entity has specifically authorized the person to represent it in the proceeding;

(iii) such representation is not the person's primary duty to the entity, but is secondary or incidental to other duties relating to the entity's management or operation; and

(v) the person is not receiving separate or additional compensation for such representation (other than receiving reimbursement for costs).

#### (e) Other.

(1) *Children with Disabilities.* In any administrative proceeding under 20 U.S.C. §§ 1415(f) or (k) regarding any matter relating to the identification, evaluation, educational placement, or the provision of a free appropriate public education for a child with a disability or suspected disability, a person may represent a party if:

(A) the hearing officer determines that the person has special knowledge or training with respect to the problems of children with disabilities; and

(B) the person is not charging a fee for representing the party (other than receiving reimbursement for costs).

Despite these provisions, the hearing officer may order the party to appear only through counsel or in some other manner if he or she determines that the person representing the party is interfering with the proceeding's orderly progress or imposing undue burdens on other parties.

(2) *Department of Fire, Building and Life Safety.* In any landlord/tenant dispute before the Arizona Department of Fire, Building and Life Safety, a person may represent a party if:

(A) the party has specifically authorized the person to represent the party in the proceeding; and

(B) the person is not is not charging a fee for the representing the party (other than receiving reimbursement for costs).

(3) *Fiduciaries.* A person licensed as a fiduciary under A.R.S. § 14-5651 may perform services in compliance with Arizona Code of Judicial Administration § 7-202 without acting under the supervision of an attorney authorized under Rule 31.1(a) to engage in the practice of law in Arizona. Despite this provision, a court may suspend the fiduciary's authority to act without an attorney if it determines that lay representation is interfering with the proceeding's orderly progress or imposing undue burdens on other parties.

(4) *Legal Document Preparers and Limited License Legal Practitioners.* Certified legal document preparers and limited license legal practitioners may perform services in compliance with the Arizona Code of Judicial Administration. Disbarred or suspended attorneys may only be certified as a legal document preparer or licensed as a limited license legal practitioner if approved by the Supreme Court.

(5) *Mediators*.

(A) A person who is not authorized under Rule 31.1(a) to engage in the practice of law in Arizona may prepare a written agreement settling a dispute or file such an agreement with the appropriate court if:

(i) the person is employed, appointed, or referred by a court or government entity and is serving as a mediator at the direction of the court or a governmental entity; or (ii) the person is participating without compensation in a nonprofit mediation program, a community-based organization, or a professional association.

(B) Unless specifically authorized in Rule 31.3(e)(5)(A), a mediator who is not authorized under Rule 31.1(a) to engage in the practice of law in Arizona and who prepares or provides legal documents for the parties without attorney supervision must be certified as a legal document preparer in compliance with the Arizona Code of Judicial Administration § 7-208.

#### (6) Nonlawyer Assistants and Out-of-State Attorneys.

(A) A nonlawyer assistant may act under an attorney's supervision in compliance with ER 5.3 of the Arizona Rules of Professional Conduct. This exception is not subject to the restriction in Rule 31.3(a)(2) concerning a person who is currently suspended or has been disbarred from the State Bar of Arizona or is currently on disability inactive status.

(B) An attorney licensed in another jurisdiction may engage in conduct that is permitted under ER 5.5 of the Arizona Rules of Professional Conduct.

(7) *Personnel Boards.* An employee may designate a person as a representative who is not necessarily an attorney to represent the employee before any board hearing or any quasi-judicial hearing dealing with personnel matters, but no fee may be charged (other than for reimbursement of costs) for any services rendered in connection with such hearing by any such designated representative who is not authorized under Rule 31.1(a) to engage in the practice of law in Arizona.

(8) *State Bar Fee Arbitration*. A person may represent a legal entity in a fee arbitration proceeding conducted by the State Bar of Arizona Fee Arbitration Committee, if:

(A) the person is a full-time officer, partner, member, manager, or employee of the entity;

(B) the entity has specifically authorized the person to represent it in the particular proceeding;

(C) such representation is not the person's primary duty to the entity, but is secondary or incidental to other duties relating to the entity's management or operation; and

(D) the person is not receiving separate or additional compensation for representing the entity (other than receiving reimbursement for costs).

## Rule 32. Organization of State Bar of Arizona.

(a) State Bar of Arizona. The Supreme Court of Arizona maintains under its direction and control a corporate organization known as the State Bar of Arizona.

1. Practice of law. [[No change]]

2. *Mission*. The State Bar of Arizona exists to serve and protect the public with respect to the provision of legal services and access to justice. Consistent with these goals, the State Bar of Arizona seeks to improve the administration of justice and the competency, ethics, and professionalism of lawyers and those engaged in the authorized practice of law in Arizona. This Court empowers the State Bar of Arizona, under the Court's supervision, to:

A. organize and promote activities that fulfill the responsibilities of the legal profession and its members to the public;

B. promote access to justice for those who live, work, and do business in this state;

C. aid the courts in the administration of justice;

D. assist this Court with the regulation and discipline of persons engaged in the practice of law; assist the Court with the regulation and discipline of alternative business structures (ABS) and limited license legal practitioners (LLLP); foster on the part of those engaged in the practice of law ideals of integrity, learning, competence, public service, and high standards of conduct; serve the professional needs of its members; and encourage practices that uphold the honor and dignity of the legal profession;

E. conduct educational programs regarding substantive law, best practices, procedure, and ethics; provide forums for the discussion of subjects pertaining to the administration of justice, the practice of law, and the science of jurisprudence; and report its recommendations to this Court concerning these subjects.

(b) **Definitions.** Unless the context otherwise requires, the following definitions shall apply to the interpretation of these rules relating to admission, discipline, disability and reinstatement of lawyers, ABSs, and LLLPs:

- 1. "Board" [[No change]]
- 2. "Court" [[No change]]

3. "Discipline" means those sanctions and limitations on members and others and the practice of law provided in these rules. Discipline is distinct from diversion or disability inactive status, but the term may include that status where the context so requires. Discipline includes sanctions and limitations on ABSs as provided in these rules and ACJA 7-209 and LLLPs as provided in these rules and ACJA 7-210.

4. "Discipline proceeding" and "disability proceeding" [[No change]]

5. "Member" [[No change]]

6. "Non-member" [[No change]]

7. "Respondent" means any person, ABS, or LLLP subject to the jurisdiction of the court against whom a charge is received for violation of these rules or ACJA 7-209 or ACJA 7-210.

8. "State bar" [[No change]]

## (c) Membership.

1. *Classes of Members*. Members of the state bar shall be divided into five <u>six</u> classes: active, inactive, retired, suspended, judicial, and affiliate. Disbarred or resigned persons are not members of the bar.

2. Active Members. Every person licensed to practice law in this state is an active member except for persons who are inactive, retired, suspended, or judicial, or affiliate members.

3. *Affiliate Members*. Limited license legal practitioners (LLLPs) are affiliate members for purposes of regulation and discipline under these rules.

4. *Admission, Licensure and Fees*. Upon admission to the state bar or licensure as an LLLP, a person:

(i) shall pay a fee as required by the supreme court, which shall include the annual membership fee for members of the state bar. If a person\_is admitted or licensed on or after July 1 in any year, the annual membership fee shall be reduced by one half.

(ii) Upon admission to the state bar, a lawyer applicant shall also, in open court, take and subscribe an oath to support the constitution of the United States and the constitution and laws of the State of Arizona in the form provided by the supreme court.

(iii) All members shall provide to the state bar office a current street address, email address, telephone number, any other post office address the member may use, and the name of the bar of any other jurisdiction to which the member may be admitted. Any change in this information shall be reported to the state bar within thirty days of its effective date. The state bar office shall forward to the court, on a quarterly basis, a current list of membership of the bar.

- 5. Inactive Members. [[No change to text]]
- 6. Retired Members. [[No change to text]]
- 7. Judicial Members. [[No change to text]]

8. *Membership Fees.* An annual membership fee for active members, inactive members, retired members, and judicial members, and affiliate members shall be established by the board with the consent of this court and shall be payable on or before February 1 of each year. No annual fee shall be established for, or assessed to, active members who have been admitted to practice in Arizona before January 1, 2009, and have attained the age of 70 before that date. The annual fee shall be waived for members on disability inactive status pursuant to Rule 63. Upon application, the Chief Executive Officer/Executive Director may waive all or part of the dues of any other member for reasons of personal hardship. Both the grant or denial of an application shall be reported to the board. Denial of a personal hardship waiver shall be reviewed by the board. The board should take all steps necessary to protect private information relating to the application.

9. Computation of Fee. The annual membership fee shall be composed of an amount for the operation of the activities of the State Bar and an amount for funding the Client Protection Fund, each of which amounts shall be stated and accounted for separately. Each active and inactive member, who is not exempt, and each affiliate member shall pay the annual Fund assessment set by the Court, to the State Bar together with the annual membership fee, and the State Bar shall transfer the fund assessment to the trust established for the administration of the Client Protection Fund. The State Bar shall conduct any lobbying activities in compliance with *Keller v. State Bar of California*, 496 U.S. 1 (1990). Additionally, a member who objects to particular State Bar lobbying activities may request a refund of the portion of the annual fee allocable to those activities at the end of the membership year.

10. *Allocation of fee.* Upon payment of the membership fee, each individual lawyer member shall receive a bar card and each LLLP shall receive a certificate of licensure, issued by the board evidencing payment. All fees shall be paid into the treasury of the state bar and, when so paid, shall become part of its funds, except that portion of the fees representing the amount for the funding of the Client Protection Fund shall be paid into the trust established for the administration of the Client Protection Fund.

11. *Delinquent Fees*. A fee not paid by the time it becomes due shall be deemed delinquent. An annual delinquency fee for active members, inactive members, retired members, and judicial members, and affiliate members shall be established by the board with the consent of this court and shall be paid in addition to the

annual membership fee if such fee is not paid on or before February 1. A member who fails to pay a fee within two months after written notice of delinquency shall be summarily suspended by the board from membership to the state bar, upon motion of the state bar pursuant to Rule 62, but may be reinstated in accordance with these rules.

## 12. Resignation. [[No change to text]]

## 13. Insurance Disclosure.

A. Each active and affiliate member of the State Bar of Arizona shall certify to the State Bar on the annual dues statement or in such other form as may be prescribed by the State Bar on or before February 1 of each year: (1) whether the lawyer or limited license legal practitioner is engaged in the private practice of law; and (2) if engaged in the private practice of law, whether the lawyer or limited license legal practitioner is currently covered by professional liability insurance. Each member who reports being covered by professional liability insurance shall notify the State Bar of Arizona in writing within 30 days if the insurance policy providing coverage lapses, is no longer in effect, or terminates for any reason. A member who acquires insurance after filing the annual dues statement or such other prescribed disclosure document with the State Bar of Arizona may advise the Bar as to the change of this status in coverage.

B. The State Bar of Arizona shall make the information submitted by active members pursuant to this rule available to the public on its website as soon as practicable after receiving the information.

C. Any active or affiliate\_member of the State Bar of Arizona who fails to comply with this rule in a timely fashion may, on motion of the State Bar pursuant to Rule 62, be summarily suspended from the practice of law until such time as the lawyer or limited license legal practitioner complies. Supplying false information in complying with the requirements of this rule shall subject the lawyer or limited license legal practitioner to appropriate disciplinary action.

(d) Powers of Board. [[Only change is to subpart 2. As reflected below]]

2. Promote and aid in the advancement of the science of jurisprudence, the education of legal professionals and the improvement of the administration of justice.

(e) – (g) [[No change]]

(h) Administration of rules. Examination and admission of lawyer members shall be administered by the committee on examinations and the committee on character and fitness, as provided in these rules. Examination and licensure of limited license legal practitioners shall be administered by the Administrative Office of Courts as provided in ACJA 7-210. Licensure of alternative business structures shall be by the Committee on Alternative Business Structures, as provided in these rules and ACJA 7-209. Discipline, disability, and reinstatement matters shall be administered by the presiding disciplinary judge, as provided in these rules. All matters not otherwise specifically provided for shall be administered by the board.

## (i) – (k) [[No change]]

(I) Expenses of Administration and Enforcement. The state bar shall pay all expenses incident to the administration and enforcement of these rules relating to membership, mandatory continuing legal education, discipline, disability, and reinstatement of lawyers, including the membership, mandatory continuing legal education and disability of limited license legal practitioners, except that costs and expenses shall be taxed against a respondent lawyer or applicant for readmission, as provided in these rules. The administrative office of the courts shall pay all expenses incident to administration and enforcement of these rules relating to application for admission to the practice of law, examinations and admission, including expenses related to application for licensure and examination of limited license legal practitioners. The State Bar and Administrative Office of Courts may recoup extraordinary costs beyond the schedule of fees adopted by the Court relating to an alternative business structure application for licensure or administration and enforcement of these rules relating to structure.

## (m) [[No change]]

## Proposed New Rule 33.1. Committee; Entity Regulation

#### (a) Committee.

1. *Creation of the Committee*. The review of applications and licensure of alternative business structures shall conform to this rule and ACJA 7-209. For such purposes, there shall be a Committee on Alternative Business Structures. The Committee on Alternative Business Structures shall consist of eleven members.

2. Appointment of Members. Members of the Committee and its Chair shall be appointed by the Court, considering geographical, gender, and ethnic diversity. Members shall serve at the pleasure of the Court and may be removed from the Committee at any time by order of the Court. A member of the Committee may resign at any time.

3. *Terms of Office*. Members of the Committee will serve three-year terms, which will be staggered among members as designated by the Chief Justice. Members may be reappointed. If a vacancy exists due to resignation or inability of a board member to serve, the Court shall appoint another person to serve the unexpired term.

4. *Powers and Duties of the Committee*. The Committee on Alternative Business Structures shall review applications for licensure and recommend to the Court for licensure those applicants who are deemed by the Board to be qualified pursuant to ACJA § 7-209.

(b) **Decision Regarding Licensure.** The Committee shall recommend approval of applications if the requirements in this rule and in ACJA are met by the applicant. The Committee's recommendation shall state the factors in favor of approval.

(1) Decisions of the Committee must take into consideration the following regulatory objectives:

(A) protecting and promoting the public interest;

(B) promoting access to legal services

(C) advancing the administration of justice and the rule of law;

(D) encouraging an independent, strong, diverse, and effective legal profession; and

(E) promoting and maintaining adherence to professional principles.

(2) The Committee shall examine whether an applicant has adequate governance structures and policies in place to ensure:

(A) lawyers providing legal services to consumers act with independence consistent with the lawyers' professional responsibilities;

(B) the alternative business structure maintains proper standards of work;

(C) the lawyer makes decisions in the best interest of clients;

(D) confidentiality consistent with Arizona Rule of Supreme Court 42 is maintained; and

(E) any other business policies or procedures that do not interfere with a lawyers' duties and responsibilities to clients.

(c) Power of Court to Revoke or Suspend License. Nothing contained in this rule shall be considered as a limitation upon the power and authority of this Court upon petition of the Committee on Alternative Business Structures, probable cause committee, bar counsel, or on its own motion, to file a petition with the presiding disciplinary judge to revoke or suspend, after due notice and hearing, the license of an alternative business structure in this state for fraud or material misrepresentation in the procurement the ABS's license.

(d) **Practice in Courts.** No alternative business structure shall employ any person to provide legal services in the State of Arizona unless the person is licensed to practice law or otherwise authorized to provide legal services under Rule 31.1 or 31.3

(e) Retention and Confidentiality of Records of Applicants. The records of applicants for licensure pursuant to ACJA 7-209 shall be maintained and may be destroyed in accordance with approved retention and disposition schedules pursuant to administrative order of the Court, pursuant to Rule 29, Rules of Supreme Court. The records and the proceedings concerning an application for licensure shall remain confidential, except as otherwise provided in these rules. Bar counsel shall be allowed access to the records of applicants for licensure and the proceedings of the Board concerning an application for licensure in connection with any proceeding before the Court. In addition, the Board or designated staff may disclose their respective records pertaining to an applicant for licensure to:

1. any licensing authority in another any other state the applicant seeks similar licensure;

2. bar counsel for discipline enforcement purposes; and

3. a law enforcement agency, upon subpoena or good cause shown.

## (f) Immunity from Civil Suit.

1. The Court, the Board, and the members, staff, employees, and agents thereof, are immune from all civil liability for conduct and communications occurring in the performance of their official duties relating to the licensing of applicants seeking to be licensed to practice law.

2. Records, statements of opinions and other information regarding an applicant for licensure communicated by any person, form, or institution, without malice, to the Court or the Board, and the members, staff, employees, and agents thereof, are privileged, and civil suits predicated thereon may not be instituted.

## **Rule 41. Duties and Obligations of Members<sup>2</sup>**

## (a) Definition.

"Unprofessional conduct" means substantial or repeated violations of the oath of Admission to the State Bar or the Lawyer's Creed of Professionalism of the State Bar of Arizona.

(b) Duties and Obligations. The duties and obligations of members shall be:

(1) Those prescribed by the Arizona Rules of Professional Conduct adopted as Rule 42 of these Rules.

(2) To support the constitution and the laws of the United States and the State of Arizona.

(3) To maintain the respect due to courts of justice and judicial officers.

(4) To counsel or maintain no other action, proceeding or defense than those which appear to him legal and just, excepting the defense of a person charged with a public offense.

(5) To be honest in dealings with others and not make false or misleading statements of fact or law.

(6) To fulfill the duty of confidentiality to a client and not accept compensation for representing a client from anyone other than the client without the client's knowledge and approval.

(7) To avoid engaging in unprofessional conduct and to advance no fact prejudicial to the honor or reputation of a party or a witness unless required by the duties to a client or the tribunal.

(8) To support the fair administration of justice, professionalism among lawyers, and legal representation for those unable to afford counsel.

(9) To protect the interests of current and former clients by planning for the lawyer's termination of or inability to continue a law practice, either temporarily or permanently.

(c) Oath and Creed. The Oath of Admission to the Bar and Lawyer's Creed of Professionalism of the State Bar of Arizona are as follows.

<sup>&</sup>lt;sup>2</sup> Definition of "unprofessional conduct", Oath of Admission, and Lawyers Creed of Professionalism are inserted, without substantive changes, into Rule 41 due to their deletion in restyled Rule 31. The only amendment to Rule 41 is to change the subsection numbering.

## Oath of Admission to the Bar

I, (state your name), do solemnly swear (or affirm) that I will support the constitution and laws of the United States and the State of Arizona;

I will treat the courts of justice and judicial officers with respect;

I will not counsel or maintain an action, proceeding, or defense that lacks a reasonable basis in fact or law;

I will be honest in my dealings with others and not make false or misleading statements of fact or law;

I will fulfill my duty of confidentiality to my client; I will not accept compensation for representing my client from anyone other than my client without my client's knowledge and approval;

I will avoid engaging in unprofessional conduct; I will not advance any fact prejudicial to the honor or reputation of a party or witness, unless required by my duties to my client or the tribunal;

I will at all times faithfully and diligently adhere to the rules of professional responsibility and A Lawyer's Creed of Professionalism of the State Bar of Arizona.

## A Lawyer's Creed of Professionalism of the State Bar of Arizona Preamble

As a lawyer, I must strive to make our system of justice work fairly and efficiently. To carry out that responsibility, I will comply with the letter and spirit of the disciplinary standards applicable to all lawyers and I will conduct myself in accordance with the following Code of Professionalism when dealing with my client, opposing parties, their counsel, tribunals and the general public.

#### A. With respect to my client:

1. I will be loyal and committed to my client's cause, but I will not permit that loyalty and commitment to interfere with my ability to provide my client with objective and independent advice;

2. I will endeavor to achieve my client's lawful objectives in business transactions and in litigation as expeditiously and economically as possible;

3. In appropriate cases, I will counsel my client with respect to alternative methods of resolving disputes;

4. I will advise my client against pursuing litigation (or any other course of action) that is without merit and I will not engage in tactics that are intended to delay the resolution of a matter or to harass or drain the financial resources of the opposing party;

5. I will advise my client that civility and courtesy are not to be equated with weakness;

6. While I must abide by my client's decision concerning the objectives of the representation, I nevertheless will counsel my client that a willingness to initiate or engage in settlement discussions is consistent with effective and honorable representation.

## B. With respect to opposing parties and their counsel:

1. I will be courteous and civil, both in oral and written communication;

2. I will not knowingly make statements of fact or law that are untrue;

3. In litigation proceedings, I will agree to reasonable requests for extensions of time or for waiver of procedural formalities when the substantive interests of my client will not be adversely affected;

4. I will endeavor to consult with opposing counsel before scheduling depositions and meetings and before rescheduling hearings, and I will cooperate with opposing counsel when scheduling changes are requested;

5. I will not utilize litigation or any other course of conduct to harass the opposing party;

6. I will not engage in excessive and abusive discovery; and I will advise my client to comply with all reasonable discovery requests;

7. I will not threaten to seek sanctions against any party or lawyer unless I believe that they have a reasonable basis in fact and law;

8. I will not delay resolution of a matter, unless the delay is incidental to an action reasonably necessary to ensure the fair and efficient resolution of that matter;

9. In depositions and other proceedings, and in negotiations, I will conduct myself with dignity, avoid making groundless objections and not be rude or disrespectful;

10. I will not serve motions and pleadings on the other party or the party's counsel at such a time or in such a manner as will unfairly limit the other party's opportunity to respond;

11. In business transactions I will not quarrel over matters of form or style but will concentrate on matters of substance and content;

12. I will identify clearly, for other counsel or parties, all changes that I have made in the documents submitted to me for review.

## C. With respect to the courts and other tribunals:

1. I will be an honorable advocate on behalf of my client, recognizing, as an officer of the court, that unprofessional conduct is detrimental to the proper functioning of our system of justice;

2. Where consistent with my client's interests, I will communicate with opposing counsel in an effort to avoid litigation and to resolve litigation that has actually commenced;

3. I will voluntarily withdraw claims or defenses when it becomes apparent that they do not have merit;

4. I will not file frivolous motions;

5. I will make every effort to agree with other counsel, as early as possible, on a voluntary exchange of information and on a plan for discovery;

6. I will attempt to resolve, by agreement, my objections to matters contained in my opponent's pleadings and discovery requests;

7. When scheduled hearings or depositions have to be canceled, I will notify opposing counsel and, if appropriate, the court (or other tribunal) as early as possible;

8. Before dates for hearings or trial are set - or, if that is not feasible, immediately after such dates have been set - I will attempt to verify the availability of key participants and witnesses that I can promptly notify the court (or other tribunal) and opposing counsel of any likely problem in that regard;

9. In civil matters, I will stipulate to facts as to which there is no genuine dispute;

10. I will endeavor to be punctual in attending court hearings, conferences, and dispositions;

11. I will at all times be candid with, and respectful to, the tribunal.

#### **D.** With respect to the public and our system of justice:

1. I will remember that, in addition to commitment to my client's cause, my responsibilities as a lawyer include a devotion to the public good;

2. I will keep current in the areas in which I practice and, when necessary, will associate with, or refer my client to, counsel knowledgeable in another field or practice;

3. As a member of a self-regulating profession, I will be mindful of my obligations under the Rules of Professional Conduct to report violations of those Rules;

4. I will be mindful of the need to protect the integrity of the legal profession and will be so guided when considering methods and contents of advertising;

5. I will be mindful that the law is a learned profession and that among its desirable goals are devotion to public service, improvement or administration of justice, and the contribution of uncompensated time and civic influence on behalf of those persons who cannot afford adequate legal assistance.

## Rule 46. Jurisdiction in Discipline and Disability Matters; Definitions

## (a) [[No change]]

(b) Licensed Alternative Business Structures. Any entity licensed as an alternative business structure and its members are subject to the disciplinary jurisdiction of this court. Any false statement or misrepresentation made by an applicant for licensure which is not discovered until after the applicant is licensed may serve as an independent ground for the imposition of discipline under these rules and ACJA § 7-209 and an aggravating factor in any disciplinary proceeding based on other conduct. Any fraudulent misstatement or material misrepresentation made by an applicant for licensure may result in revocation of the alternative business structure's license.

(c) Limited License Legal Practitioners. Any person licensed as a limited license legal practitioner is subject to the disciplinary jurisdiction of this court and the authority delegated in these rules to the board of governors of the state bar. Any false statement or misrepresentation made by an applicant for licensure which is not discovered until after the applicant is licensed may serve as an independent ground for the imposition of discipline under these rules and ACJA § 7-210 and an aggravating factor in any disciplinary proceeding based on other conduct. Any fraudulent misstatement or material misrepresentation made by an applicant may result in revocation of the limited license legal practitioner's license.

- (d) Non-members. [[No change to text]]
- (e) Former Judges. [[No change to text]]
- (f) Incumbent Judges. [[No change to text]]
- (g) Disbarred Lawyers. [[No change to text]]

(h) **Definitions.** When the context so requires, the following definitions shall apply to the interpretation of these rules relating to discipline, disability and reinstatement of lawyers:

1. "Acting presiding disciplinary judge" -- 4. "Charge" [[No change]]

5. "Committee" means the Attorney Discipline Probable Cause Committee of the Supreme Court of Arizona unless stated otherwise.

6. "Complainant" means a person who initiates a charge against a lawyer or entity or later joins in a charge to the state bar regarding the conduct of a lawyer. The complainant will be provided information as set forth in Rule 53, unless specifically waived by the complainant. The state bar or any bar counsel may be complainant. 7. "Complaint" -- 9. "Court" [[No change]]

10. "Discipline" means those sanctions and limitations on members and the practice of law provided in these rules, including those sanctions and limitations provided in these rules and ACJA 7-209 for alternative business structures and ACJA 7-210 for limited license legal practitioners. Discipline is distinct from diversion or disability inactive status, but the term may include that status where the context so requires.

11. "Disciplinary clerk" -- 16. "Member" [[No change]]

17. "Misconduct" means any conduct by an individual sanctionable under these rules, including unprofessional conduct as defined in Rule 41(a) or conduct that is eligible for diversion, any conduct by an alternative business structure actionable under these rules or ACJA 7-209, or any conduct by a limited license legal practitioner actionable under these rules or ACJA 7-210.

18. "Non-member" -- 20. "Record," [[No change]]

21. "Respondent" means a member, including limited license legal practitioners or non-member, including an ABS or its nonlawyer members, against whom a discipline or disability proceeding has been commenced.

22. "Settlement officer" -- 24. "State bar file" [[No change]]

## **Rule 47. General Procedural Matters**

## (a) - (b) [[No change]]

(c) Service. Service of the complaint, pleadings and subpoenas shall be effectuated as provided in the Rules of Civil Procedure, except as otherwise provided herein. Personal service of complaints and subpoenas may be made by staff examiners employed by the state bar.

## 1. Service of Complaint.

(A) *Individual Respondents*. Service of the complaint in any discipline or disability proceeding may be made on respondent or respondent's counsel, if any, by certified mail/delivery restricted to addressee in addition to regular first class mail, sent to the last address provided by counsel or respondent to the state bar's membership records department pursuant to Rule 32(c)(4)(iii). When service of the complaint is made by mail, bar counsel shall file a notice of service with the disciplinary clerk, indicating the date and manner of mailing, and service shall be deemed complete five (5) days after the date of mailing.

(B) *ABS Respondents*. Service of the complaint in any discipline proceeding against a licensed ABS or its members may be made on the designated agent for service per ACJA 7-209 or the respondent's counsel, if any, by certified mail/delivery restricted to addressee in addition to regular first class mail, sent to the last address provided by respondent, respondent's counsel, or the designated agent for service pursuant to ACJA 7-209. When service of the complaint is made by mail, bar counsel shall file a notice of service with the disciplinary clerk, indicating the date and manner of mailing, and service shall be deemed complete five (5) days after the date of mailing.

2. Service of Subpoena. [[No change]]

(d) - (l) [[No change]]

#### **Rule 48. Rules of Construction**

## (a) – (c) [[No change]]

## (d) Standard of Proof.

1. *Lawyers*. Allegations in a complaint, applications for reinstatement, petitions for transfer to and from disability inactive status and competency determinations shall be established by clear and convincing evidence. In discipline proceedings that include allegations of trust account violations, there shall be a rebuttable presumption that any lawyer who fails to maintain trust account records as required by ER 1.15 or-Rule 43, Ariz. R. S. Ct, or who fails to provide trust account records to the state bar upon request or as ordered by the committee, the presiding disciplinary judge, or the court, has failed to properly safeguard client or third-party funds or property, as required by the provisions of ER 1.15 or Rule 43, Ariz. R. S. Ct.

2. *ABS*. Allegations in a complaint or applications for reinstatement, shall be established by a preponderance of the evidence. In discipline proceedings that include allegations of trust account violations, there shall be a rebuttable presumption that any ABS that fails to maintain trust account records as required by ER 1.15 or Rule 43, Ariz. R. S. Ct, or that fails to provide trust account records to the state bar upon request or as ordered by the committee, the presiding disciplinary judge, or the court, has failed to properly safeguard client or third-party funds or property, as required by the provisions of ER 1.15 or Rule 43, Ariz. R. S. Ct.

(e) **Burden of Proof.** The burden of proof in proceedings seeking discipline is on the state bar. That burden is on the petitioning party in proceedings seeking transfer to disability inactive status. That burden in proceedings seeking reinstatement and transfer from disability inactive status is on respondent or applicant. The burden on an ABS seeking licensure after a period of revocation or suspension is on respondent ABS.

(f) – (i) [[No change]]

#### Rule 49. Bar Counsel

## (a) - (b) [[No change]]

(c) Powers and Duties of Chief Bar Counsel. Acting under the authority granted by this Court and under the direction of the executive director, chief bar counsel shall have the following powers and duties:

1. *Prosecutorial Oversight*. Chief bar counsel shall maintain and supervise a central office for the filing of requests for investigation relating to conduct by a member, including limited license legal practitioners, or non-member and for the coordination of such investigations; supervise staff needed for the performance of all discipline functions within the responsibility of the state bar, overseeing and directing the investigation and prosecution of discipline cases and the administration of disability, reinstatement matters, and contempt proceedings, and compiling statistics regarding the processing of cases by the state bar.

## 2. Dissemination of Discipline and Disability Information.

A. Notice to Disciplinary Agencies. [[No change]]

B. Disclosure to National Discipline Data Bank. [[No change]]

C. Public Notice of Discipline Imposed. Chief bar counsel shall cause notices of orders or judgments of reprimand, suspension, disbarment, transfers to and from disability status and reinstatement as well as all sanctions against alternative business structures to be published in the Arizona Attorney or another usual periodic publication of the state bar, and shall send such notices to a newspaper of general circulation in each county where the lawyer maintained an office for the practice of law. Notices of sanctions or orders shall be posted on the state bar's website as follows:

(i) Disbarment, suspension, interim suspension, reprimand, and reinstatement shall be posted for an indefinite period of time.

(ii) Probation (including admonition with probation), restitution and costs shall be posted for two (2) years from the effective date of the sanction or until completion, whichever is later; the posting shall indicate whether or not the terms of the order have been satisfied.

(iii) A finding of contempt of a supreme court order shall be posted for five (5) years from the effective date of the order or until the contempt is purged, whichever is later; the posting shall indicate whether or not the terms of the order have been satisfied.

(iv) A transfer to disability inactive status shall be posted while the order is in effect.

(v) An administrative or summary suspension shall be posted while the suspension is in effect.

(vi) Revocation, suspension, reprimand, and licensing after a period of revocation involving an alternative business structure shall be posted for an indefinite period of time.

D. Notice to Courts. [[No change]]

3. Report. [[No change]]

# (d) [[No change]]

# Rule 50. Attorney Discipline Probable Cause Committee

(a) – (d) [[No change]]

(e) **Powers and Duties of the Committee.** Unless otherwise provided in these rules, the committee shall be authorized and empowered to act in accordance with Rule 55 and as otherwise provided in these rules, including ACJA 7-209 and 7-210, and to:

1. meet and take action, as deemed appropriate by the chair, in no less than threeperson panels, each of which shall include a public member and a lawyer member (all members of the panel must participate in the vote and a majority of the votes shall decide the matter, a member of the panel may participate by remote access, and the quorum requirements of paragraph (f) do not apply to panels under this paragraph);

2. periodically report to the court on the operation of the committee;

3. recommend to the court proposed changes or additions to the rules of procedure for discipline and disability proceedings; and

4. adopt such procedures as may from time to time become necessary to govern the internal operation of the committee, as approved by the court.

(f) – (h) [[No change]]

# **Rule 51. Presiding Disciplinary Judge**

(a) – (b) [[No change]]

(c) **Powers and Duties of the Presiding Disciplinary Judge.** The presiding disciplinary judge shall be authorized to act in accordance with these rules and to:

1. appoint a staff in accordance with an approved budget as necessary to assist the presiding disciplinary judge in the administration of the judge's office and in the performance of the judge's duties;

2. order the parties in disciplinary proceedings to attend a settlement conference;

3. impose discipline on an attorney, alternative business structure, or limited license legal practitioner; transfer an attorney to disability inactive status; and serve as a member of a hearing panel in discipline and disability proceedings, as provided in these rules;

4. shorten or expand time limits set forth in these rules, as the presiding disciplinary judge, in the exercise of discretion, determines necessary;

5. enlist the assistance of members of the bar to conduct investigations in conflict cases;

6. periodically report to the court on the operation of the office of the presiding disciplinary judge;

7. recommend to the court proposed changes or additions to the rules of procedure for attorney discipline and disability proceedings, including rules and ACJA 7-209 and 7-210 governing discipline of alternative business structures and limited license legal practitioners; and

8. adopt such practices as may from time to time become necessary to govern the internal operation of the office of the presiding disciplinary judge, as approved by the supreme court.

(d) [[No change]]

# **Rule 54. Grounds for Discipline**

Grounds for discipline of members, including limited license legal practitioners, non-members, and alternative business structures include the following:

- (a) (h) [[No change]]
- (i) Unprofessional conduct as defined in Rule 31(a)(2)(E) 41(a).
- (j) Violations of ACJA 7-209.
- (k) Violations of ACJA 7-210.

# **Rule 55. Initiation of Proceedings; Investigation**

(a) Commencement; Determination to Proceed. Bar counsel shall evaluate all information coming to its attention, in any form, by charge or otherwise, alleging unprofessional conduct, misconduct or incapacity. This shall include any allegation involving a violation of these rules or ACJA 7-209 or ACJA 7-210 by alternative business structures and limited license legal practitioners.

1. If bar counsel determines the lawyer, alternative business structure, or a limited license legal practitioner is not subject to the disciplinary jurisdiction of the supreme court, bar counsel shall refer the information to the appropriate entity.

2. If bar counsel determines the lawyer, alternative business structure, or limited license legal practitioner is subject to the disciplinary jurisdiction of the court, bar counsel shall, in the exercise of bar counsel's discretion, resolve the matter in one of the following ways:

A. dismiss the matter with or without comment; or

B. enter into a diversion agreement or take other appropriate action without conducting a full screening investigation where warranted; or

C. refer the matter for a screening investigation as provided in Rule 55(b) if the alleged conduct may warrant the imposition of a sanction.

(b) Screening Investigation and Recommendation by Bar Counsel. When a determination is made to proceed with a screening investigation, the investigation shall be conducted or supervised by bar counsel. Bar counsel shall give the respondent written notice that respondent is under investigation and of the nature of the allegations. No disposition adverse to the respondent shall be recommended by bar counsel until the respondent has been afforded an opportunity to respond in writing to the charge.

1. Response to Allegations. [[No change]]

2. Action Taken by Bar Counsel. [[No change]]

(c) [[No change]]

# **Rule 56. Diversion**

# (a) [[No change]]

(b) **Referral to Diversion.** Bar counsel, the committee, the presiding disciplinary judge, a hearing panel, or the court may offer diversion to an attorney, alternative business structure, or limited license legal practitioner based upon the Diversion Guidelines recommended by the board and approved by the court. The Diversion Guidelines shall be posted on the state bar and supreme court websites. Where the conduct so warrants, diversion may be offered if:

1. the lawyer, alternative business structure, or limited license legal practitioner committed professional misconduct, the lawyer is incapacitated, or the lawyer, alternative business structure, or limited license legal practitioner does not wish to contest the evidence of misconduct and bar counsel and the respondent agree that diversion will be appropriate;

2. the conduct could not be the basis of a motion for transfer to disability inactive status pursuant to Rule 63 of these rules;

3. the cause or basis of the professional misconduct by an individual lawyer, alternative business structure, or limited license legal practitioner or incapacity of an individual lawyer is subject to remediation or resolution through alternative programs or mechanisms, including:

A. medical, psychological, or other professional treatment, counseling or assistance,

B. appropriate educational courses or programs,

C. mentoring or practice monitoring services,

D. dispute resolution programs, or

E. any other program or corrective course of action agreed upon by bar counsel and respondent to address respondent's misconduct;

4. the public interest and the welfare of the respondent's clients and prospective clients will not be harmed if, instead of the matter proceeding immediately to a disciplinary or disability proceeding, the lawyer agrees to and complies with specific measures that, if pursued, will remedy the immediate problem and likely prevent any recurrence of it; and

5. the terms and conditions of the diversion plan can be adequately supervised.

(c) **Diversion agreement or order.** If diversion is offered and accepted prior to an investigation pursuant to Rule 55(b), the agreement shall be between the attorney, or alternative business structure, or limited license legal practitioner and bar

counsel. If bar counsel recommends diversion after an investigation pursuant to Rule 55(b) but before authorization to file a complaint, the recommendation for an order of diversion shall be submitted to the committee for consideration. If the committee rejects the recommendation, the matter shall proceed as otherwise provided in these rules. If diversion is offered and accepted after authorization to file a complaint, the matter shall proceed pursuant to Rule 57. If the presiding disciplinary judge rejects the diversion agreement, the matter shall proceed as provided in these rules.

# **Rule 57. Special Discipline Proceedings**

## (a) Discipline by Consent.

1. Consent to Discipline. [[No change]]

2. *Form of Agreement*. An agreement for discipline by consent shall be signed by respondent, respondent's counsel, if any, and bar counsel. An agreement shall include the following:

A. Violations. Each count alleged in the charge or complaint shall be addressed in the agreement, including a statement as to the specific disciplinary rule or ACJA section that was violated, or conditionally admitted to having been violated, and the facts necessary to support the alleged violation, conditional admission, or decision to dismiss a count.

B. Forms of Discipline. -- F. Use of Standardized Documents. [[No change]]

3. Procedure. [[No change]]

4. Presiding Disciplinary Judge Decision. [[No change]]

5. Disbarment by Consent. [[No Change]]

(b) [[No Change]]

# **Rule 58. Formal Proceedings**

(a) **Complaint.** Formal discipline proceedings shall be instituted by bar counsel filing a complaint or agreement for discipline by consent with the disciplinary clerk. The complaint shall be sufficiently clear and specific to inform a respondent of the alleged misconduct. The existence of prior sanctions or a prior course of conduct may be stated in the complaint if the existence of the prior sanction or course of conduct is necessary to prove the conduct alleged in the complaint.

1. *Form.* The complaint against any respondent and all subsequent pleadings filed before the presiding disciplinary judge should be captioned to identify the type of respondent: member of the State Bar of Arizona, licensed alternative business structure, or limited license legal practitioner.

2. *Service of Complaint*. Bar counsel shall serve the complaint upon the respondent within five (5) days of filing and in the manner set forth in Rule 47(c). Upon receipt of the complaint and notice that bar counsel has served the complaint upon the respondent, the disciplinary clerk shall assign the matter to the presiding disciplinary judge and advise the respondent in writing of respondent's right to retain counsel.

# (b) – (j) [[No change]]

(k) Decision. Within thirty (30) days after completion of the formal hearing proceedings or receipt of the transcript, whichever is later, the hearing panel shall prepare and file with the disciplinary clerk a written decision containing findings of fact, conclusions of law and an order regarding discipline, together with a record of the proceedings. Sanctions imposed against individual lawyers shall be determined in accordance with the American Bar Association Standards for *Imposing Lawyer Sanctions* and, if appropriate, a proportionality analysis. Sanctions imposed against an ABS shall be determined in accordance ACJA 7-209 and to the extent applicable, with the American Bar Association Standards for Imposing Lawyer Sanctions. The decision shall be signed by each member of the hearing panel. Two members are required to make a decision. A member of the hearing panel who dissents shall also sign the decision and indicate the basis of the dissent in the decision. The disciplinary clerk shall serve a copy of the decision on respondent and on bar counsel of record. The hearing panel shall notify the parties when the decision will be filed outside the time limits of this rule and shall state the reason for the delay. The decision of the hearing panel is final, subject to the parties' appeal rights as set forth in Rule 59.

# **Rule 60. Sanctions**

(a) Types and Forms of Sanctions, lawyers. Misconduct by an attorney, individually or in concert with others, shall be grounds for imposition of one or more of the following sanctions:

- 1. Disbarment. [[No change]]
- 2. Suspension. [[No change]]
- 3. Reprimand. [[No change]]
- 4. Admonition. [[No change]]
- 5. *Probation*. [[No change]]
- 6. *Restitution*. [[No change]]

(**b**) **Types and Forms of Sanctions, ABS.** Misconduct by an ABS shall be grounds for imposition of one or more of the sanctions provided for in these rules and ACJA 7-209.

(c) **Types and Forms of Sanctions, LLLP.** Misconduct by an LLLP shall be grounds for imposition of one or more of the sanctions provided for in these rules and ACJA 7-210.

- (d) Assessment of the Costs and Expenses. [[No change to text]]
- (e) Enforcement. [[No change to text]]

# VI. UNAUTHORIZED PRACTICE OF LAW

# **Rule 75. Jurisdiction**

(a) Jurisdiction. This court has jurisdiction over any person engaged in the unauthorized practice of law pursuant to Rule 31(b) of these rules or any entity providing legal services contrary to the requirements of Rule 31.1(b). Proceedings against non-members or entities may also be instituted pursuant to Rules 47 through 60, and such proceedings may be concurrent with proceedings under this rule and Rules 76 through 80, Ariz.R.S.Ct.

(**b**) **Definitions.** The following definitions shall apply in unauthorized practice of law proceedings.

1. All definitions in Rules 31(b), (c); 31.1; and 41(a) shall apply.

2. "Bar counsel" [[No change]]

3. "Charge" means any allegation of misconduct or incapacity of a lawyer or entity or misconduct or incident of unauthorized practice of law brought to the attention of the state bar.

4. "Committee" [[No change]]

5. "Complainant" means a person who initiates a charge or later joins in a charge to the state bar against a non-lawyer or entity regarding the unauthorized practice of law. The state bar or any bar counsel may be a complainant.

6. "Complaint" through 11. "Record" [[No change]]

12. "Respondent" is any person or entity subject to the jurisdiction of the court against whom a charge is received for violation of these rules.

13. "State bar" through 16. "Unauthorized practice of law proceeding" [[No change]]

# **Rule 76. Grounds for Sanctions, Sanctions and Implementation**

(a) Grounds for Sanctions. Grounds for sanctions include the following:

1. Any act found to constitute the unauthorized practice of law pursuant to Rule 31.2.

2. Willful disobedience or violation of a court ruling or order requiring the individual or entity to do or forbear to do an act connected with the unauthorized practice of law.

3. [[No change]]

## (b) Sanctions and Dispositions.

1. Agreement to Cease And Desist. [[No change]]

2. Cease and Desist Order. [[No change]]

3. Injunction. [[No change]]

4. Civil Contempt. [[No change]]

6. *Civil Penalty*. The superior court may order a civil penalty up to \$25,000 against every respondent upon whom another sanction is imposed.

7. Costs and Expenses. [[No change to text]]

# (c) Implementation of Cease and Desist Sanction. [[No change]]

# Appendix 2B: Restyled and Amended Rule 31; Proposed Amended Rules 32, 41, 46-51, 54-58, 60, 75-76; and Proposed New Rule 33.1 (Markup)

# **Rule 31. Supreme Court Jurisdiction<sup>3</sup>**

(a) Jurisdiction. The Arizona Supreme Court has jurisdiction over any person or entity engaged in the authorized or unauthorized "practice of law" in Arizona, as that phrase is defined in (b). <u>The Arizona Supreme Court also has jurisdiction over any ABS who is licensed pursuant to Rule 31.1(b) and ACJA 7-209.</u>

(b) **Definition.** "Practice of law" means providing legal advice or services to or for another by:

(1) preparing or expressing legal opinions to or for another person or entity;

(2) representing a person or entity in a judicial, quasi-judicial, or administrative proceeding, or other formal dispute resolution process such as arbitration or mediation;

(3) preparing a document, in any medium, on behalf of a specific person or entity for filing in any court, administrative agency, or tribunal;

(4) negotiating legal rights or responsibilities on behalf of a specific person or entity; or

(5) preparing a document, in any medium, intended to affect or secure a specific person's or entity's legal rights.

## Rule 31.1. Authorized Practice of Law.

(a) **Requirement**. A person may engage in the practice of law in Arizona, or represent that he or she is authorized to engage in the practice of law in Arizona, only if:

(1) the person is an active member in good standing of the State Bar of Arizona under Rule 32; or

(2) the person is specifically authorized to do so under Rules 31.3, 38, or 39.

(b) Alternative Business Structure (ABS). An entity that includes nonlawyers who have an economic interest or decision-making authority as defined in ACJA 7-209 may employ, associate with, or engage a lawyer or lawyers to provide legal services to third parties only if:

<sup>&</sup>lt;sup>3</sup> Rules 31 through 31.3 as presented in this appendix represents the restyling of Rule 31 as discussed in the petition. Underlined content represents proposed amendments related only to the regulation of ABSs or LLLPs.

(1) it employs at least one person who is an active member in good standing of the State Bar of Arizona under Rule 32 who supervises the practice of law under ER 5.3;

(2) it is licensed pursuant to ACJA § 7-209; and

(3) legal services are only provided by persons authorized to do so and in compliance with the Rules of Supreme Court.

(c) Lack of Good Standing. A person who is currently suspended or has been disbarred from the State Bar of Arizona, or is currently on disability inactive status, is not a member in good standing of the State Bar of Arizona under Rule 31.1(a)(1).

**Rule 31.2. Unauthorized Practice of Law.** Except as provided in Rule 31.3, a person, entity, or ABS who is not authorized to practice law in Arizona under Rule 31.1(a), (b) or Rule 31.3 must not:

(a) engage in the practice of law or provide legal services in Arizona; or

(**b**) use the designations "lawyer," "attorney at law," "counselor at law," "law," "law," "law office," "J.D.," "Esq.," <u>"alternative business structure (ABS)</u>" or other equivalent words that are reasonably likely to induce others to believe that the person or entity is authorized to engage in the practice of law <u>or provide legal</u> <u>services</u> in Arizona.

## Rule 31.3. Exceptions to Rule 31.2.

## (a) Generally.

(1) Notwithstanding Rule 31.2, a person or entity may engage in the practice of law in a limited manner as authorized in Rule 31.3(b) through (e), but the person or entity who engages in such an activity is subject to the Arizona Supreme Court's jurisdiction concerning that activity.

(2) A person who is currently suspended or has been disbarred from the State Bar of Arizona, or is currently on disability inactive status, may not engage in any of the activities specified in this Rule 31.3 unless this rule authorizes a specific activity.

(3) An ABS whose license has been suspended or revoked may not engage in any of the activities specified in this rule, except an ABS whose license has been suspended may engage in activities as expressly authorized by judgment or order of this court, the presiding disciplinary judge, or a hearing panel.

## (b) Governmental Activities and Court Forms.

(1) *In Furtherance of Official Duties.* An elected official or employee of a governmental entity may perform the duties of his or her office and carry out the government entity's regular course of business.

(2) *Forms.* The Supreme Court, Court of Appeals, superior court, and limited jurisdiction courts may create and distribute forms for use in Arizona courts.

#### (c) Legal Entities.

(1) *Definition.* "Legal entity" means an organization that has legal standing under Arizona law to sue or be sued in its own right, including a corporation, a limited liability company, a partnership, an association as defined in A.R.S. §§ 33-1202 or 33-1802, or a trust.

(2) **Documents.** A legal entity may prepare documents incidental to its regular course of business or other regular activity if they are for the entity's use and are not made available to third parties.

(3) *Justice and Municipal Courts*. A person may represent a legal entity in a proceeding before a justice court or municipal court if:

(A) the person is a full-time officer, partner, member, manager, or employee of the entity;

(B) the entity has specifically authorized the person to represent it in the proceeding;

(C) such representation is not the person's primary duty to the entity, but is secondary or incidental to other duties relating to the entity's management or operation; and

(D) the person is not receiving separate or additional compensation for representing the entity (other than receiving reimbursement for costs).

(4) *General Stream Adjudication Proceeding*. A person may represent a legal entity in superior court in a general stream adjudication proceeding conducted under A.R.S. §§ 45-251 et seq. (including a proceeding before a master appointed under A.R.S. § 45-255) if:

(A) the person is a full-time officer, partner, member, manager, or employee of the entity;

(B) the entity has specifically authorized the person to represent it in the proceeding;

(C) such representation is not the person's primary duty to the entity but is secondary or incidental to other duties related to the entity's management or operation; and

(D) the person is not receiving separate or additional compensation for representing the corporation or association (other than receiving reimbursement for costs).

(5) *Administrative Hearings and Agency Proceedings*. A person may represent a legal entity in a proceeding before the Office of Administrative Hearings, or before an Arizona administrative agency commission, or board, if:

(A) the person is a full-time officer, partner, member, manager, or employee of the entity;

(B) the entity has specifically authorized the person to represent it in the particular proceeding;

(C) such representation is not the person's primary duty to the entity, but is secondary or incidental to other duties relating to the entity's management or operation; and

(D) the person is not receiving separate or additional compensation for representing the entity (other than receiving reimbursement for costs).

(6) *Exception.* Despite Rule 31.3(c)(3) through (c)(5), a court, the hearing officer, or the officer presiding at the agency or commission proceeding, may order the entity to appear only through counsel if the court or officer determines that the person representing the entity is interfering with the proceeding's orderly progress or imposing undue burdens on other parties.

#### (d) Tax-Related Activities and Proceedings.

(1) A person may prepare a tax return for an entity or another person.

(2) A certified public accountant or other federally authorized tax practitioner (as that term is defined in A.R.S. 42-2069(D)(1)) may:

(A) render individual and corporate financial and tax advice to clients and prepare tax-related documents for filing with governmental agencies;

(B) represent a taxpayer in a dispute before the State Board of Tax Appeals if the amount at issue is less than \$25,000; and

(C) practice before the Internal Revenue Service or other federal agencies if authorized to do so.

(3) A property tax agent (as that term is defined in A.R.S. § 32-3651), who is registered with the Arizona State Board of Appraisal under A.R.S. § 32-3642, may practice as authorized under A.R.S. § 42-16001.

(4) A person may represent a party in a small claim proceeding in Arizona Tax Court conducted under A.R.S. §§ 12-161 et seq.

(5) In any tax-related proceeding before the Arizona Department of Revenue, the Office of Administrative Hearings relating to the Arizona Department of Revenue, a state or county board of equalization, the Arizona Department of Transportation, the Arizona Department of Economic Security, the Arizona Department of Child Safety, the Arizona Corporation Commission, or any county, city, or town taxing or appeals official, a person may represent a taxpayer if:

(A) the person is:

(i) a certified public accountant,

(ii) a federally authorized tax practitioner (as that term is defined in A.R.S. 42-2069(D)(1)); or

(iii) in matters in which the amount in dispute, including tax, interest and penalties, is less than \$5,000, the taxpayer's duly appointed representative; or

(B) the taxpayer is a legal entity (including a governmental entity) and:

(i) the person is full-time officer partner, member, manager, or employee of the entity;

(ii) the entity has specifically authorized the person to represent it in the proceeding;

(iii) such representation is not the person's primary duty to the entity, but is secondary or incidental to other duties relating to the entity's management or operation; and

(v) the person is not receiving separate or additional compensation for such representation (other than receiving reimbursement for costs).

### (e) Other.

(1) *Children with Disabilities.* In any administrative proceeding under 20 U.S.C. §§ 1415(f) or (k) regarding any matter relating to the identification, evaluation, educational placement, or the provision of a free appropriate public education for a child with a disability or suspected disability, a person may represent a party if:

(A) the hearing officer determines that the person has special knowledge or training with respect to the problems of children with disabilities; and

(B) the person is not charging a fee for representing the party (other than receiving reimbursement for costs).

Despite these provisions, the hearing officer may order the party to appear only through counsel or in some other manner if he or she determines that the person representing the party is interfering with the proceeding's orderly progress or imposing undue burdens on other parties.

(2) *Department of Fire, Building and Life Safety.* In any landlord/tenant dispute before the Arizona Department of Fire, Building and Life Safety, a person may represent a party if:

(A) the party has specifically authorized the person to represent the party in the proceeding; and

(B) the person is not is not charging a fee for the representing the party (other than receiving reimbursement for costs).

(3) *Fiduciaries.* A person licensed as a fiduciary under A.R.S. § 14-5651 may perform services in compliance with Arizona Code of Judicial Administration § 7-202 without acting under the supervision of an attorney authorized under Rule 31.1(a) to engage in the practice of law in Arizona. Despite this provision, a court may suspend the fiduciary's authority to act without an attorney if it determines that lay representation is interfering with the proceeding's orderly progress or imposing undue burdens on other parties.

(4) *Legal Document Preparers and Limited License Legal Practitioners.* Certified legal document preparers <u>and limited license legal practitioners</u> may perform services in compliance with the Arizona Code of Judicial Administration. Disbarred or suspended attorneys may only be certified as a legal document preparer or licensed as a limited license legal practitioner if approved by the Supreme Court.

(5) *Mediators*.

(A) A person who is not authorized under Rule 31.1(a) to engage in the practice of law in Arizona may prepare a written agreement settling a dispute or file such an agreement with the appropriate court if:

(i) the person is employed, appointed, or referred by a court or government entity and is serving as a mediator at the direction of the court or a governmental entity; or (ii) the person is participating without compensation in a nonprofit mediation program, a community-based organization, or a professional association.

(B) Unless specifically authorized in Rule 31.3(e)(5)(A), a mediator who is not authorized under Rule 31.1(a) to engage in the practice of law in Arizona and who prepares or provides legal documents for the parties without attorney supervision must be certified as a legal document preparer in compliance with the Arizona Code of Judicial Administration § 7-208.

#### (6) Nonlawyer Assistants and Out-of-State Attorneys.

(A) A nonlawyer assistant may act under an attorney's supervision in compliance with ER 5.3 of the Arizona Rules of Professional Conduct. This exception is not subject to the restriction in Rule 31.3(a)(2) concerning a person who is currently suspended or has been disbarred from the State Bar of Arizona or is currently on disability inactive status.

(B) An attorney licensed in another jurisdiction may engage in conduct that is permitted under ER 5.5 of the Arizona Rules of Professional Conduct.

(7) *Personnel Boards.* An employee may designate a person as a representative who is not necessarily an attorney to represent the employee before any board hearing or any quasi-judicial hearing dealing with personnel matters, but no fee may be charged (other than for reimbursement of costs) for any services rendered in connection with such hearing by any such designated representative who is not authorized under Rule 31.1(a) to engage in the practice of law in Arizona.

(8) *State Bar Fee Arbitration*. A person may represent a legal entity in a fee arbitration proceeding conducted by the State Bar of Arizona Fee Arbitration Committee, if:

(A) the person is a full-time officer, partner, member, manager, or employee of the entity;

(B) the entity has specifically authorized the person to represent it in the particular proceeding;

(C) such representation is not the person's primary duty to the entity, but is secondary or incidental to other duties relating to the entity's management or operation; and

(D) the person is not receiving separate or additional compensation for representing the entity (other than receiving reimbursement for costs).

## Rule 32. Organization of State Bar of Arizona.

(a) State Bar of Arizona. The Supreme Court of Arizona maintains under its direction and control a corporate organization known as the State Bar of Arizona.

1. Practice of law. [[No change]]

2. *Mission*. The State Bar of Arizona exists to serve and protect the public with respect to the provision of legal services and access to justice. Consistent with these goals, the State Bar of Arizona seeks to improve the administration of justice and the competency, ethics, and professionalism of lawyers <u>and those engaged in the authorized practice of law practicing</u> in Arizona. This Court empowers the State Bar of Arizona, under the Court's supervision, to:

A. organize and promote activities that fulfill the responsibilities of the legal profession and its individual members to the public;

B. promote access to justice for those who live, work, and do business in this state;

C. aid the courts in the administration of justice;

D. assist this Court with the regulation and discipline of persons engaged in the practice of law; <u>assist the Court with the regulation and discipline of alternative business structures (ABS) and limited license legal practitioners (LLLP);</u> foster on the part of those engaged in the practice of law ideals of integrity, learning, competence, public service, and high standards of conduct; serve the professional needs of its members; and encourage practices that uphold the honor and dignity of the legal profession;

E. conduct educational programs regarding substantive law, best practices, procedure, and ethics; provide forums for the discussion of subjects pertaining to the administration of justice, the practice of law, and the science of jurisprudence; and report its recommendations to this Court concerning these subjects.

(b) **Definitions.** Unless the context otherwise requires, the following definitions shall apply to the interpretation of these rules relating to admission, discipline, disability and reinstatement of lawyers, <u>ABSs</u>, and <u>LLLPs</u>:

1. "Board" [[No change]]

2. "Court" [[No change]]

3. "Discipline" means those sanctions and limitations on members and others and the practice of law provided in these rules. Discipline is distinct from diversion or disability inactive status, but the term may include that status where the context so requires. <u>Discipline includes sanctions and limitations on ABSs as provided in</u> <u>these rules and ACJA 7-209 and LLLPs as provided in these rules and ACJA 7-210.</u>

4. "Discipline proceeding" and "disability proceeding" [[No change]]

5. "Member" [[No change]]

6. "Non-member" [[No change]]

7. "Respondent" means any person, <u>ABS</u>, or <u>LLLP</u> subject to the jurisdiction of the court against whom a charge is received for violation of these rules <u>or ACJA 7-209 or ACJA 7-210</u>.

8. "State bar" [[No change]]

# (c) Membership.

1. *Classes of Members*. Members of the state bar shall be divided into five <u>six</u> classes: active, inactive, retired, suspended, and judicial, and affiliate. Disbarred or resigned persons are not members of the bar.

2. *Active Members*. Every person licensed to practice law in this state is an active member except for persons who are inactive, retired, suspended, or judicial, or <u>affiliate</u> members.

3. <u>Affiliate Members</u>. Limited license legal practitioners (LLLPs) are affiliate members for purposes of regulation and discipline under these rules.

3. <u>4.</u> Admission, <u>Licensure</u> and Fees. All persons admitted to practice in accordance with the rules of this court shall, by that fact, become active members of the state bar. Upon admission to the state bar <u>or licensure as an LLLP</u>, the applicant <u>a person</u>:

- (i) shall pay a fee as required by the supreme court, which shall include the annual membership fee for active-members of the state bar. If an applicant <u>a person</u> is admitted <u>or licensed</u> to the state bar on or after July 1 in any year, the annual membership fee payable upon admission shall be reduced by one half.
- (ii) Upon admission to the state bar, an <u>a lawyer</u> applicant shall also, in open court, take and subscribe an oath to support the constitution of the United States and the constitution and laws of the State of Arizona in the form provided by the supreme court.
- (iii) All members shall provide to the state bar office a current street address, e-mail address, telephone number, any other post office address the member may use, and the name of the bar of any other jurisdiction to which the member may be admitted. Any change in this information shall

be reported to the state bar within thirty days of its effective date. The state bar office shall forward to the court, on a quarterly basis, a current list of membership of the bar.

- 4. 5. Inactive Members. [[No change to text]]
- 5. <u>6.</u> *Retired Members*. [[No change to text]]
- 6. 7. Judicial Members. [[No change to text]]

7 8. *Membership Fees.* An annual membership fee for active members, inactive members, retired members, and judicial members, and affiliate members shall be established by the board with the consent of this court and shall be payable on or before February 1 of each year. No annual fee shall be established for, or assessed to, active members who have been admitted to practice in Arizona before January 1, 2009, and have attained the age of 70 before that date. The annual fee shall be waived for members on disability inactive status pursuant to Rule 63. Upon application, the Chief Executive Officer/Executive Director may waive all or part of the dues of any other member for reasons of personal hardship. Both the grant or denial of an application shall be reported to the board. Denial of a personal hardship waiver shall be reviewed by the board. The board should take all steps necessary to protect private information relating to the application.

<u>89</u>. Computation of Fee. The annual membership fee shall be composed of an amount for the operation of the activities of the State Bar and an amount for funding the Client Protection Fund, each of which amounts shall be stated and accounted for separately. Each active and inactive member, who is not exempt, and each affiliate member shall pay the annual Fund assessment set by the Court, to the State Bar together with the annual membership fee, and the State Bar shall transfer the fund assessment to the trust established for the administration of the Client Protection Fund. The State Bar shall conduct any lobbying activities in compliance with *Keller v. State Bar of California*, 496 U.S. 1 (1990). Additionally, a member who objects to particular State Bar lobbying activities may request a refund of the portion of the annual fee allocable to those activities at the end of the membership year.

9 <u>10</u>. *Allocation of fee*. Upon payment of the membership fee, each <u>individual</u> <u>lawyer</u> member shall receive a bar card <u>and each LLLP shall receive a certificate of</u> <u>licensure</u>, issued by the board evidencing payment. All fees shall be paid into the treasury of the state bar and, when so paid, shall become part of its funds, except that portion of the fees representing the amount for the funding of the Client Protection Fund shall be paid into the trust established for the administration of the Client Protection Fund. 10 <u>11</u>. *Delinquent Fees*. A fee not paid by the time it becomes due shall be deemed delinquent. An annual delinquency fee for active members, inactive members, retired members, and judicial members, and affiliate members shall be established by the board with the consent of this court and shall be paid in addition to the annual membership fee if such fee is not paid on or before February 1. A member who fails to pay a fee within two months after written notice of delinquency shall be summarily suspended by the board from membership to the state bar, upon motion of the state bar pursuant to Rule 62, but may be reinstated in accordance with these rules.

#### 11 12. Resignation. [[No change to text]]

#### 12 13. Insurance Disclosure.

A. Each active <u>and affiliate</u> member of the State Bar of Arizona shall certify to the State Bar on the annual dues statement or in such other form as may be prescribed by the State Bar on or before February 1 of each year: (1) whether the lawyer <u>or limited license legal practitioner</u> is engaged in the private practice of law; and (2) if engaged in the private practice of law, whether the lawyer <u>or limited license legal practitioner</u> is currently covered by professional liability insurance. Each <del>active</del> member who reports being covered by professional liability insurance shall notify the State Bar of Arizona in writing within 30 days if the insurance policy providing coverage lapses, is no longer in effect, or terminates for any reason. A <del>lawyer</del> <u>member</u> who acquires insurance after filing the annual dues statement or such other prescribed disclosure document with the State Bar of Arizona may advise the Bar as to the change of this status in coverage.

B. The State Bar of Arizona shall make the information submitted by active members pursuant to this rule available to the public on its website as soon as practicable after receiving the information.

C. Any active <u>or affiliate</u> member of the State Bar of Arizona who fails to comply with this rule in a timely fashion may, on motion of the State Bar pursuant to Rule 62, be summarily suspended from the practice of law until such time as the lawyer <u>or limited license legal practitioner</u> complies. Supplying false information in complying with the requirements of this rule shall subject the lawyer <u>or limited license legal practitioner</u> to appropriate disciplinary action.

(d) Powers of Board. [[Only change is to subpart 2. As reflected below]]

2. Promote and aid in the advancement of the science of jurisprudence, the education of <del>lawyers</del> <u>legal professionals</u> and the improvement of the administration of justice.

# (e) – (g) [[No change]]

(h) Administration of rules. Examination and admission of <u>lawyer</u> members shall be administered by the committee on examinations and the committee on character and fitness, as provided in these rules. <u>Examination and licensure of limited license</u> <u>legal practitioners shall be administered by the Administrative Office of Courts as</u> <u>provided in ACJA 7-210. Licensure of alternative business structures shall be by</u> <u>the Committee on Alternative Business Structures, as provided in these rules and</u> <u>ACJA 7-209.</u> Discipline, disability, and reinstatement matters shall be administered by the presiding disciplinary judge, as provided in these rules. All matters not otherwise specifically provided for shall be administered by the board.

# (i) – (k) [[No change]]

(I) Expenses of Administration and Enforcement. The state bar shall pay all expenses incident to the administration and enforcement of these rules relating to membership, mandatory continuing legal education, discipline, disability, and reinstatement of lawyers, including the membership, mandatory continuing legal education and disability of limited license legal practitioners, except that costs and expenses shall be taxed against a respondent lawyer or applicant for readmission, as provided in these rules. The administrative office of the courts shall pay all expenses incident to administration and enforcement of these rules relating to application for admission to the practice of law, examinations and admission, including expenses related to application for licensure and examination of limited license legal practitioners. The State Bar and Administrative Office of Courts may recoup extraordinary costs beyond the schedule of fees adopted by the Court relating to an alternative business structure application for licensure or administration and enforcement of these rules usiness structure.

# (m) [[No change]]

# Proposed New Rule 33.1. Committee; Entity Regulation

## (a) Committee.

<u>1. Creation of the Committee.</u> The review of applications and licensure of alternative business structures shall conform to this rule and ACJA 7-209. For such purposes, there shall be a Committee on Alternative Business Structures. The Committee on Alternative Business Structures shall consist of eleven members.

2. Appointment of Members. Members of the Committee and its Chair shall be appointed by the Court, considering geographical, gender, and ethnic diversity. Members shall serve at the pleasure of the Court and may be removed from the Committee at any time by order of the Court. A member of the Committee may resign at any time.

<u>3. Terms of Office.</u> Members of the Committee will serve three-year terms, which will be staggered among members as designated by the Chief Justice. Members may be reappointed. If a vacancy exists due to resignation or inability of a board member to serve, the Court shall appoint another person to serve the unexpired term.

<u>4. Powers and Duties of the Committee.</u> The Committee on Alternative Business Structures shall review applications for licensure and recommend to the Court for licensure those applicants who are deemed by the Board to be qualified pursuant to ACJA § 7-209.

(b) Decision Regarding Licensure. The Committee shall recommend approval of applications if the requirements in this rule and in ACJA are met by the applicant. The Committee's recommendation shall state the factors in favor of approval.

(1) Decisions of the Committee must take into consideration the following regulatory objectives:

(A) protecting and promoting the public interest;

(B) promoting access to legal services

(C) advancing the administration of justice and the rule of law;

(D) encouraging an independent, strong, diverse, and effective legal profession; and

(E) promoting and maintaining adherence to professional principles.

(2) The Committee shall examine whether an applicant has adequate governance structures and policies in place to ensure:

(A) lawyers providing legal services to consumers act with independence consistent with the lawyers' professional responsibilities;

(B) the alternative business structure maintains proper standards of work;

(C) the lawyer makes decisions in the best interest of clients;

(D) confidentiality consistent with Arizona Rule of Supreme Court 42 is maintained; and

(E) any other business policies or procedures that do not interfere with a lawyers' duties and responsibilities to clients.

(c) Power of Court to Revoke or Suspend License. Nothing contained in this rule shall be considered as a limitation upon the power and authority of this Court upon petition of the Committee on Alternative Business Structures, probable cause committee, bar counsel, or on its own motion, to file a petition with the presiding disciplinary judge to revoke or suspend, after due notice and hearing, the license of an alternative business structure in this state for fraud or material misrepresentation in the procurement the ABS's license.

(d) Practice in Courts. No alternative business structure shall employ any person to provide legal services in the State of Arizona unless the person is licensed to practice law or otherwise authorized to provide legal services under Rule 31.1 or 31.3

(e) Retention and Confidentiality of Records of Applicants. The records of applicants for licensure pursuant to ACJA 7-209 shall be maintained and may be destroyed in accordance with approved retention and disposition schedules pursuant to administrative order of the Court, pursuant to Rule 29, Rules of Supreme Court. The records and the proceedings concerning an application for licensure shall remain confidential, except as otherwise provided in these rules. Bar counsel shall be allowed access to the records of applicants for licensure and the proceedings of the Board concerning an application for licensure in connection with any proceeding before the Court. In addition, the Board or designated staff may disclose their respective records pertaining to an applicant for licensure to:

1. any licensing authority in another any other state the applicant seeks similar licensure;

2. bar counsel for discipline enforcement purposes; and

3. a law enforcement agency, upon subpoena or good cause shown.

# (f) Immunity from Civil Suit.

1. The Court, the Board, and the members, staff, employees, and agents thereof, are immune from all civil liability for conduct and communications occurring in the performance of their official duties relating to the licensing of applicants seeking to be licensed to practice law.

2. Records, statements of opinions and other information regarding an applicant for licensure communicated by any person, form, or institution, without malice, to the Court or the Board, and the members, staff, employees, and agents thereof, are privileged, and civil suits predicated thereon may not be instituted.

# **Rule 41. Duties and Obligations of Members<sup>4</sup>**

## (a) Definition.

"Unprofessional conduct" means substantial or repeated violations of the oath of Admission to the State Bar or the Lawyer's Creed of Professionalism of the State Bar of Arizona.

(b) Duties and Obligations. The duties and obligations of members shall be:

(a 1) Those prescribed by the Arizona Rules of Professional Conduct adopted as Rule 42 of these Rules.

 $(b \underline{2})$  To support the constitution and the laws of the United States and the State of Arizona.

(e 3) To maintain the respect due to courts of justice and judicial officers.

 $(\underline{4} \ \underline{4})$  To counsel or maintain no other action, proceeding or defense than those which appear to him legal and just, excepting the defense of a person charged with a public offense.

(e 5) To be honest in dealings with others and not make false or misleading statements of fact or law.

 $(\underline{f} \underline{6})$  To fulfill the duty of confidentiality to a client and not accept compensation for representing a client from anyone other than the client without the client's knowledge and approval.

 $(\underline{g} \ \underline{7})$  To avoid engaging in unprofessional conduct and to advance no fact prejudicial to the honor or reputation of a party or a witness unless required by the duties to a client or the tribunal.

(h 8) To support the fair administration of justice, professionalism among lawyers, and legal representation for those unable to afford counsel.

(<u>1</u><u>9</u>) To protect the interests of current and former clients by planning for the lawyer's termination of or inability to continue a law practice, either temporarily or permanently.

(c) Oath and Creed. The Oath of Admission to the Bar and Lawyer's Creed of Professionalism of the State Bar of Arizona are as follows.

<sup>&</sup>lt;sup>4</sup> Definition of "unprofessional conduct", Oath of Admission, and Lawyers Creed of Professionalism are inserted into Rule 41 due to their deletion in restyled Rule 31. The only amendment to Rule 41 is to change the subsection numbering. without change or amendment from text in current Rule 31.

# Oath of Admission to the Bar

I, (state your name), do solemnly swear (or affirm) that I will support the constitution and laws of the United States and the State of Arizona;

I will treat the courts of justice and judicial officers with respect;

I will not counsel or maintain an action, proceeding, or defense that lacks a reasonable basis in fact or law;

I will be honest in my dealings with others and not make false or misleading statements of fact or law;

I will fulfill my duty of confidentiality to my client; I will not accept compensation for representing my client from anyone other than my client without my client's knowledge and approval;

I will avoid engaging in unprofessional conduct; I will not advance any fact prejudicial to the honor or reputation of a party or witness, unless required by my duties to my client or the tribunal;

I will at all times faithfully and diligently adhere to the rules of professional responsibility and A Lawyer's Creed of Professionalism of the State Bar of Arizona.

## A Lawyer's Creed of Professionalism of the State Bar of Arizona Preamble

As a lawyer, I must strive to make our system of justice work fairly and efficiently. To carry out that responsibility, I will comply with the letter and spirit of the disciplinary standards applicable to all lawyers and I will conduct myself in accordance with the following Code of Professionalism when dealing with my client, opposing parties, their counsel, tribunals and the general public.

## A. With respect to my client:

1. I will be loyal and committed to my client's cause, but I will not permit that loyalty and commitment to interfere with my ability to provide my client with objective and independent advice;

2. I will endeavor to achieve my client's lawful objectives in business transactions and in litigation as expeditiously and economically as possible;

3. In appropriate cases, I will counsel my client with respect to alternative methods of resolving disputes;

4. I will advise my client against pursuing litigation (or any other course of action) that is without merit and I will not engage in tactics that are intended to delay the resolution of a matter or to harass or drain the financial resources of the opposing party;

5. I will advise my client that civility and courtesy are not to be equated with weakness;

6. While I must abide by my client's decision concerning the objectives of the representation, I nevertheless will counsel my client that a willingness to initiate or engage in settlement discussions is consistent with effective and honorable representation.

## B. With respect to opposing parties and their counsel:

1. I will be courteous and civil, both in oral and written communication;

2. I will not knowingly make statements of fact or law that are untrue;

3. In litigation proceedings, I will agree to reasonable requests for extensions of time or for waiver of procedural formalities when the substantive interests of my client will not be adversely affected;

4. I will endeavor to consult with opposing counsel before scheduling depositions and meetings and before rescheduling hearings, and I will cooperate with opposing counsel when scheduling changes are requested;

5. I will not utilize litigation or any other course of conduct to harass the opposing party;

6. I will not engage in excessive and abusive discovery; and I will advise my client to comply with all reasonable discovery requests;

7. I will not threaten to seek sanctions against any party or lawyer unless I believe that they have a reasonable basis in fact and law;

8. I will not delay resolution of a matter, unless the delay is incidental to an action reasonably necessary to ensure the fair and efficient resolution of that matter;

9. In depositions and other proceedings, and in negotiations, I will conduct myself with dignity, avoid making groundless objections and not be rude or disrespectful;

10. I will not serve motions and pleadings on the other party or the party's counsel at such a time or in such a manner as will unfairly limit the other party's opportunity to respond;

11. In business transactions I will not quarrel over matters of form or style but will concentrate on matters of substance and content;

12. I will identify clearly, for other counsel or parties, all changes that I have made in the documents submitted to me for review.

# C. With respect to the courts and other tribunals:

1. I will be an honorable advocate on behalf of my client, recognizing, as an officer of the court, that unprofessional conduct is detrimental to the proper functioning of our system of justice;

2. Where consistent with my client's interests, I will communicate with opposing counsel in an effort to avoid litigation and to resolve litigation that has actually commenced;

3. I will voluntarily withdraw claims or defenses when it becomes apparent that they do not have merit;

4. I will not file frivolous motions;

5. I will make every effort to agree with other counsel, as early as possible, on a voluntary exchange of information and on a plan for discovery;

6. I will attempt to resolve, by agreement, my objections to matters contained in my opponent's pleadings and discovery requests;

7. When scheduled hearings or depositions have to be canceled, I will notify opposing counsel and, if appropriate, the court (or other tribunal) as early as possible;

8. Before dates for hearings or trial are set - or, if that is not feasible, immediately after such dates have been set - I will attempt to verify the availability of key participants and witnesses that I can promptly notify the court (or other tribunal) and opposing counsel of any likely problem in that regard;

9. In civil matters, I will stipulate to facts as to which there is no genuine dispute;

10. I will endeavor to be punctual in attending court hearings, conferences, and dispositions;

11. I will at all times be candid with, and respectful to, the tribunal.

## D. With respect to the public and our system of justice:

1. I will remember that, in addition to commitment to my client's cause, my responsibilities as a lawyer include a devotion to the public good;

2. I will keep current in the areas in which I practice and, when necessary, will associate with, or refer my client to, counsel knowledgeable in another field or practice;

3. As a member of a self-regulating profession, I will be mindful of my obligations under the Rules of Professional Conduct to report violations of those Rules;

4. I will be mindful of the need to protect the integrity of the legal profession and will be so guided when considering methods and contents of advertising;

5. I will be mindful that the law is a learned profession and that among its desirable goals are devotion to public service, improvement or administration of justice, and the contribution of uncompensated time and civic influence on behalf of those persons who cannot afford adequate legal assistance.

# Rule 46. Jurisdiction in Discipline and Disability Matters; Definitions

# (a) [[No change]]

(b) Licensed Alternative Business Structures. Any entity licensed as an alternative business structure and its members are subject to the disciplinary jurisdiction of this court. Any false statement or misrepresentation made by an applicant for licensure which is not discovered until after the applicant is licensed may serve as an independent ground for the imposition of discipline under these rules and ACJA § 7-209 and an aggravating factor in any disciplinary proceeding based on other conduct. Any fraudulent misstatement or material misrepresentation made by an applicant for licensure may result in revocation of the alternative business structure's license.

(c) Limited License Legal Practitioners. Any person licensed as a limited license legal practitioner is subject to the disciplinary jurisdiction of this court and the authority delegated in these rules to the board of governors of the state bar. Any false statement or misrepresentation made by an applicant for licensure which is not discovered until after the applicant is licensed may serve as an independent ground for the imposition of discipline under these rules and ACJA § 7-210 and an aggravating factor in any disciplinary proceeding based on other conduct. Any fraudulent misstatement or material misrepresentation made by an applicant may result in revocation of the limited license legal practitioner's license.

(**b** <u>d</u>) Non-members. [[No change to text]]

(e e) Former Judges. [[No change to text]]

(d f) Incumbent Judges. [[No change to text]]

(e g) Disbarred Lawyers. [[No change to text]]

(f h) **Definitions.** When the context so requires, the following definitions shall apply to the interpretation of these rules relating to discipline, disability and reinstatement of lawyers:

1. "Acting presiding disciplinary judge" -- 4. "Charge" [[No change]]

5. "Committee" means the Attorney Discipline Probable Cause Committee of the Supreme Court of Arizona <u>unless stated otherwise</u>.

6. "Complainant" means a person who initiates a charge against a lawyer <u>or</u> <u>entity</u> or later joins in a charge to the state bar regarding the conduct of a lawyer. The complainant will be provided information as set forth in Rule 53, unless specifically waived by the complainant. The state bar or any bar counsel may be complainant. 7. "Complaint" -- 9. "Court" [[No change]]

10. "Discipline" means those sanctions and limitations on members and the practice of law provided in these rules, including those sanctions and limitations provided in these rules and ACJA 7-209 for alternative business structures and ACJA 7-210 for limited license legal practitioners. Discipline is distinct from diversion or disability inactive status, but the term may include that status where the context so requires.

11. "Disciplinary clerk" -- 16. "Member" [[No change]]

17. "Misconduct" means any conduct by an <u>individual</u> sanctionable under these rules, including unprofessional conduct as defined in Rule 31(a)(2)(E) 41(a) or conduct that is eligible for diversion, any conduct by an alternative business structure actionable under these rules or ACJA 7-209, or any conduct by a limited license legal practitioner actionable under these rules or ACJA 7-210.

18. "Non-member" -- 20. "Record," [[No change]]

21. "Respondent" means a member, including limited license legal practitioners or non-member, including an ABS or its nonlawyer members, against whom a discipline or disability proceeding has been commenced.

22. "Settlement officer" -- 24. "State bar file" [[No change]]

# **Rule 47. General Procedural Matters**

# (a) - (b) [[No change]]

(c) Service. Service of the complaint, pleadings and subpoenas shall be effectuated as provided in the Rules of Civil Procedure, except as otherwise provided herein. Personal service of complaints and subpoenas may be made by staff examiners employed by the state bar.

# 1. Service of Complaint.

(A) Individual Respondents. Service of the complaint in any discipline or disability proceeding may be made on respondent or respondent's counsel, if any, by certified mail/delivery restricted to addressee in addition to regular first class mail, sent to the last address provided by counsel or respondent to the state bar's membership records department pursuant to Rule 32(c)(4)(iii) 32(c)(3). When service of the complaint is made by mail, bar counsel shall file a notice of service with the disciplinary clerk, indicating the date and manner of mailing, and service shall be deemed complete five (5) days after the date of mailing.

(B) ABS Respondents. Service of the complaint in any discipline proceeding against a licensed ABS or its members may be made on the designated agent for service per ACJA 7-209 or the respondent's counsel, if any, by certified mail/delivery restricted to addressee in addition to regular first class mail, sent to the last address provided by respondent, respondent's counsel, or the designated agent for service pursuant to ACJA 7-209. When service of the complaint is made by mail, bar counsel shall file a notice of service with the disciplinary clerk, indicating the date and manner of mailing, and service shall be deemed complete five (5) days after the date of mailing.

2. Service of Subpoena. [[No change]]

(d) - (l) [[No change]]

## **Rule 48. Rules of Construction**

# (a) – (c) [[No change]]

# (d) Standard of Proof.

<u>1. *Lawyers*</u>. Allegations in a complaint, applications for reinstatement, petitions for transfer to and from disability inactive status and competency determinations shall be established by clear and convincing evidence. In discipline proceedings that include allegations of trust account violations, there shall be a rebuttable presumption that any lawyer who fails to maintain trust account records as required by ER 1.15 or-Rule 43, Ariz. R. S. Ct, or who fails to provide trust account records to the state bar upon request or as ordered by the committee, the presiding disciplinary judge, or the court, has failed to properly safeguard client or third-party funds or property, as required by the provisions of ER 1.15 or Rule 43, Ariz. R. S. Ct.

2. *ABS*. Allegations in a complaint or applications for reinstatement, shall be established by a preponderance of the evidence. In discipline proceedings that include allegations of trust account violations, there shall be a rebuttable presumption that any ABS that fails to maintain trust account records as required by ER 1.15 or Rule 43, Ariz. R. S. Ct, or that fails to provide trust account records to the state bar upon request or as ordered by the committee, the presiding disciplinary judge, or the court, has failed to properly safeguard client or third-party funds or property, as required by the provisions of ER 1.15 or Rule 43, Ariz. R. S. Ct.

(e) **Burden of Proof.** The burden of proof in proceedings seeking discipline is on the state bar. That burden is on the petitioning party in proceedings seeking transfer to disability inactive status. That burden in proceedings seeking reinstatement and transfer from disability inactive status is on respondent or applicant. The burden on an ABS seeking licensure after a period of revocation or suspension is on respondent ABS.

(f) – (i) [[No change]]

#### Rule 49. Bar Counsel

# (a) - (b) [[No change]]

(c) Powers and Duties of Chief Bar Counsel. Acting under the authority granted by this Court and under the direction of the executive director, chief bar counsel shall have the following powers and duties:

1. *Prosecutorial Oversight*. Chief bar counsel shall maintain and supervise a central office for the filing of requests for investigation relating to conduct by a member, including limited license legal practitioners, or non-member and for the coordination of such investigations; supervise staff needed for the performance of all discipline functions within the responsibility of the state bar, overseeing and directing the investigation and prosecution of discipline cases and the administration of disability, reinstatement matters, and contempt proceedings, and compiling statistics regarding the processing of cases by the state bar.

2. Dissemination of Discipline and Disability Information.

A. Notice to Disciplinary Agencies. [[No change]]

B. Disclosure to National Discipline Data Bank. [[No change]]

C. Public Notice of Discipline Imposed. Chief bar counsel shall cause notices of orders or judgments of reprimand, suspension, disbarment, transfers to and from disability status and reinstatement <u>as well as all sanctions against</u> <u>alternative business structures</u> to be published in the Arizona Attorney or another usual periodic publication of the state bar, and shall send such notices to a newspaper of general circulation in each county where the lawyer maintained an office for the practice of law. Notices of sanctions or orders shall be posted on the state bar's website as follows:

(i) Disbarment, suspension, interim suspension, reprimand, and reinstatement shall be posted for an indefinite period of time.

(ii) Probation (including admonition with probation), restitution and costs shall be posted for two (2) years from the effective date of the sanction or until completion, whichever is later; the posting shall indicate whether or not the terms of the order have been satisfied.

(iii) A finding of contempt of a supreme court order shall be posted for five (5) years from the effective date of the order or until the contempt is purged, whichever is later; the posting shall indicate whether or not the terms of the order have been satisfied.

(iv) A transfer to disability inactive status shall be posted while the order is in effect.

(v) An administrative or summary suspension shall be posted while the suspension is in effect.

(vi) Revocation, suspension, reprimand, and licensing after a period of revocation involving an alternative business structure shall be posted for an indefinite period of time.

D. Notice to Courts. [[No change]]

- 3. Report. [[No change]]
- (d) [[No change]]

# Rule 50. Attorney Discipline Probable Cause Committee

(a) – (d) [[No change]]

(e) Powers and Duties of the Committee. Unless otherwise provided in these rules, the committee shall be authorized and empowered to act in accordance with Rule 55 and as otherwise provided in these rules, including ACJA 7-209 and 7-210, and to:

1. meet and take action, as deemed appropriate by the chair, in no less than threeperson panels, each of which shall include a public member and a lawyer member (all members of the panel must participate in the vote and a majority of the votes shall decide the matter, a member of the panel may participate by remote access, and the quorum requirements of paragraph (f) do not apply to panels under this paragraph);

2. periodically report to the court on the operation of the committee;

3. recommend to the court proposed changes or additions to the rules of procedure for <del>attorney</del> discipline and disability proceedings; and

4. adopt such procedures as may from time to time become necessary to govern the internal operation of the committee, as approved by the court.

(f) – (h) [[No change]]

# **Rule 51. Presiding Disciplinary Judge**

(a) – (b) [[No change]]

(c) **Powers and Duties of the Presiding Disciplinary Judge.** The presiding disciplinary judge shall be authorized to act in accordance with these rules and to:

1. appoint a staff in accordance with an approved budget as necessary to assist the presiding disciplinary judge in the administration of the judge's office and in the performance of the judge's duties;

2. order the parties in disciplinary proceedings to attend a settlement conference;

3. impose discipline on an attorney, <u>alternative business structure</u>, or <u>limited</u> <u>license legal practitioner</u>; transfer an attorney to disability inactive status; <u>-</u>, and serve as a member of a hearing panel in discipline and disability proceedings, as provided in these rules;

4. shorten or expand time limits set forth in these rules, as the presiding disciplinary judge, in the exercise of discretion, determines necessary;

5. enlist the assistance of members of the bar to conduct investigations in conflict cases;

6. periodically report to the court on the operation of the office of the presiding disciplinary judge;

7. recommend to the court proposed changes or additions to the rules of procedure for attorney discipline and disability proceedings, including rules and <u>ACJA 7-209 and 7-210 governing discipline of alternative business structures and limited license legal practitioners;</u> and

8. adopt such practices as may from time to time become necessary to govern the internal operation of the office of the presiding disciplinary judge, as approved by the supreme court.

(d) [[No change]]

# **Rule 54. Grounds for Discipline**

Grounds for discipline of members, including limited license legal practitioners, and non-members, and alternative business structures include the following:

(a) – (h) [[No change]]

# (i) Unprofessional conduct as defined in Rule 31(a)(2)(E) 41(a).

# (j) Violations of ACJA 7-209.

(k) Violations of ACJA 7-210.

# Rule 55. Initiation of Proceedings; Investigation

(a) Commencement; Determination to Proceed. Bar counsel shall evaluate all information coming to its attention, in any form, by charge or otherwise, alleging unprofessional conduct, misconduct or incapacity. This shall include any allegation involving a violation of these rules or ACJA 7-209 or ACJA 7-210 by alternative business structures and limited license legal practitioners.

1. If bar counsel determines the lawyer<u>, alternative business structure, or a</u> <u>limited license legal practitioner</u> is not subject to the disciplinary jurisdiction of the supreme court, bar counsel shall refer the information to the appropriate entity.

2. If bar counsel determines the lawyer, <u>alternative business structure</u>, <u>or limited</u> <u>license legal practitioner</u> is subject to the disciplinary jurisdiction of the court, bar counsel shall, in the exercise of bar counsel's discretion, resolve the matter in one of the following ways:

A. dismiss the matter with or without comment; or

B. enter into a diversion agreement or take other appropriate action without conducting a full screening investigation where warranted; or

C. refer the matter for a screening investigation as provided in Rule 55(b) if the alleged conduct may warrant the imposition of a sanction.

(b) Screening Investigation and Recommendation by Bar Counsel. When a determination is made to proceed with a screening investigation, the investigation shall be conducted or supervised by bar counsel. Bar counsel shall give the respondent written notice that he or she is respondent is under investigation and of the nature of the allegations. No disposition adverse to the respondent shall be recommended by bar counsel until the respondent has been afforded an opportunity to respond in writing to the charge.

1. Response to Allegations. [[No change]]

2. Action Taken by Bar Counsel. [[No change]]

(c) [[No change]]

## **Rule 56. Diversion**

# (a) [[No change]]

(b) **Referral to Diversion.** Bar counsel, the committee, the presiding disciplinary judge, a hearing panel, or the court may offer diversion to the <u>an</u> attorney, <u>alternative business structure</u>, <u>or limited license legal practitioner</u> based upon the Diversion Guidelines recommended by the board and approved by the court. The Diversion Guidelines shall be posted on the state bar and supreme court websites. Where the conduct so warrants, diversion may be offered if:

1. the lawyer, <u>alternative business structure</u>, <u>or limited license legal practitioner</u> committed professional misconduct, <u>the lawyer</u> is incapacitated, or <u>the lawyer</u>, <u>alternative business structure</u>, <u>or limited license legal practitioner</u> does not wish to contest the evidence of misconduct and bar counsel and the respondent agree that diversion will be appropriate;

2. the conduct could not be the basis of a motion for transfer to disability inactive status pursuant to Rule 63 of these rules;

3. the cause or basis of the professional misconduct <u>by an individual lawyer</u>, <u>alternative business structure</u>, or <u>limited license legal practitioner</u> or incapacity <u>of an individual lawyer</u> is subject to remediation or resolution through alternative programs or mechanisms, including:

A. medical, psychological, or other professional treatment, counseling or assistance,

B. appropriate educational courses or programs,

C. mentoring or practice monitoring services,

D. dispute resolution programs, or

E. any other program or corrective course of action agreed upon by bar counsel and respondent to address respondent's misconduct;

4. the public interest and the welfare of the respondent's clients and prospective clients will not be harmed if, instead of the matter proceeding immediately to a disciplinary or disability proceeding, the lawyer agrees to and complies with specific measures that, if pursued, will remedy the immediate problem and likely prevent any recurrence of it; and

5. the terms and conditions of the diversion plan can be adequately supervised.

(c) **Diversion agreement or order.** If diversion is offered and accepted prior to an investigation pursuant to Rule 55(b), the agreement shall be between the attorney, or alternative business structure, or limited license legal practitioner and bar

counsel. If bar counsel recommends diversion after an investigation pursuant to Rule 55(b) but before authorization to file a complaint, the recommendation for an order of diversion shall be submitted to the committee for consideration. If the committee rejects the recommendation, the matter shall proceed as otherwise provided in these rules. If diversion is offered and accepted after authorization to file a complaint, the matter shall proceed pursuant to Rule 57. If the presiding disciplinary judge rejects the diversion agreement, the matter shall proceed as provided in these rules.

## **Rule 57. Special Discipline Proceedings**

#### (a) Discipline by Consent.

1. Consent to Discipline. [[No change]]

2. *Form of Agreement*. An agreement for discipline by consent shall be signed by respondent, respondent's counsel, if any, and bar counsel. An agreement shall include the following:

A. <u>Rule Violations</u>. Each count alleged in the charge or complaint shall be addressed in the agreement, including a statement as to the specific disciplinary rule <u>or ACJA section</u> that was violated, or conditionally admitted to having been violated, and the facts necessary to support the alleged violation, conditional admission, or decision to dismiss a count.

B. Forms of Discipline. -- F. Use of Standardized Documents. [[No change]]

3. Procedure. [[No change]]

4. Presiding Disciplinary Judge Decision. [[No change]]

5. Disbarment by Consent. [[No Change]]

(b) [[No Change]]

# **Rule 58. Formal Proceedings**

(a) **Complaint.** Formal discipline proceedings shall be instituted by bar counsel filing a complaint or agreement for discipline by consent with the disciplinary clerk. The complaint shall be sufficiently clear and specific to inform a respondent of the alleged misconduct. The existence of prior sanctions or a prior course of conduct may be stated in the complaint if the existence of the prior sanction or course of conduct is necessary to prove the conduct alleged in the complaint.

1. *Form.* The complaint <u>against any respondent</u> and all subsequent pleadings filed before the presiding disciplinary judge should be captioned <u>to identify the type of respondent: member of the State Bar of Arizona, licensed alternative business structure, or limited license legal practitioner.</u>

#### BEFORE THE PRESIDING DISCIPLINARY JUDGE

In the Matter of a Member	)
of the State Bar of Arizona,	)
(Name)	)
Bar No./License No. 000000	)

2. *Service of Complaint*. Bar counsel shall serve the complaint upon the respondent within five (5) days of filing and in the manner set forth in Rule 47(c). Upon receipt of the complaint and notice that bar counsel has served the complaint upon the respondent, the disciplinary clerk shall assign the matter to the presiding disciplinary judge and advise the respondent in writing of respondent's right to retain counsel.

#### (b) – (j) [[No change]]

(k) Decision. Within thirty (30) days after completion of the formal hearing proceedings or receipt of the transcript, whichever is later, the hearing panel shall prepare and file with the disciplinary clerk a written decision containing findings of fact, conclusions of law and an order regarding discipline, together with a record of the proceedings. Sanctions imposed <u>against individual lawyers</u> shall be determined in accordance with the American Bar Association *Standards for Imposing Lawyer Sanctions* and, if appropriate, a proportionality analysis. Sanctions imposed against an ABS shall be determined in accordance ACJA 7-209 and to the extent applicable, with the American Bar Association *Standards for Imposing Lawyer Sanctions*. The decision shall be signed by each member of the hearing panel. Two members are required to make a decision. A member of the hearing panel who dissents shall also sign the decision and indicate the basis of the dissent in the decision. The disciplinary clerk shall serve a copy of the decision on

respondent and on bar counsel of record. The hearing panel shall notify the parties when the decision will be filed outside the time limits of this rule and shall state the reason for the delay. The decision of the hearing panel is final, subject to the parties' appeal rights as set forth in Rule 59.

## **Rule 60. Sanctions**

(a) **Types and Forms of Sanctions**, lawyers. Misconduct by an attorney, individually or in concert with others, shall be grounds for imposition of one or more of the following sanctions:

- 1. Disbarment. [[No change]]
- 2. *Suspension*. [[No change]]
- 3. Reprimand. [[No change]]
- 4. Admonition. [[No change]]
- 5. *Probation*. [[No change]]
- 6. *Restitution*. [[No change]]

(b) <u>Types and Forms of Sanctions, ABS.</u> Misconduct by an ABS shall be grounds for imposition of one or more of the sanctions provided for in these rules and ACJA 7-209.

(c) <u>Types and Forms of Sanctions, LLLP.</u> Misconduct by an LLLP shall be grounds for imposition of one or more of the sanctions provided for in these rules and ACJA 7-210.

(**b** <u>d</u>) Assessment of the Costs and Expenses. [[No change to text]]

(e e) Enforcement. [[No change to text]]

# VI. UNAUTHORIZED PRACTICE OF LAW

## **Rule 75. Jurisdiction**

(a) Jurisdiction. This court has jurisdiction over any person engaged in the unauthorized practice of law pursuant to Rule 31(b) 31(a) of these rules or any entity providing legal services contrary to the requirements of Rule 31.1(b). Proceedings against non-members or entities may also be instituted pursuant to Rules 47 through 60, and such proceedings may be concurrent with proceedings under this rule and Rules 76 through 80, Ariz.R.S.Ct.

(**b**) **Definitions.** The following definitions shall apply in unauthorized practice of law proceedings.

1. All definitions in Rules 31(b), (c); 31.1; and 41(a) 31(a)(2) shall apply.

2. "Bar counsel" [[No change]]

3. "Charge" means any allegation of misconduct or incapacity of a lawyer <u>or</u> <u>entity</u> or misconduct or incident of unauthorized practice of law brought to the attention of the state bar.

4. "Committee" [[No change]]

5. "Complainant" means a person who initiates a charge or later joins in a charge to the state bar against a non-lawyer <u>or entity</u> regarding the unauthorized practice of law. The state bar or any bar counsel may be a complainant.

6. "Complaint" through 11. "Record" [[No change]]

12. "Respondent" is any person <u>or entity</u> subject to the jurisdiction of the court against whom a charge is received for violation of these rules.

13. "State bar" through 16. "Unauthorized practice of law proceeding" [[No change]]

# **Rule 76. Grounds for Sanctions, Sanctions and Implementation**

(a) Grounds for Sanctions. Grounds for sanctions include the following:

1. Any act found to constitute the unauthorized practice of law pursuant to Rule 31 31.2.

2. Willful disobedience or violation of a court ruling or order requiring the individual <u>or entity</u> to do or forbear to do an act connected with the unauthorized practice of law.

3. [[No change]]

## (b) Sanctions and Dispositions.

1. Agreement to Cease And Desist. [[No change]]

2. Cease and Desist Order. [[No change]]

3. *Injunction*. [[No change]]

4. Civil Contempt. [[No change]]

6. *Civil Penalty*. The superior court may order a civil penalty up to \$25,000 against every respondent upon whom another sanction is imposed.

<u>7.</u> Costs and Expenses. [[No change to text]]

# (c) Implementation of Cease and Desist Sanction. [[No change]]

Dave Byers<sup>1</sup> Administrative Director, Administrative Office of Courts Member, Task Force on the Delivery of Legal Services State Courts Building 1501 West Washington Phoenix, Arizona 85007 Telephone: (602) 452-3301 Projects2@courts.az.gov

#### IN THE SUPREME COURT STATE OF ARIZONA

In the Matter of ) PETITION TO AMEND ) RULES 31, 32, 41, 42 (ERs 1.0-5.7), ) 46-51, 54-58, 60, 75 and 76, ARIZ. R.) SUP. CT., and ADOPT NEW RULE ) 33.1, ARIZ. R. SUP. CT. )

Supreme Court No. R-20-0034

**Response and Amended Petition** 

This combined Reply and Amended Petition first explains additional proposed amendments made to Arizona Supreme Court Rules, including the proposed Arizona Code of Judicial Administration sections, that complete the proposals set forth in Petitioner's original petition, and then responds to the most common themes expressed in the comments posted through the first comment period.

#### SUMMARY OF ADDITIONAL PROPOSED RULE AMENDMENTS

#### A. Amendments to Proposed Rule 33.1.

<sup>1</sup> Mr. Byers filed the reply and amended petition in his capacity of a member of the Supreme Court's Task Force on the Delivery of Legal Services and as chairman of the workgroup established to develop proposed rule changes to accomplish entity regulation.

After reviewing amendments proposed in the original petition and proposed Arizona Code of Judicial Administration (ACJA) § 7-209, additional amendments are proposed to Rule 33.1 to clarify the role of the Committee on Alternative Business Structures and the Supreme Court on initial licensing and renewal of licenses for alternative business structures (ABSs).

The amendments to proposed Rule 33.1 clarify that the Committee on Alternative Business Structures will examine applications for ABS licenses and make a recommendation to the Supreme Court whether a license should be granted or denied. The process and procedures mirror those set forth for applications to the practice of law. Just as the Committee on Character and Fitness recommends to the Court whether or not an applicant should be admitted to the practice of law, the Committee on Alternative Business Structures will recommend to the Court whether an ABS should be granted a license. These amendments are also reflected in amendments to proposed ACJA § 7-209(D)(5) and (E), which defines the roles and responsibilities of the Committee on Alternative Business Structures and the application and decision-making process and policies for examination of applications for licensure.

#### B. Amendments to Rule 46, Ariz. R. Sup. Ct.

Additional amendments were made to Rule 46(h) to ensure that lawyers, Limited License Legal Practitioners (LLLPs), and ABSs are all explicitly included.

#### C. Amendment to Rule 48(d)(2), Ariz. R. Sup. Ct.

The original petition provided that the burden of proof applicable to ABSs was preponderance of the evidence, as opposed to clear and convincing evidence – the standard applicable to lawyers. The proposed rule is amended to make the burden of proof for ABSs and lawyers the same – clear and convincing evidence. This change is the result of discussion by the Entity Regulation Workgroup on the difficulties that would arise if an ABS (as entity) and any of its nonlawyer members as well as a lawyer in the ABS were simultaneously prosecuted by the State Bar before the Presiding Disciplinary Judge and there were two different burdens of proof. In addition, concerns were raised that some parties to the matter may be found to have violated ethical obligations while others are not because of the difference in burdens of proof. After discussion it was determined that the burden of proof should be the same for ABSs as for lawyers in general. The amendment therefore makes that change.

#### **D.** Amendment to ER 8.3.

An amendment to ER 8.3 was added to the amendments proposed in the original petition, R-20-0034. Specifically, a new ER 8.3(c) was added. The amendment is the result a suggestion that the various tiers of legal service providers should bear similar ethical obligations to report known misconduct. ACJA § 7-210(J) requires LLLPs to report misconduct similar to lawyers' obligations in ER

8.3. Therefore, the amendment to ER 8.3 clarifies that "A lawyer who knows that a Limited Licensed Legal Practitioner or certified Alternative Business Structure entity has committed a violation of the applicable codes of conduct that raises a substantial question as to the person or entity's compliance with the codes shall inform the appropriate authority." Further a new comment to ER 8.3 clarifies that the duty to report misconduct of a LLLP does not apply to a lawyer who is retained to represent the LLLP. Similarly, the duty to report misconduct by an ABS does not apply to a lawyer retained to represent the ABS but does apply to lawyers who work in or have ownership interests in an ABS.

Additional amendments to these rules are in Appendices 1 and 2 to this reply and amendment petition.

#### E. Additional amendments to proposed ACJA § 7-209.

Since R-20-0034 was filed, the Entity Regulation Workgroup finalized the full scope of regulation for ABSs in proposed ACJA § 7-209, located on the <u>ACJA</u> <u>Pending Proposals Web Forum</u>.

First, as noted above, amendments were made to ACJA § 7-209(D)(5) and (E) to align with the amendments to Rule 33.1. Those edits transfer proposed content from ACJA § 7-209(I) to ACJA § 7-209(D)(5)(d). This consolidates all content related to the roles and responsibilities of the Committee on Alternative Business Structures into a single section of ACJA § 7-209.

Second, the procedures and requirements for reinstatement of an ABS license after revocation or suspension was moved from ACJA § 7-209(E)(8) to ACJA § 7-209(I). Initial licensure and renewal of a license involves similar requirements and processes. Reinstatement, just like for lawyers seeking reinstatement to the practice of law, is a different process from initial licensure and renewal. Therefore, having the procedures and requirements of reinstatement in a single dedicated section that followed the section on discipline was more logical and makes navigation of the regulation easier.

In addition, changes have been made to the process of reinstatement. As originally proposed reinstatement investigations and approval would be carried out by the Certification and Licensing Division of the Administrative Office of Courts and the Committee on Alternative Business Structures. After further consideration and review, it was determined that the reinstatement process should proceed like that for lawyers. The proposed rule changes and ACJA § 7-209 place the duty of investigating complaints against an ABS and both its lawyer and nonlawyer members on the State Bar with formal actions proceeding before the Office of the Presiding Disciplinary Judge in the same manner as lawyer discipline. Because it handles lawyer reinstatement proceedings, the State Bar will be best positioned to handle ABS reinstatement proceedings. Therefore, amendments to ACJA § 7-209(I)

(formerly ACJA § 7-209(E)(8)) align the reinstatement process with that of reinstatement for lawyers.

A third amendment adds an explicit statement to ACJA § 7-209(E)(2)(d)(2) that the Committee on Alternative Business Structures must recommend denying licensure if any member of an ABS was disbarred from or denied admission to the practice of law in any jurisdiction, domestic or foreign. The Legal Services Task Force unanimously recommended that disbarred lawyers should be prohibited from owning all or a part of an ABS because of the possibility that they could circumvent the law. In addition, many lawyers' comments to R-20-0034 expressed concern that the proposed rule language was not explicit enough to exclude disbarred lawyers. Therefore, this amendment explicitly prohibits disbarred lawyers as economic interest holders of an ABS.

Finally, several grammatical and formatting changes were made throughout the section.

#### F. Additional Amendments to Proposed ACJA § 7-210.

As with ACJA § 7-209 above, R-20-0034 does not itself contain the full regulatory framework for LLLPs, located in ACJA § 7-210. Section 7-210, the basis for the education, examination, and licensing requirements for LLLPs, contains the Code of Conduct for LLLPs. Therefore, changes to proposed ACJA § 7-210, located on the <u>ACJA Pending Proposals Web Forum</u>, are important to summarize here.

The amendments to ACJA § 7-210 are centered in subpart (J), Code of Conduct. In the original proposal, the ethical obligations of LLLPs were not fully defined. Subpart (J)(1) now states that Supreme Court Rule 42 applies to LLLPs and provides guidance on how to read those rules in applying them to LLLPs. Except for ER 5.5(c) - (h), all ethical rules in Rule 42 are applicable to LLLPs.

Based on a suggestion to develop a pathway for current working paralegals to become LLLPs, an additional path to licensure was added to ACJA § 7-210. Section 7-210(E)(3)(c) was added creating an educational waiver for applicants who have seven years of experience as a paralegal and who can demonstrate a specific amount of substantive legal experience in each area they seek licensure. The waiver is for the education requirements of only § 7-210(E)(3)(b)(7). Applicants meeting the experience requirements would be allowed to take the examination and be required to follow the remaining licensing processes.

In addition, there was a slight reorganization to ACJA § 7-210(J)(5). Subpart (d) was divided into two separate subparts, expanding the list from four items to five. However, no substantive changes were made.

Finally, a number of grammatical and formatting changes were made throughout the section.

#### <u>REPLY TO COMMENTS RECEIVED THROUGH FIRST</u> <u>COMMENT PERIOD</u>

In response to the current heath emergency, courts in Arizona and across the country have had to quickly respond to a forced change in the way courts do business. An infusion of technology to allow cases to be handled remotely, allow staff to work remotely, and to significantly reduce the numbers of people coming to courthouses has been rapidly deployed. Hearings and a few bench trials have been conducted remotely. Marriages licenses are issued without applicants physically coming to the Clerk's office. The Arizona Supreme Court held oral arguments virtually and in one Arizona a county a grand jury is meeting via Zoom.

These innovative ways to conduct court business would not have been possible without an infusion of new technology and emergency changes to existing court rules. These Courts are finding that the traditional way of doing business may not be the only way to do business. The Task Force recommendations, while not foreseeing the pandemic, fulfill its charge to ignite similar innovation into the traditional services and to expand access to justice, not just for low income and indigent persons, but for working- and middle-class persons. The effects of the pandemic will severely increase the need for legal services. These proposals will be increasingly relevant and necessary to ensure the public's legal needs are met. Moreover, the financial impact of the pandemic on some law firms may be severe. The ability to partner with other professionals to create innovative ways to deliver legal services in addition to the ability to attract capital may well help firms survive and thrive in what will likely become a new normal.

Petition R-20-0034 drew a significant number of comments by lawyers during the initial comment period. Comments are important to the rule-change process, and these comments were reviewed and used to refine both the ABS and LLLP regulatory programs proposed by R-20-0034 and proposed ACJA §§ 7-209 and 7-210 which round out the regulatory framework for both programs. Two overarching themes were identified in the lawyers' comments filed in response to this petition:

- If nonlawyers are allowed to own all or part of law firms, their profit motive will drive lawyers into acting unethically, thus interfering with a lawyer's independent advice to a client and otherwise eroding the legal profession's core values.
- Nonlawyer limited license legal practitioners will be uncredentialed and untrained and not only will endanger the public but will relegate family law lawyers and litigants to second-class status.

While these concerns of lawyers are understandable, they are unwarranted. The comments also reveal a more basic, existential anxiety: that the petition's proposals will devalue the legal profession, in general, and lawyers' law licenses, in particular.

This anxiety is understandable. Not only does the petition propose major changes to the *business* of law it proposes changes to the *practice* of law in this state. However, adopting the changes would allow Arizona to expand access to justice

while protecting the public, the very charge the Task Force was given. The proposed elimination of ER 5.4 coupled with entity regulation provides opportunities for an infusion of capital and innovation into law practices while also providing a robust regulatory structure designed to protect the public from the very types of situations so many lawyers raised in comments to the petition. Moreover, the LLLP program proposed creates an educated, licensed paraprofessional tier of legal service provider - one subject to the same ethical requirements as lawyers – to bridge the gulf between the need for legal information and services and access to those services. That gulf has clearly widened during the current pandemic. More importantly, both proposals put into action paragraph [12] of the preamble to the Arizona Rules of Professional Conduct, which exhorts the legal profession to "assure that its regulations are conceived in the public interest and not in furtherance of parochial or self-interested concerns of the bar."

While it is true that, as many of the comments note, under these proposals a nonlawyer investor could own a law firm and a trained and licensed nonlawyer paraprofessional could represent clients in family court, it doesn't automatically follow that evil will result.

First, lawyers already face third-party pressures, such as non-clients who pay a client's fee and want to interfere with the client representation to reduce costs. The Rules of Professional Conduct have and will continue to contemplate these kinds of pressures and prohibit lawyers from succumbing to them. *See, e.g.*, Ethical Rule ("ER") 1.8(f) ("A lawyer shall not accept compensation for representing a client from one other than the client unless ... there is no interference with the lawyer's independence of professional judgment or with the client-lawyer relationship").

Being motivated to make a profit is not at odds with private law practice. As one expert has put it, "It should not be assumed that nonlawyer businesspeople would always act only to pursue profits, regardless of ethics and morality, any more than lawyers will. An ABS that does not provide quality legal services in a responsible manner will soon face the revocation of its license under the regulatory framework. And it should not be assumed that the ethical backbone of lawyers is so weak as to turn to jelly due to working alongside nonlawyers."<sup>2</sup>

Regarding the new paraprofessional tier of legal provider, LLLPs will not be the first nonlawyers in this state authorized to practice law. Rule 31(b), Ariz. R. Sup. Ct., already contains 31 exceptions to the general rule that only lawyers may practice law. Lawyers have not had a monopoly on law practice in this state for decades. In 1963 following an Arizona Supreme Court decision finding that drafting of real estate contracts was the practice of law, real estate agents put forth a ballot initiative allowing them to practice real estate law. The State Bar opposed the measure citing

<sup>&</sup>lt;sup>2</sup> Jayne Reardon, *Alternative Business Structures: Good for the Public, Good for the Lawyers*, 7 St. Mary's J. Legal Mal. & Ethics 304, 349 (2017) (footnotes omitted).

"real estate agents would not provide independent advice and that they would not have sufficient education and training to perform their duties properly." Arizona citizens disagreed and overwhelmingly passed the measure. Similarly, the Certified Legal Document Preparer Program has been in existence in Arizona for over fifteen years and has not eliminated or reduced the demand for lawyers, contrary to anxiety about and opposition to the program by many lawyers at the time it was adopted.

Most importantly, LLLPs will have education, training, and ethical requirements that exceed those of the many persons who are allowed under the numerous Rule 31 exception to practice law and nonlawyer real estate professionals allowed to practice real estate law.

Citizens are coming to court in growing number without representation. The LLLP was conceived to fill a gap that the existing, traditional legal profession has not been able to fill – the gap that exists between medium- and low-income individuals needing legal services and the cost of securing those services from the traditional legal market. Lawyers complaints about legal document preparers were raised in comments as a reason not to adopt another category of non-lawyer practitioner. However, a LLLP will be fundamentally different from legal document preparers. Unlike document preparers, who are not authorized to give legal advice, LLLPs will be trained, tested and licensed in particular areas to provide legal representation and appear in court.

Commenters have speculated that LLLPs will not be able to provide sufficient quality services to the public and as a result will cause harm. One only needs to look at the experience of Ontario, Canada and Washington State to see that that is simply not the case. In both jurisdictions' paraprofessionals provide legal services. Neither has reported discipline problems or harm to the public that exceeds that of lawyers in those jurisdictions. Similarly, Arizona has not seen disproportionate numbers of problems with real estate agents practicing law than is reported for lawyers. The regulatory framework proposed in both the Rules of Supreme Court and proposed ACJA § 7-210 regarding LLLPs establish education, training, licensing, and code of conduct measures to ensure protection of the public.

In making the recommendations described above, the Supreme Court's Task Force on the Delivery of Legal Services and subsequent Entity Regulation Work Group also proposed other rule changes to ensure that ABSs – firms in which nonlawyers own all or part – comply with lawyers' obligations and that lawyers working within an ABS work for the best interests of their clients. After all, the goal is not to reduce ethical protections of the public; the goal is to "tackle *economic* rules that serve little or no ethical purpose but undermine an innovative, competitive and consumer focused legal market."<sup>3</sup>

<sup>&</sup>lt;sup>3</sup> Crispin Passmore formerly head of the Solicitors Regulation Authority (the regulatory body for solicitors in England and Wales), report dated September 20, 2019, prepared for the State Bar of California's Task Force on Access Through Innovation of Legal Services, at  $\P$  16.

#### A. Proposal to Eliminate ER 5.4 and adopt ABS regulations

In opposing the proposal to eliminate ER 5.4 and adopt ABS regulations, many comments argue that lawyers suddenly will face conflicts between serving the best interests of their clients and nonlawyer owners of an ABS, because of a pernicious profit motive.

#### 1. Lawyers already face conflicts between serving the best interests of their clients, and making money, which lawyers appear to manage now.

One commenter seemed to sum up many of the lawyers' reactions to the proposal to eliminate ER 5.4 and regulate ABSs by saying, "As an attorney, my duty is to my client and I shouldn't have to worry about balancing the interests of a forprofit owner with the interests of my clients."

But in serving clients' best interests, lawyers in private practice already balance a myriad of conflicting interests, from the influence and financial interests of third parties to their own personal or law firm's interests. "[T]he transcendent importance of conflict rules for practicing lawyers can hardly be doubted," as conflicts in law practice now "are universally acknowledged as a topic of vital importance and considerable complexity"<sup>4</sup>

<sup>&</sup>lt;sup>4</sup> Charles W. Wolfram, *Ethics 2000 and Conflicts of Interest: The More Things Change* ..., 70 Tenn. L. Rev. 27, 28 (2002).

Allowing nonlawyers to own all or part of a law firm, therefore, does not suddenly interject the need for "balancing" conflicting interests into lawyers' lives. In addition, lawyers already and routinely face the challenges so many commentators claim will be their undoing. And they appear to do so without harm to the public and within their ethical obligations.

The Ethical Rules already contemplate the possibility that third parties will attempt to interfere with a lawyer's independent professional judgment in representing a client. For example, ER 1.8(f) allows a lawyer to accept payment from a third party to represent another only if there is no interference with the lawyer's independence of professional judgment or with the client-lawyer relationship.<sup>5</sup> In other words, "we let the lawyer take the money and trust her not to let its source, which is generally lay, lead her astray."<sup>6</sup> Third-party payors usually have economic interests that differ from those of the lawyer's client.<sup>7</sup> Significantly, a third party may not be just an individual who pays a relative's legal fees, but a powerful

<sup>&</sup>lt;sup>5</sup> In addition to the directive in ER 1.8(f), ER 5.4(c) currently provides a similar prohibition: "A lawyer shall not permit a person who recommends, employs, or pays the lawyer to render legal services for another to direct or regulate the lawyer's professional judgment in rendering such legal services." The petition proposes eliminating ER 5.4 in its entirety but relocating the gist of paragraph (c) to ER 5.3, which deals with nonlawyer assistants. The proposed addition to ER 5.3 would provide that a lawyer's reasonable supervisory measures include "adopting and enforcing policies and procedures designed ... to prevent nonlawyers in a firm from directing, controlling or materially limiting the lawyer's independent professional judgment on behalf of clients or materially influencing which clients a lawyer does or does not represent."

<sup>&</sup>lt;sup>6</sup> Stephen Gillers, *The Anxiety of Influence*, 27 Fla. St. U. L. Rev. 123, 127 (1999).

<sup>&</sup>lt;sup>7</sup> Reardon, *supra* note 2, at 345.

insurance company that provides the lawyer with a substantial amount of work that results in a substantial profit. And yet, the profession trusts that lawyers will resist any interference with their professional judgment.

Lawyers also already may work for nonlawyer-owned entities that are under the control of lay officers and boards. As noted in the petition, the general concept of nonlawyers owning law firms is not new. Insurance companies often employ staff lawyers – sometimes called "captive counsel" – who function as law firms to represent insureds, not as in-house counsel who provide legal services to the insurance company.<sup>8</sup> In that situation, a nonlawyer – the insurance company – employs lawyers who provide legal services to third parties – the insureds.

Lawyers also may work as in-house counsel, providing legal services to their employers. In that role, the lawyer is trusted not only to prevent lay management from interfering with the lawyer's professional judgment, but to monitor that very lay management:

The trust displayed by our tolerance for this arrangement should not be underestimated. It is lay management, after all, that controls the terms and conditions of the lawyer's job, such as money, title, benefits, company car, support staff, and corner office. This control is present whether or not the lawyer even has a job, and the allocation of interesting work. Despite all this, we let lawyers work as their client's employees while subject to the profound career-affecting power of lay intermediaries whose conduct we expect lawyers to oversee."<sup>9</sup>

<sup>&</sup>lt;sup>8</sup> ABA Formal Ethics Opinion 03-430 (2003).

<sup>&</sup>lt;sup>9</sup> Gillers, *supra* note 6, at 129.

In addition, lawyers may work for nonprofit or public interest entities and represent third parties, not the entity itself, or they may work for union members under plans that envision an intermediary role for the union between lawyer and client. *See* ER 5.4(d)(2), (3) ("A lawyer shall not practice with or in the form of a professional corporation or association authorized to practice law for a profit, if ... a nonlawyer is a corporate director or officer thereof or occupies the position of similar responsibility in any form of association other than a corporation; or a nonlawyer has the right to direct or control the professional judgment of a lawyer.") In these arrangements, "[w]e expect and trust that the lay participants will respect the lawyer's professional obligations."<sup>10</sup>

This same "trust" – that there will not be an incursion into a lawyer's independent representation of a client – also applies in the most obvious way for lawyers in private practice who are not sole practitioners or equity owners. Many lawyers are employed as associates by law firms and work for a salary. "Their employers – the partners or lawyer shareholders – may be looking over the shoulders of those associates 'in terms of profit' just as aggressively as would nonlawyers offering the services of these same lawyers."<sup>11</sup> Even sole practitioners and partners in law firms have financial pressures on them to generate revenue to pay overhead,

<sup>&</sup>lt;sup>10</sup> *Id.* at 135.

<sup>&</sup>lt;sup>11</sup> Thomas R. Andrews, *Nonlawyers in the Business of Law: Does the One Who Has the Gold Really Make the Rules?*, 40 Hastings L.J. 577, 606 (1989).

rent, and salaries. Financial self-interest is not a new concept to lawyers and it is one that lawyers manage to balance because the fees that they charge still must be reasonable for the services performed in accordance with ER 1.5(a). Even if there was no ethical requirement to charge reasonable fees, a firm that consistently overcharges clients and cuts corners to provide poor or insufficient legal services will not remain in business very long.

One commenter to this petition wrote, "I can only imagine a nonlawyer 'boss' or 'owner' telling his lawyer employee to do something in the interest of profits as opposed to the interest of the client." But firm management already often requires that lawyers act in the interest of profits. Firm management may tell lawyers to drop clients who cannot afford to pay.<sup>12</sup> In fact, failure to pay legal fees is a permissive ground upon which a lawyer may withdraw from representation. *See* ER 1.16(d)(5) (a lawyer may withdraw from representation if "the client fails substantially to fulfill an obligation to the lawyer regarding the lawyer's services and has been given reasonable warning that the lawyer will withdraw unless the obligation is fulfilled").

Even newly admitted lawyers who may be the least capable of dealing with economic pressures and who work as associates are expected to resist unethical direction and comply with their professional duties. *See* ER 5.2(a) ("[a subordinate] lawyer is bound by the Rules of Professional Conduct notwithstanding that the

<sup>&</sup>lt;sup>12</sup> Reardon, *supra* note 2, at 249.

lawyer acted at the direction of another person."). In fact, even the youngest, most inexperienced lawyer is expected, in an appropriate circumstance, to report the lawyer who signs his or her paycheck, if that person has acted unethically. *See* ER 8.3(a) ("A lawyer who knows that another lawyer has committed a violation of the Rules of Professional Conduct that raises a substantial question as to that lawyer's honesty, trustworthiness or fitness as a lawyer in other respects, shall inform the appropriate professional authority, except as otherwise provided in these Rules or by law").

There is no evidence that nonlawyers would have more power over lawyers than supervising or employer lawyers and nonlawyers already do.<sup>13</sup> Allowing nonlawyers to own law firms does not introduce new or unique pressures for lawyers.

# 2. Being motivated to make a profit is not at odds with private law practice.

While many lawyers in private law practice may have altruistic motives, they also can earn a living because, "[1]aw is now clearly a business, if, debatably, it also remains a profession."<sup>14</sup> Few lawyers would be in private practice "if they did not anticipate being able to make money, whether for themselves, lawyer partners,

<sup>&</sup>lt;sup>13</sup> Andrews, *supra* note 11, at 607.

<sup>&</sup>lt;sup>14</sup> Charles W. Wolfram, *Toward a History of the Legalization of American Legal Ethics - II: The Modern Era*, 15 Geo. J. Legal Ethics 205, 225 (2002).

lawyer shareholders, or lawyer associates."<sup>15</sup> The argument that nonlawyers will care only about profit implies that law firms are not organized to make money.<sup>16</sup> There is certainly nothing inherently wrong with lawyers "devoting themselves entirely to making money, any more than there is anything inherent in the nature of a nonlaw corporation that precludes the principals from recognizing other purposes than making money."<sup>17</sup>

In England and Wales, during the process of adopting legislation that allowed nonlawyer ownership, many lawyers argued against the move "claiming that only legal professionals could be trusted to uphold high ethical standards and not be motivated by profit."<sup>18</sup> That has not been shown to be true, and there is no evidence from other countries where ABSs are allowed, such as Australia, that they cause any more consumer harm than traditional firms.<sup>19</sup>

The experience in Australia, England and Wales shows ABS entities "have proven to be more innovative; to deal better with complaints and to have no more regulatory action taken against them than traditional lawyer only practices."<sup>20</sup>

Presuming that nonlawyer owners would engage in misconduct or bully lawyers into acting unethically also suggests that lawyers alone have a moral

<sup>&</sup>lt;sup>15</sup> Andrews, *supra* note 11, at 602.

<sup>&</sup>lt;sup>16</sup> *Id*.

<sup>&</sup>lt;sup>17</sup> Id.

<sup>&</sup>lt;sup>18</sup> Passmore, *supra* note 3, at  $\P$  25.

<sup>&</sup>lt;sup>19</sup> Comment of the Institute for the Advancement of the American Legal System, at 12.

<sup>&</sup>lt;sup>20</sup> Passmore, *supra* note 3, at ¶ 25.

superiority to other business people and professionals. Well-known ethics expert and

New York University law Professor Stephen Gillers encapsulated the absurdity of

this argument:

Pause here to acknowledge a remarkable fact. In a society that allows nonlawyers to occupy other positions demanding great probity, including positions of high fiduciary responsibility and public trust in government and in powerful financial institutions, suspicion of lay influence is a curious and perhaps even an impolite justification for a broad and nearly absolute prohibition. It becomes more than merely curious, however, when we acknowledge, as we must, that the prohibition can have a significant [effect] on the cost and availability of legal services and the efficiency with which they are distributed.<sup>21</sup>

# **3.** The proposed ABS regulatory structure and changes to Ethical Rules will continue to protect clients.

Not only will applicants for an ABS license be subject to heavy scrutiny, but the obligations on the ABS and its lawyers for maintaining a license will be significant. Lawyers of course will need to comply with their ethical obligations. The ABS and nonlawyers within the ABS, who are not by virtue of being lawyers obligated to comply with the Ethical Rules, also will be required to follow a code of conduct that imports significant portions of the Ethical Rules.

As discussed above, a Supreme Court-appointed committee will recommend, after extensive vetting, whether an ABS should be licensed. Proposed Rule 33.1(b)(2), Ariz. R. Sup. Ct., requires that the Committee on Alternative Business

<sup>&</sup>lt;sup>21</sup> Gillers, *supra* note 6, at 126.

Structures examine whether an ABS applicant has "adequate governance structures

and policies in place to ensure" that:

(A) lawyers providing legal services to consumers act with independence consistent with the lawyers' professional responsibilities;
(B) the alternative business structure maintains proper standards of work;
(C) the lawyer makes decisions in the best interest of clients;
(D) confidentiality consistent with Arizona Rule of Supreme Court 42 is maintained; and
(E) any other business policies or procedures do not interfere with a lawyers' duties and responsibilities to clients.

An applicant could be denied a license if "the applicant's business has a record of conduct constituting dishonesty or fraud on the part of an employee, board member, or the business." The Supreme Court will make the final decision on whether to grant a license.

Once licensed, ABS entities will need to renew their licenses each year. The

Certification and Licensing Department's staff may audit a license holder to determine if it is in compliance with all rules, regulations, and statutes.

The ABS will be subject to a code of conduct that incorporates the core values or professional independence, confidentiality of client information, and conflict-free representation, including:

• An ABS shall not allow the legal representation of clients, if the representation involves a conflict of interest as governed by Supreme Court Rule 42, ERs 1.7, 1.8, 1.9, 1.10, and 1.13.

- An ABS shall not take any action or engage in activity that interferes with the professional independence of lawyers or others authorized to provide legal services.
- An ABS shall ensure that legal services are delivered with reasonable diligence and promptness.
- An ABS shall not take an action or engage in any activity that misleads or attempts to mislead a client, a court, or others, either by the entity's own acts or omissions, or those of its members or employees, or by allowing or being complicit in the acts or omissions of others.
- An ABS must hold property of legal services clients separate from the property of the ABS. The requirements of Supreme Court Rule 42, ER 1.15, are applicable to all legal services-related client property.

Investigations into alleged misconduct and any necessary prosecution will be folded into the existing lawyer discipline system. If an ABS is found to have violated any rules and regulations, sanctions could range from having its license revoked to a monetary penalty.

While licensure as an ABS allows an entity through which legal services are provided to be jointly owned by lawyers and nonlawyers, the firm must employ at least one active, licensed Arizona lawyer to provide those legal services and to supervise the provision of any legal services under ER 5.3. Rule 31.1(b), Ariz.. R. Sup. Ct.

To protect core values of professional independence, confidentiality of client information, and conflict-free representation, an ABS also must identify one responsible lawyer who will be its compliance attorney. The compliance attorney will be responsible for establishing policies and procedures within the entity to assure that nonlawyers (including owners and managers) comply with the Arizona ethical rules that govern these core concepts. The compliance attorney must "[p]ossess credentials and experience in the legal field to ensure that ethical obligations, protection of the public, and standards of professionalism are adhered to." This is similar to the current requirements that each law firm identify one lawyer who is responsible for assuring that the firm's trust accounting procedures comply with ER 1.15 and Rule 43.

Additionally, proposed amendments to the Ethical Rules will safeguard against conflicts of interest and maintain client confidentiality. As noted above, proposed amendments to ER 5.3(a)(1) require that supervisory lawyers design policies and procedures to prevent nonlawyers from "directing, controlling or materially limiting the lawyer's independent professional judgment on behalf of clients or materially influencing which clients a lawyer does or does not represent." This language provides additional protection against nonlawyer owner influence over a lawyer's legal practice.

Proposed rules also specifically define, as a conflict of interest, referring clients to nonlegal services performed by others within the firm. Amendments to ER 1.6(e) clarify that regardless whether a client of an ABS is receiving legal services from a lawyer or receiving nonlegal services from a nonlawyer in the same firm, the traditional protections to the client's information apply to all aspects of the business.

Conflicts considerations are addressed in amendments to ERs 1.7 and 1.10 to avoid, for instance, having a nonlawyer owning opposing law firms. Also, under new ER 1.10(f), if a lawyer or nonlawyer in a firm owns all or part of an opposing party, that conflict is imputed to the entire firm.

# 4. Other alternatives are not significant enough to make fundamental change.

The Task Force considered and rejected many less-fundamental changes than eliminating ER 5.4.

It considered recommending that the Court amend ER 5.4, possibly similar to Washington D.C.'s version of the rule but determined that amendments would not sufficiently allow the types of innovative legal practices that would lead to lower-cost legal services. The Task Force was also aware that the Washington D.C. Bar was considering exploring further amendments to liberalize its ER 5.4 because the changes it made many years ago were not sufficient to achieve the desired innovation and expansion of access to justice.<sup>22</sup>

It also considered but rejected following Utah's "sandbox" approach. Utah adopted a two-year pilot program that would allow the formation of ABSs and regulate those businesses through an independent regulatory body the Utah Supreme

<sup>&</sup>lt;sup>22</sup> A committee is considering expanding or eliminating the rule to allow and nonlawyers to form ABSs. *See* <u>https://www.dcbar.org/about-the-bar/news/DC-Bar-Global-Legal-Practice-Committee-Seeks-Public-Comment-on-Rule-of-Professional-Conduct-5-4.cfm</u>.

Court would oversee. Utah's model, however, would allow an ABS formed during the pilot program to remain in business even if the program ends.<sup>23</sup>

Several comments suggested that Arizona adopt a pilot program in lieu of permanent rule changes. The Task Force would not be opposed to the Court taking an approach authorizing ABS's for a period of time (e.g., five to seven years) with a sunset clause on the rules and ACJA section, to monitor and assess the benefits and provide opportunity to address any changes needed to the program.

## **B.** Proposal to adopt Limited License Legal Practitioners

LLLPs would be educated, trained, tested, and vetted before being licensed to give legal advice and represent clients in court in very limited areas. Once licensed, they would be subject to the same continuing education, trust accounting, professionalism and ethics requirements as lawyers. They would pay into the Client Protection Fund and be subject to the same disciplinary system. They also would be subject to additional requirements. As a result, they would be far more regulated than legal document preparers – who are not able to give legal advice or represent people in court – and, considering all the proposed requirements, even more than lawyers.

<sup>&</sup>lt;sup>23</sup> "Once the designated period of the sandbox finishes, the company can continue with its approved offering if it so wishes, with the non-enforcement authorization still intact." The Utah Work Group on Regulatory Reform, *Narrowing the Access-to-Justice Gap by Reimagining Regulation*, 15, 68 (2019) available at https://www.utahbar.org/wp-content/uploads/2019/08/FINAL-Task-Force-Report.pdf.

Many lawyers commented that the public will be harmed by the poor quality of work they assume LLLPs will provide. However, this assumption is not supported by evaluations of nonlawyer legal service providers in other jurisdictions. In the United Kingdom a peer review study of the work and competence of solicitors versus nonlawyer advisors showed that nonlawyer advisors performed at a higher level of competence than solicitors.<sup>24</sup> Ontario, Canada licenses paralegals to provide the same legal services as lawyers in several practice areas. The Professional Regulation Division of the Law Society of Ontario issues annual reports of lawyer and licensed paralegal complaints, per capita. The reports demonstrate there is the same proportion of paralegal as lawyers subject to complaint each year.<sup>25</sup>

# **1.** LLLPs would have stiff requirements to become licensed and maintain their licenses, and circumscribed authority to practice.

At a minimum, applicants would have to have a four-year bachelor's degree from an accredited college or university; a master's in law; or a law degree. The four-year degrees require additional studies in paralegal studies or certificate programs, plus additional training and experiential learning.

<sup>&</sup>lt;sup>24</sup> Richard Moorehead *et al.*, *Quality and Cost: Final Report on the Contracting of Civil, Non-Family Advice and Assistance* Pilot (2001); Legal Services Consumer Panel, "Regulating Will Writing" (2011).

<sup>&</sup>lt;sup>25</sup> Law Society of Ontario, Professional Regulation Committee, Report to Convocation, Feb. 27, 2020, at 35. *See* 

https://lawsocietyontario.azureedge.net/media/lso/media/about/convocation/convocation-february-2020-professionalregulationcommittee-report.pdf

The licensing exam would test "on legal terminology, client communication, data gathering, document preparation, the ethical code for LLLPs, and professional and administrative responsibilities pertaining to the provision of legal services."

Application and licensing fees would fund the licensing and disciplinary functions, just as lawyer fees do.

Licensed LLLPs would become associate State Bar members but would not be eligible to be an elected member of the State Bar Board of Governors.

Licensed LLLPs would be authorized to, without the supervision of a lawyer:

- Prepare and sign legal documents;
- Provide specific advice, opinions, or recommendations about possible legal rights, remedies, defenses, options, or strategies;
- Draft and file documents, including initiating and responding to actions, related motions, discovery, interim and final orders, and modification of orders and arrange for service of legal documents;
- Appear before a court or tribunal on behalf of a party, including mediation, arbitration, and settlement conferences where not prohibited by the rules and procedures of the forum; and
- Negotiate on behalf of a client in accord with the code of conduct.

They would be limited to restricted practice areas: family law; civil matters before a limited jurisdiction court; criminal misdemeanor matters before a limited jurisdiction court, as long as a penalty of incarceration is not at issue; and any matter before an Arizona administrative agency that allows it.

An LLLP would be required to advise clients in in writing that a limited license legal practitioner is not a lawyer and cannot provide any kind of advice, opinion or recommendation to a consumer about possible legal rights, remedies, defenses, options, or strategies beyond what the practitioner is specifically licensed to provide authorized services for.

# 2. The Task Force chose to recommend a nonlawyer tier different from Washington and Utah nonlawyer programs.

The Task Force opted to not recommend following Washington's and Utah's nonlawyer law provider programs, for several reasons.

As originally conceived, the Washington Limited License Legal Technician (LLLT) program had what some consider "overly burdensome licensing requirements"<sup>26</sup> (although requiring only an associate's degree as base education) and did not allow its LLLTs to represent clients in court. As a result, there is only a small number of LLLT's in Washington. In contrast, Ontario which began licensing paraprofessionals about ten years ago, has several thousand actively practicing law. During the same period, Ontario has also added more than 10,000 lawyers to their roles, demonstrating that the addition of this new tier of legal service provider is not a guaranteed impediment to lawyers' business interests. In addition, in an order dated May 1, 2019, the Washington Supreme Court, recognizing the benefits of LLLTs to the public, authorized changes expanding the LLLT program to allow LLLTs to

<sup>&</sup>lt;sup>26</sup> Comments submitted by Responsive Law to the State Bar of California Task Force on Access Through Innovation in Legal Services, September 23, 2019, available at <u>https://www.responsivelaw.org/uploads/1/0/8/6/108638213/responsive\_law\_atils\_comments.pdf</u>

begin negotiating with opposing counsel, attending depositions, and appearing and responding to questions from the court.

Utah's Licensed Paralegal Practitioner (LPP) program allows nonlawyers to be licensed to provide legal assistance and advice to clients in family law, landlordtenant disputes, and certain consumer debt matters. Like Washington's program of LLLTs started out, LPPs cannot advocate on behalf of a client before a tribunal but they may represent a client in mediated negotiations.

The Task Force's proposal not only allows LLLPs to represent clients in limited court action but also allows them to negotiate with opposing counsel.

In addition, Arizona's continuing licensing requirements would be more akin to those of lawyers. In Washington, LLLTs need only take an average of 10 hours per year; in Utah, six hours on average. This LLLP proposal requires that LLLPs accrue the same number of hours per year as lawyers – 15.

#### **C.** Conclusion

The Task Force took its assignment to heart and proposed fundamental changes to the *business* of law as well as the *practice* of law in this state. Additional workgroups assisted in developing regulatory frameworks and requirements for licensure for both ABSs and LLLPs.

Lawyers understandably tend to resist change, and their resistance "is particularly intense when the profession's own status and financial interests are at risk."<sup>27</sup> When England and Wales adopted the legislation that allowed nonlawyers to own law firms, those protective of the status quo

issued warnings that each change would be a disaster, that consumers will lose out and that they (as representatives of the solicitor profession) are the true guardians of the public interest. Despite these dire predictions the world has not ended: reform continues and the public and business are starting to get the choice they deserve.<sup>28</sup>

Note ethics scholar and Stanford University law Professor Deborah L. Rhode

has called the American Bar Association's last major ethics-review commission, the

Commission on Ethics 20/20 created in 2009, "[o]ne of the most prominent missed

opportunities" for making fundamental reform. That commission resulted in "a

series of relatively minor rule changes," and the only major proposal it considered,

nonlawyer investment in law firms, was abandoned.<sup>29</sup> Her assessment:

In no country has the legal profession been more influential and more effective in protecting its right to regulatory independence. Yet that success, and the structural forces that ensure it, has also shielded the profession from the accountability and innovation that would best serve public interests.<sup>30</sup>

<sup>27</sup> Deborah L. Rhode, "Reforming American Legal Education and Legal Practice: Rethinking Licensing Structures and the Role of Nonlawyers in Delivering and Financial Legal Services," 16 Legal Ethics 243, 244 (2013). *See also* Andrews, *supra* note 11, at 655: "In reviewing the origins and history of these rules, one cannot help but conclude that they owe their surprising tenacity more to the fact that they serve the profession's economic self-interest than to any valid public purpose."

<sup>29</sup> Rhode, supra note 27, at 244.

<sup>&</sup>lt;sup>28</sup> Passmore, *supra* note 3, at  $\P$  45.

<sup>&</sup>lt;sup>30</sup> *Id*.

Resistance and anxiety by lawyers should not deter the Court from adopting and implementing the Task Force's recommendations. The proposals will expand access to justice on two different fronts – by opening law firms from within to the possibility of innovation and by enlarging the universe of legal providers – while at the same time protecting the public. And the public when surveyed and who provide input through Town Hall events, strongly support the proposed changes.

DATED this 27th day of April, 2020.

\_\_\_\_\_/s/\_\_\_\_ Dave Byers Administrative Director Arizona Administrative Office of Courts State Courts Building 1501 West Washington Phoenix, Arizona 85007 Telephone: (602) 452-3301 Projects2@courts.az.gov



#### BOG'S RULES REVIEW COMMITTEE Reporting Form

Please begin typing in the shaded box.

NAME: Kristyne M. Schaaf-Olson PHONE: (928) 445-6860

EMAIL ADDRESS: <u>yavbarinfo@gmail.com</u>

REPRESENTING: Yavapai County Bar Association

WHO WILL APPEAR BEFORE THE COMMITTEE? Kristyne M. Schaaf-Olson

SUBJECT: <u>R-20-0034</u>

BACKGROUND OF ISSUE:

The Arizona Supreme Court is considering a rule-change petition that would significantly affect the practice of law. The YCBA provided its initial comment on March 30, 2020. The YCBA supports the comments against the adoption of the proposed rule.

ISSUE(S) (please be specific):

Proposed Comments to the Petition to Restyle and Amend Supreme Court Rule 31; Adopt New Rule 33.1; and Amend Rules 32, 41, 42 (Various ERs from 1.0 to 5.7), 46-51, 54-58, 60, and 75-76.

DISCUSSION/ANALYSIS:

The State Bar of Arizona is urged to submit the conversion of the proposed comment to the Supreme Court of Arizona.

RECOMMENDED RULES REVIEW COMMITTEE ACTION:

Adopt the Con Proposed Comment to the Petition to Restyle and Amend Supreme Court Rule 31; Adopt New Rule 33.1; and Amend Rules 32, 41, 42 (Various ERs from 1.0 to 5.7), 46-51, 54-58, 60, and 75-76.

#### VOTE OF THE COMMITTEE/SECTION (*if applicable*): WAS A QUORUM PRESENT FOR THE VOTE? \_\_\_\_\_YES \_\_\_\_NO VOTE WAS: \_\_\_\_\_UNANIMOUS \_\_\_\_\_TO \_\_\_\_\_

#### IF YOUR COMMITTEE OR SECTION HAS A BREAKDOWN AMONG MEMBERS OF DEFENSE/PROSECUTION OR PLAINTIFF/DEFENSE COUNSEL, OR IF ANY OTHER SPLIT EXISTS, HOW WAS THE VOTE SPLIT AMONG THOSE GROUPS?

Unfortunately, due to the inadequate amount of time provided to stakeholders regarding the need to submit these comments, as well as the inability to hold public meetings in light of the current pandemic, a formal vote has not yet been conducted. A vote will be conducted with further information to be provided at the public meetings on the issue. However, the board of directors for the YCBA has voted unanimously in favor of the con proposed comment.

#### HOW WILL THIS PROPOSAL IMPACT THE STATE BAR'S BUDGET? STATE BAR STAFF?

The proposal will greatly impact the state bar's budget and staff in that it will require additional resources and services thereby increasing the State Bar's Budget and Staff needs.

#### IS THE RECOMMENDED ACTION CONSISTENT WITH THE KELLER DECISION?

<u>X</u>YES NO

DOES THIS ISSUE RELATE TO (check any that apply):

- X REGULATING THE PROFESSION
- X IMPROVING THE QUALITY OF LEGAL SERVICES
- X IMPROVING THE FUNCTIONING OF THE SYSTEM OF JUSTICE
- X INCREASING THE AVAILABILITY OF LEGAL SERVICES TO THE PUBLIC
- X REGULATION OF TRUST ACCOUNTS
- X EDUCATION, ETHICS, COMPETENCY, AND INTEGRITY OF THE LEGAL PROFESSION

(Note that *Keller v. State Bar of California*, 496 U.S. 1 (1990), prohibits the expenditure of mandatory bar dues on political or ideological matters unrelated to these objectives.)

# IN THE SUPREME COURT STATE OF ARIZONA

In the Matter of:

PETITION TO RESTYLE AND AMEND SUPREME COURT RULE 31; ADOPT NEW RULE 33.1; AND AMEND RULES 32, 41, 42 (VARIOUS ERs FROM 1.0 TO 5.7), 46-51, 54-58, 60, AND 75-76 Supreme Court No. R-20-0034
PROPOSED COMMENT

Pursuant to Rule 28(e) of the Arizona Rules of Supreme Court, the State Bar of Arizona (the "State Bar") hereby submits the following as its Comment to the above-captioned Petition. The State Bar does not oppose nonlawyer ownership/investment in law firms (alternate business structures or ABS) and nonlawyer provision of legal services by limited license legal practitioners (LLLPs). The State Bar does however suggest additional analysis and clarification of certain issues raised by the Petition, as set forth herein.

## DISCUSSION

#### I. Summary of the Petition

The Petition arises from the October 2019 Report of the Court's Task Force on Delivery of Legal Services.<sup>1</sup> The stated aim of the Petition is to significantly alter or delete existing rules, most notably Ethical Rule 5.4 of the Arizona Rules of Professional Conduct, Rule 42, Ariz. R. Sup. Ct., to allow and regulate 1) nonlawyer ownership/investment in law firms – "alternate business structures" (ABS) and 2) nonlawyer provision of some legal services<sup>2</sup> – limited license legal practitioners (LLLP). The Petition also restyles Rule 31. In total, the Petition impacts existing Rules 31, 32, 41, 42 (ERs 1.0, 1.5-1.8, 1.10, 1.17, 5.1, 5.3, 5.4, and 5.7), 46-51, 54-58, 60, 75, and 76 and sets out new Rule 33.1, Ariz. R. Sup. Ct. Related, the Court has also published associated proposed administrative code (ACJA) sections governing ABS and LLLP.

Following the first of two consecutive comment periods, Petitioner filed a

<sup>1</sup> The Task Force made ten significant recommendations. This Comment addresses only the first (concerning ABS) and sixth (concerning LLLP). The Petition also includes a proposed restyle of Rule 31, which was the fifth Task Force recommendation. This Comment does not discuss that portion of the Petition, but the State Bar does not oppose the proposed restyle of Rule 31.

<sup>2</sup> LLLP practice areas include family law, civil and criminal practice before limited jurisdiction courts, and practice in administrative agencies. ACJA 7-210(F)(2).

combined Amended Petition and Response to online forum comments. The Amended Petition includes additional proposed changes to the above-enumerated rules, as well as revisions to the proposed ACJA sections. The majority of the combined pleading, however, outlines Petitioner's consideration of forum comments on the Petition.

#### II. The Significant Unmet Legal Needs of Arizonans Warrants Reform.

It is largely undisputed that civil practice legal services are unaffordable for many would-be consumers and that the resulting gap in services has not been, and is not likely to be, adequately answered by legal aid or pro bono or self-service.

In its thoughtful scrutiny of what can be done, and how quickly, to update and expand the delivery of legal services, the Task Force arrived at, among other proposals, nonlawyer ownership of law firms (ABS) and nonlawyer practice of law (LLLP). Clearly, these two proposals, in their nonlawyer expansion of the profession, represent significant change, a complete overhaul even, in law practice as we know it.

The legal community commentary on this Petition has been vigorous, particularly with respect to whether the proposed reforms will modernize legal services delivery or increase innovation, thereby increasing access to justice. It is a robust debate that is ongoing in other states, and at the national level, with Arizona poised to be the first to enact the kind of seismic reform projected by the Petition. Without rehashing the well-developed body of points and counterpoints,<sup>3</sup> the State Bar concludes that, where incremental efforts at addressing the substantial unmet legal needs of Arizonans have failed, the Task Force's studied and more substantial proposals are reasonable and warranted. Further, the State Bar is prepared to assist in meaningful implementation aimed at modernizing the delivery of legal services, in line with core mission to serve and protect the public with respect to the provision of legal services and access to justice. The State Bar is informed in this commitment by the ABA Commission on the Future of Legal Services' call for collaboration between state judiciaries and bar associations to explore ways of closing the access to justice gap through innovative solutions.<sup>4</sup>

#### III. Identified Issues Warranting Further Analysis/Clarification

The State Bar has identified several categories of issues it believes the revised rules create, warranting additional analysis and clarification if the ABS and LLLP expansions are to be meaningfully implemented.

<sup>3</sup> The debate on nonlawyer ownership and nonlawyer practice has been captured, among other places, in the Opposition Statement to the Task Force Report, in CLEs, on the Court's online Rules Forum, at the State Bar's recent Board of Governors public meetings (February, April, and May), in the April 2020 Arizona Attorney magazine, and nationally for several years within the ABA and in academia.

<sup>4</sup> ABA Commission on the Future of Legal Services, *Report on the Future of Legal Services in the United States* 38 (2016) available at <u>https://bit.ly/2Ttx1YJ</u>.

## A. Protection of Public

In the interest of preserving minimum standards in the quality and independence of client representation, the State Bar notes the following public protection concerns with the creation and regulation of ABS and LLLP, not meant to be exhaustive:

- Suspended lawyers should not be able to engage in LLLP practice.
- A lawyer working as an LLLP should be required to report any lawyer discipline or suspension to the LLLP Board.
- Any ethical rule or regulation related to LLLP competence should contemplate the lower level of education and the fact that the body of case law on lawyer competence largely arises in malpractice actions, versus regulation/discipline.
- Beyond mere disclosure, due to much lower educational and licensing requirements, LLLP should be required to carry malpractice insurance as do similarly situated LLLT in Washington.<sup>5</sup>
- Regarding LLLP practice areas, ACJA 7-210(F)(2) should include a reference to statute or rule definition of limited jurisdiction court.

<sup>5</sup> <u>https://www.wsba.org/for-legal-professionals/license-renewal/license-renewal-faqs/professional-liability-insurance</u>

- LLLP should not be permitted to represent Respondents in attorney disciplinary proceedings.
- If LLLP will have client files and trust accounts, conservatorship rules should apply.
- Disability rules should apply to LLLP.
- The LLLP Client Protection Fund (CPF) should be a separate trust from the existing lawyer CPF.
- Suspended lawyers should not be ABS owners/investors or "authorized persons."
- ACJA 7-209(G)(3)(a)(2) should require that ABS Compliance Attorneys be at the level of "authorized person."
- All ABS authorized persons should be fingerprinted for records checks.
- ACJA 7-209(I) regarding ABS reinstatement following suspension or revocation should also apply to surrendered ABS licenses.
- ACJA 7-209(G)(2)(a) should require an ABS to adhere to Arizona Supreme Court rules, in addition to the ACJA code of conduct.
- ACJA 7-209(H)(2)(b) does not adequately limit the activities of a suspended ABS.

# **B.** Scrivener Issues Impacting Clarity and Enforceability<sup>6</sup>

A critical concern with the Petition is that it makes sweeping changes to many of the Rules of Professional Responsibility ("the ERs") and key corresponding ER comments, seemingly in service to the creation and regulation of ABS and LLLP, but without consideration of other, existing lawyer regulation. Some of these concerns are listed below, along with other seeming scrivener issues, not meant to be exhaustive:

- The proposed ER 1.5 eliminates the requirement of joint responsibility for lawyers who share a fee.
- Does the duty of confidentiality apply to ABS nonlawyers providing exclusively nonlegal services? Should it?
- Are conflicts imputed related to ABS nonlawyer provision of nonlegal services? Should they be? Proposed ER 1.10 is unclear as to how nonlawyer conflicts are evaluated within an ABS.
- ABS and Entity are used interchangeably throughout the proposed rules/code.
- Member is used ambiguously and inconsistently throughout the

<sup>6</sup> If the Petition is granted, the Lawyer Regulation arm of the State Bar specifically seeks the opportunity to assist the Court in redrafting ACJA 7-209(H) and (K) regarding ABS discipline and code of conduct.

proposed rules/code.

- Professionalism is not defined.
- Out of state (foreign) lawyers are confusingly defined as nonlawyers.
- Rule 48(d) provides no standard of proof for LLLP.
- ER 5.7 has been eliminated although its contents are not covered elsewhere. This leaves current business structures without any regulation – lawyers could provide law related services that are not distinct from their provision of legal services without being subject to the Rules of Professional Conduct in the course of providing those services. This scenario does not require the formation of an ABS.
- Important instructional comments to numerous ERs, including ERs 1.7, 1.8, 1.17, 5.1, and 5.3, among others, have been deleted. Some content, moved to the rule, is not reflective of the of the meaning of the comment, or is inadequate to replace existing comments. Due to limited caselaw on ERs, comments to the ERs are often extremely helpful, to lawyers and in lawyer discipline, in interpreting and analyzing the rule.
- ACJA 7-209(H) regarding ABS discipline omits ADPCC, in conflict with Rules 50 and 55. ABS is incorporated in the discipline process, but not sanctions.

- ACJA 7-210(G) regarding discipline of LLLP should cross-reference Rule 54.
- Rule 75(a) should include LLLP members.
- ACJA 7-209(A)'s reference to Rule 31.1(c) should be to Rule 31.1(b).
- ACJA 7-209(D)(3)(b)(3)(b)(i) should include disclosure of ABS working papers to the State Bar.
- ACJA 7-209(D)(6) should indicate the State Bar will carry out its responsibility according to both the Supreme Court Rules <u>and</u> the ACJA code.
- There is no indication as to the disposition of any collected ABS civil fines related to discipline.
- ACJA 7-209(K)(1)(a) is missing conflicts rules, specifically ERs 1.11, and 1.18.

# **C. Other Impacts and Considerations**

- The Petition if adopted will be a significant departure from Model Rules, impacting the use of ethics opinions and possibly reciprocal admission.
- Existing civil and criminal privilege statutes do not cover LLLP.
- It is unclear whether malpractice carries will insure LLLP under their

limited education requirement.

# CONCLUSION

The State Bar of Arizona supports the Petition but recommends additional Task Force review of the issues raised herein and is willing to work with the Court on resolution of these issues to facilitate meaningful implementation of the ABS and LLLP proposals.

RESPECTFULLY SUBMITTED this \_\_\_\_\_day of \_\_\_\_\_\_, 2020.

Lisa M. Panahi General Counsel

Electronic copy filed with the Clerk of the Supreme Court of Arizona this \_\_\_\_\_ day of \_\_\_\_\_, 2020.

by: \_\_\_\_\_

# IN THE SUPREME COURT STATE OF ARIZONA

In the Matter of:

PETITION TO RESTYLE AND AMEND SUPREME COURT RULE 31; ADOPT NEW RULE 33.1; AND AMEND RULES 32, 41, 42 (VARIOUS ERs FROM 1.0 TO 5.7), 46-51, 54-58, 60, AND 75-76 Supreme Court No. R-20-0034
PROPOSED COMMENT

Pursuant to Rule 28(e) of the Arizona Rules of Supreme Court, the State Bar of Arizona (the "State Bar") hereby submits the following as its Comment to the above-captioned Petition. The State Bar opposes nonlawyer ownership/investment in law firms (alternate business structures or ABS) and nonlawyer provision of legal services by limited license legal practitioners (LLLP).<sup>1</sup> Additionally, if the Court alters longstanding, foundational law practice rules to create ABS and LLLP, the State Bar requests additional analysis and clarification of numerous issues raised by

<sup>1</sup> The State Bar does not oppose the Petition's proposed restyle of Rule 31.

the Petition, as set forth herein.

#### DISCUSSION

#### I. Summary of the Petition

The Petition arises from the October 2019 Report of the Court's Task Force on Delivery of Legal Services. The stated aim of the Petition is to significantly alter or delete existing rules, most notably Ethical Rule 5.4 of the Arizona Rules of Professional Conduct, Rule 42, Ariz. R. Sup. Ct., to allow and regulate 1) nonlawyer ownership/investment in law firms – "alternate business structures" (ABS) and 2) nonlawyer provision of some legal services<sup>2</sup> – limited license legal practitioners (LLLP). The Petition also restyles Rule 31.<sup>3</sup> In total, the Petition impacts existing Rules 31, 32, 41, 42 (ERs 1.0, 1.5-1.8, 1.10, 1.17, 5.1, 5.3, 5.4, and 5.7), 46-51, 54-58, 60, 75, and 76 and sets out new Rule 33.1, Ariz. R. Sup. Ct. Related, the Court has also published associated proposed administrative code (ACJA) sections governing ABS and LLLP.

Following the first of two consecutive comment periods, Petitioner filed a combined Amended Petition and Response to online forum comments. The

<sup>2</sup> LLLP practice areas include family law, civil and criminal practice before limited jurisdiction courts, and practice in administrative agencies. ACJA 7-210(F)(2).

<sup>3</sup> The State Bar does not oppose the Petition's proposed restyle of Rule 31.

Amended Petition includes additional proposed changes to the above-enumerated rules, as well as revisions to the proposed ACJA sections. The majority of the combined pleading, however, is dedicated to Petitioner's rebuttal of Arizona lawyers' commentary<sup>4</sup> on this Petition.

# **II.** There is insufficient evidence that nonlawyer ownership (ABS) and nonlawyer practice (LLLP) will increase innovation or access to legal services or otherwise modernize the practice of law.

The legal community commentary on this Petition has been vigorous, particularly with respect to whether the proposed reforms will modernize legal services delivery or increase innovation, possibly increasing access to justice. It is a robust debate that is ongoing in other states, and at the national level, with Arizona poised to be the first to fully enact the kind of seismic change projected by the Petition.

The body of points and counterpoints is well-developed.<sup>5</sup> It is largely undisputed that civil practice legal services are unaffordable for many would-be

<sup>4</sup> The minority forum comments favoring the ABS and LLLP proposals largely belong to individuals and entities outside of Arizona.

<sup>5</sup> The debate on nonlawyer ownership and nonlawyer practice has been captured, among other places, in the Opposition Statement to the Task Force Report, in CLEs, on the Court's online Rules Forum, at the State Bar's recent Board of Governors public meetings (February, April, and May), in the April 2020 Arizona Attorney magazine, and nationally for several years within the ABA and in academia.

consumers and that the resulting gap in services has not been, and is not likely to be, adequately answered by legal aid or pro bono or self-service.

In its scrutiny of what can be done, and how quickly, to update and expand the delivery of legal services, the Task Force arrived at, among other proposals,<sup>6</sup> nonlawyer ownership of law firms (ABS) and nonlawyer practice of law (LLLP). There is little dispute that these two proposals represent significant change, a complete overhaul even, in law practice as we know it. And while lawyers who have lined up to object have been branded protectionist or defended their position as client-centered, there are sound reasons to consider many of their points.

Where the debate crystallizes is whether there is sufficient evidence to support such a profound shift in the practice of law as is wrought by the creation of ABS and LLLP and, more boldly, whether broadscale dabbling with the profession is warranted no matter. Both sides assert inadequate data but seem to settle on it being "an open question" as to whether ABS and LLLP will help, or at least not harm. Petitioner's Response adds little to the scale on this key question but nevertheless concludes that lawyer "resistance and anxiety" should not carry the day.

<sup>6</sup> The Task Force made ten significant recommendations. This Comment addresses only the first (concerning ABS) and sixth (concerning LLLP). The Petition also includes a restyle of Rule 31, which was the fifth Task Force recommendation. The State Bar does not oppose that portion of the Petition.

Given the weight of these proposals, impacting the core professional value of lawyer independence, the State Bar believes the burden is on proponents to offer something more than hypothesis on the benefits of significantly increasing nonlawyer involvement in the delivery of legal services. The State Bar agrees some reform is needed but remains unconvinced that these measures will hit the mark,<sup>7</sup> and further believes the risk to the profession and those it serves to be too great for this kind of full state experimentation that offers little road back.

## III. Up against insufficient evidence, the public risk is too great.

The core mission of the State Bar is to protect the public. The public interest is best supported by the provision of legal services by those subject to the high educational and ethical standards imposed by this Court in the exercise of its ultimate authority over the practice of law in Arizona and reinforced by the State Bar in its regulatory and disciplinary role.

<sup>7</sup> See generally NYSBA Report of the Task Force on Nonlawyer Ownership, 76 Alb. L. Rev. 865 (2012-2013) (noting lack of meaningful empirical data on impact of nonlawyer ownership on access to justice, professionalism, lawyer independence, lawyer-client relationship, lawyer regulation and consumer feedback); Nick Robinson, When Lawyers Don't Get All the Profits: Non-Lawyer Ownership, Access, and Professionalism, 29 Geo. J. of Legal Ethics 1 (2016) (noting no measurable improvement in access to justice from nonlawyer ownership in UK and Australia); Rebecca Donaldson, Law by Non-Lawyers: The Limit to Limited License Legal Technicians, 42 Seattle U. L. Rev. 1 (2018) (Washington's LLLT program unlikely to increase access to justice for low income consumers). Nonlawyer ownership and nonlawyer practice present a complex risk-benefit calculus and regulatory framework, with limited precedent. The proposed rules and regulatory code reasonably contemplate some risk factors; others cannot be forecast and will instead be revealed as the proposed nonlawyer expansion of the profession unfolds, including whether it is true, as claimed, that the ethical rules that remain are enough to preserve a core value of the profession – independence of lawyer judgment - and safeguard consumers. The State Bar assesses the risks to legal consumers arising from the ABS and LLLP proposals to be unacceptably high, as explained further below.

#### A. Nonlawyer Ownership - ABS

The State Bar's chief concern with the ABS proposal is that nonlawyer owners and investors in law firms will necessarily have a different aim in delivering legal services than is permissible for lawyers. The State Bar believes that critical divergence creates a non-navigable conflict of interest that will not adequately be addressed in real life by the trimmed ethical rules that remain nor by the creation of a "compliance attorney" employee of the ABS.

Lawyers have long been required to put a client's interests first. Private sector law partners concern themselves with the firm's bottom line, of course, but accept that that interest must come second to best representation of the client. It is axiomatic that nonlawyer owners and investors will be motivated by profit. And this fact of life is in direct conflict with the legal profession, which "has both an obligation of public service and duties to clients which transcend ordinary business relationships." *In re Swartz*, 141 Ariz. 266, 273 (1984). As this Court has stated, "the profession must remember that it is 'a branch of the administration of justice and not a mere moneygetting trade." *Id.* (quoting Canon 12 of ABA Canons of Professional Ethics).

This apprehension regarding nonlawyer profit-interference is informed by data out of the United Kingdom, which reflects nearly three times the number of ABS firms entered the personal injury market versus social welfare practices.<sup>8</sup> It is also supported by reported instances of lawyer self-dealing that increase consumer cost in the context of joint personal injury or estate planning entities where lawyers are incentivized to use, or refer clients to, nonlawyer services in which lawyers have a stake.<sup>9</sup> And more than one commentator has suggested that ABS "reform" has less to do with access to justice and more to do with access to corporate clients by the Big Four accounting companies.<sup>10</sup> The law need only look to the corporatization of dentistry and veterinary medicine to appreciate the impact of this shifted profit-

<sup>&</sup>lt;sup>8</sup> See Robinson, supra note 7, at 20-21.

<sup>&</sup>lt;sup>9</sup> Noted in comments to the Petition, on the Court's rules forum.

<sup>&</sup>lt;sup>10</sup> Bloomberg Law, "California Law Firm Ownership debate Ignites Lobbying," available at <u>https://news.bloomberglaw.com/us-law-week/california-law-firm-ownership-debate-spurs-lobbying-campaigns</u> (Apr. 8, 2020).

priority on a profession.<sup>11</sup>

ABS will cue up a very real tension on lawyers, and their judgment of what will best serve a client, against the self-interest of the lawyers' new nonlawyer business partners who have no comparable duty, and in fact a financial disincentive, to act solely in a client's best interests. The State Bar finds this positional discord created by nonlawyer ownership both untenable and likely to result in a significant erosion of lawyer independence and thus, client service.

## **B.** Nonlawyer Practice - LLLP

Arizona has no shortage of lawyers. And the State Bar's 2019 Economics of Law Practice Report<sup>12</sup> indicates lawyers are providing legal services at varying price points. It is not clear from the Petition, or the LLLT experiment in Washington, how the barriers that prevent solo, small firm, and new lawyers from providing lower cost

<sup>11</sup> USA Today, "Dentists under pressure to drill 'healthy teeth' for profit, former insiders allege," available at <u>https://www.usatoday.com/in-</u> <u>depth/news/investigations/2020/03/19/dental-chain-private-equity-drills-healthy-</u> <u>teeth-profit/4536783002/</u> (Mar. 19, 2020); Bloomberg News, "The High-Cost, High-Risk World of Modern Pet Care," available at <u>https://www.bloomberg.com/news/features/2017-01-05/when-big-business-</u> <u>happens-to-your-pet</u> (Jan. 5, 2017) (veterinarians working for corporate entities are heavily urged to "work-up" every case to the max).

<sup>12</sup> <u>https://azbar.org/for-lawyers/practice-tools-management/economics-of-law-practice-in-arizona/</u>

legal services<sup>13</sup> would not also impede LLLP. Without caps or other regulatory assurances, there is little reason to believe LLLP will make a dent in the access to justice gap.

Indeed, a review of the Washington state program, which appears to have licensed 34 LLLT in eight years, suggests LLLP will not be able to provide significantly cheaper services,<sup>14</sup> and not without large subsidy on the regulation end. Specifically, a March 2017 analysis of that program revealed \$473,405.00 in regulatory costs to date up against \$11,188.00 collected in licensing fees.<sup>15</sup> It is not clear from the Petition or the ACJA how the operational costs of this new category of legal provider will be subsidized or sustained.

But the State Bar's primary objection to the LLLP proposal centers around public protection owing to competency concerns. New lawyers are often challenged

<sup>&</sup>lt;sup>13</sup> The experiment of the unsustainable and recently closed ASU Law Group, a nonprofit law firm meant to increase community access to high quality legal services at below-market rates, is instructive as to significant market barriers that are equally likely to limit the impact of LLLP.

<sup>&</sup>lt;sup>14</sup> See Donaldson, supra note 7.

<sup>&</sup>lt;sup>15</sup> Thomas M. Clarke & Rebecca L. Sandefur, Preliminary Evaluation of the Washington State Limited License Legal Technical Program, American Bar Foundation (Mar. 2017), available at <a href="http://www.americanbarfoundation.org/uploads/cms/documents/preliminary\_evaluation\_of\_the\_washington\_state\_limited\_license\_legal\_technician\_program\_03211\_7.pdf">http://www.americanbarfoundation.org/uploads/cms/documents/preliminary\_evaluation\_of\_the\_washington\_state\_limited\_license\_legal\_technician\_program\_03211\_7.pdf</a>.

to provide competent representation due to lack of experience, despite the rigors of law school and the attorney admissions system. LLLP working in the specified practice areas<sup>16</sup> - family law, criminal and civil cases before limited jurisdiction courts, and practice in administrative agencies – will not only have limited education and experience relative to that practice area but will also lack the general legal education and experience needed to "think like a lawyer" and competently represent clients.

For example, in family law, there are often complicated issues even in cases where a QDRO is not required. Division of assets and various benefits requires familiarity with substantive contract, tax, employment and real property law. And client representation in the superior courts will require familiarity and experience with rules and law of evidence. LLLP risk missing important issues or necessary procedures/objections due to lack of generalized legal knowledge to spot them. Mistakes can significantly prejudice family law clients and be lasting and difficult to undo.

Similarly, in criminal law, even in cases not involving incarceration, there can be immediate collateral consequences of a plea, such as with immigration status, employment status, impact on the ability to maintain or enter into a lease, and

# <sup>16</sup> ACJA 7-210(F)(2)

creditworthiness. There are also latent collateral consequences, such as which prior convictions a person will have for purposes of later charges, diversion eligibility, or sentence enhancement. LLLP are not likely to be adequately educated or experienced to spot these issues, and the consequences for criminal clients could be lifelong and devastating.

In civil and administrative matters, entity representation can be complex. Employment matters may implicate state and federal statutes. As may many contract matters. LLLP are not likely to have the education or experience to spot issues related to tendering to insurance companies, attorney fees, respondent superior and vicarious liability, or ensuring an adequate record to preserve issues for appeal.

If the Court is prepared to dispense with the longstanding requirements of a law degree and bar examination for certain courts and practice areas, to increase the number of persons available to provide legal services, the State Bar submits that clients stand a better chance of finding competent representation by increased use of supervised law students and recent law school graduates, who at least have a generalized legal education.

Finally, the State Bar is concerned about the educational requirements proposed for LLLP. In the comparable LLLT program in Washington, LLLT are required to have 45 credit hours of legal studies and 3000 hours of substantive lawrelated work as a paralegal or legal assistant supervised by an attorney prior to licensing. By comparison, the ACJA on LLLP proposes 15 hours of legal studies and 120 hours of experiential learning.

# IV. The ABS and LLLP rule proposals need substantial revision prior to any implementation.

As discussed above, the State Bar believes the ABS and LLLP proposals lack foundation and pose unacceptable risk. However, should the Court proceed with full state experimentation, without any piloting, the State Bar has identified several categories of issues it believes the revised rules create, warranting additional analysis and clarification.

## **A. Protection of Public**

In the interest of preserving minimum standards in the quality and independence of client representation, the State Bar notes the following public protection concerns with the creation and regulation of ABS and LLLP, not meant to be exhaustive:

- Suspended lawyers should not be able to engage in LLLP practice.
- A lawyer working as an LLLP should be required to report any lawyer discipline or suspension to the LLLP Board.
- Any ethical rule or regulation related to LLLP competence should contemplate the lower level of education and the fact that the body of case law on lawyer competence largely arises in malpractice actions,

versus regulation/discipline.

- Beyond mere disclosure, due to much lower educational and licensing requirements, LLLP should be required to carry malpractice insurance as do similarly situated LLLT in Washington.<sup>17</sup>
- Regarding LLLP practice areas, ACJA 7-210(F)(2) should include a reference to statute or rule definition of limited jurisdiction court.
- LLLP should not be permitted to represent Respondents in attorney disciplinary proceedings.
- If LLLP will have client files and trust accounts, conservatorship rules should apply.
- Disability rules should apply to LLLP.
- The LLLP Client Protection Fund (CPF) should be a separate trust from the existing lawyer CPF.
- Suspended lawyers should not be ABS owners/investors or "authorized persons."
- ACJA 7-209(G)(3)(a)(2) should require that ABS Compliance Attorneys be at the level of "authorized person."

<sup>17</sup> <u>https://www.wsba.org/for-legal-professionals/license-renewal/license-renewal-faqs/professional-liability-insurance</u>

- All ABS authorized persons should be fingerprinted for records checks.
- ACJA 7-209(I) regarding ABS reinstatement following suspension or revocation should also apply to surrendered ABS licenses.
- ACJA 7-209(G)(2)(a) should require an ABS to adhere to Arizona Supreme Court rules, in addition to the ACJA code of conduct.
- ACJA 7-209(H)(2)(b) does not adequately limit the activities of a suspended ABS.

# **B.** Scrivener Issues Impacting Clarity and Enforceability<sup>18</sup>

A critical concern with the Petition is that it makes sweeping changes to many of the Rules of Professional Responsibility ("the ERs") and key corresponding ER comments, seemingly in service to the creation and regulation of ABS and LLLP, but without consideration of other, existing lawyer regulation. Some of these concerns are listed below, along with other seeming scrivener issues, not meant to be exhaustive:

- The proposed ER 1.5 eliminates the requirement of joint responsibility for lawyers who share a fee.
- Does the duty of confidentiality apply to ABS nonlawyers providing

<sup>18</sup> If the Petition is granted, the Lawyer Regulation arm of the State Bar specifically seeks the opportunity to assist the Court in redrafting ACJA 7-209(H) and (K) regarding ABS discipline and code of conduct.

exclusively nonlegal services? Should it?

- Are conflicts imputed related to ABS nonlawyer provision of nonlegal services? Should they be? Proposed ER 1.10 is unclear as to how nonlawyer conflicts are evaluated within an ABS.
- ABS and Entity are used interchangeably throughout the proposed rules/code.
- Member is used ambiguously and inconsistently throughout the proposed rules/code.
- Professionalism is not defined.
- Out of state (foreign) lawyers are confusingly defined as nonlawyers.
- Rule 48(d) provides no standard of proof for LLLP.
- ER 5.7 has been eliminated although its contents are not covered elsewhere. This leaves current business structures without any regulation – lawyers could provide law related services that are not distinct from their provision of legal services without being subject to the Rules of Professional Conduct in the course of providing those services. This scenario does not require the formation of an ABS.
- Important instructional comments to numerous ERs, including ERs 1.7, 1.8, 1.17, 5.1, and 5.3, among others, have been deleted. Some content,

moved to the rule, is not reflective of the of the meaning of the comment, or is inadequate to replace existing comments. Due to limited caselaw on ERs, comments to the ERs are often extremely helpful, to lawyers and in lawyer discipline, in interpreting and analyzing the rule.

- ACJA 7-209(H) regarding ABS discipline omits ADPCC, in conflict with Rules 50 and 55. ABS is incorporated in the discipline process, but not sanctions.
- ACJA 7-210(G) regarding discipline of LLLP should cross-reference Rule 54.
- Rule 75(a) should include LLLP members.
- ACJA 7-209(A)'s reference to Rule 31.1(c) should be to Rule 31.1(b).
- ACJA 7-209(D)(3)(b)(3)(b)(i) should include disclosure of ABS working papers to the State Bar.
- ACJA 7-209(D)(6) should indicate the State Bar will carry out its responsibility according to both the Supreme Court Rules <u>and</u> the ACJA code.
- There is no indication as to the disposition of any collected ABS civil fines related to discipline.
- ACJA 7-209(K)(1)(a) is missing conflicts rules, specifically ERs 1.11,

and 1.18.

# **C. Other Impacts and Considerations**

- The Petition if adopted will be a significant departure from Model Rules, impacting the use of ethics opinions and possibly reciprocal admission.
- Existing civil and criminal privilege statutes do not cover LLLP.
- It is unclear whether malpractice carries will insure LLLP under their limited education requirement.

# CONCLUSION

Based on heavy member input<sup>19</sup> and its core mission, and in the interest of preserving minimum standards in the quality and independence of client representation, the State Bar recommends against ABS and LLLP implementation.

If the Court will proceed, the State Bar recommends additional Task Force review of the issues raised herein.

Finally, if the Court will proceed, the State Bar recommends it not do so outside the risk-managed approach of a regulatory sandbox. The America Bar

<sup>&</sup>lt;sup>19</sup> Public comment is a critical component of any rule change and the State Bar notes the stakeholder commentary on this Petition has been unprecedented in volume and has raised many valid concerns with the ABS and LLLP proposals.

Association House of Delegates recently endorsed regulatory reforms to increase access to justice. However, ABA Resolution 115 encouraged states to collect and assess data regarding regulatory innovations both before and after adoption, to ensure proposals are effective in increasing access to justice and protect clients and the public interest.

This final recommendation is informed by the thoughtful "test and evaluate" approach to legal services reform currently underway in Utah<sup>20</sup> and under review in California.<sup>21</sup> As Utah Supreme Court Justice Deno Himonas has stated, Utah's pilot of a regulatory sandbox is "in no way, shape or form just a free-for-all, 'let's open it up to outside ownership of law firms." It is not sufficiently clear to the State Bar why Arizona should not similarly consider a measured approach to the need to update law practice and increase access to services.<sup>22</sup>

<sup>20</sup> <u>http://www.utcourts.gov/utc/rules-comment/2020/04/24/supreme-court-regulatory-reform-proposal-comment-period-closes-july-23-2020/</u>

# <sup>21</sup> Insert footnote after May 14 ATILS vote.

<sup>22</sup> Petitioner cites the legal practices of Canada, Australia, the UK, and Wales to support the proposed changes to the practice of law in Arizona. Although a review of the practice of law in foreign jurisdictions may be informative, foreign practices should be viewed in the context of law firms operating in countries with different laws, norms, and cultures than the United States.

# RESPECTFULLY SUBMITTED this \_\_\_\_\_day of \_\_\_\_\_\_, 2020.

Lisa M. Panahi General Counsel

Electronic copy filed with the Clerk of the Supreme Court of Arizona this \_\_\_\_\_ day of \_\_\_\_\_, 2020.

by: \_\_\_\_\_