



Expert Witness Guide – 2022

Are you a qualified Expert Witness looking for more business with Arizona attorneys?

You're invited to advertise in Arizona Attorney Magazine's Expert Witness Guide.

Advertise to every attorney practicing in Arizona (24,500). 96% of them read Arizona Attorney Magazine and 50% have hired expert witnesses.

You have two options to participate.

OPTION 1 – Display Advertising and listings

You may include your color photo, credentials and experience in a full page, half page or one-third page display ad. All display ads receive free 60-word Listings posted online and in print.

OPTION 2 – 60-word Listings only

Each Listing consists of your contact information, plus a 60-word description of your services in print and online.

All listings will be posted **online** in the State Bar "*Find an Expert*" directory for 12 months *and* appear in the magazine's digital edition. You may add your logo or photo online.

See Current Experts Online:

- Digital edition at www.azbar.org/AZAttorney; click on "2021 Expert Witness Guide"
- Online directory at www.azbar.org/for-lawyers/practice-tools-management/find-an-expert/.

DEADLINE: Reserve your spot by December 1, 2021

How to begin?

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Expert Witness Guide – 2022

SPECS & DEADLINES

Testimonials

"Just know that I ALWAYS want to have my ad in the Expert Witness Guide. I get two-to-three cases every year from your magazine. I have been doing this for 25 years – I just got a call today from your magazine!"

— OSHA/safety/building code expert and consultant

"Yes, I will renew and I have really seen the benefit of your [EXPERT WITNESS GUIDE]. I think I have received four cases from this. Thanks!!!"

— Medical malpractice/surgery /hospital expert

"In the past two months I actually got two calls from AZ attorneys who found me at the print or online AZ Bar Association listings of experts."

— Chemical/toxicology expert

"Thanks for contacting me. Yes, advertising with you works."

Construction expert

"Yes, I've gotten calls from the ad! Good results for sure. I expect to be advertising for many more years to come!"

Insurance expert

Deadlines

SPACE RESERVATION

Wednesday, December 1, 2021

LISTINGS DUE

Friday, December 10, 2021

DISPLAY AD FILES DUE

Tuesday, January 11, 2022

AD SUBMISSION/EMAIL TO

Lisa.Bormaster@staff.azbar.org

Payment

- 1. Email order form and call to pay by credit card: 602-340-7226
- Mail order form with your check to: State Bar of Arizona
 P.O. BOX 842699
 Los Angeles, CA 90084-2699

Form and payment must be received by Friday, December 17, 2021

Ad Specifications & Technical Information

Display Ad Specs

FULL PAGE BLEED SPECS

Bleed: 8.625" W × 11.125" H **Trim:** 8.375" W × 10.875" H **Live Area:** 8" W × 10.50" H

HALF PAGE SPECS

Trim: 7.25" W × 4.75" H

THIRD PAGE SPECS

Trim: 4.75" W × 4.75" H

ACCEPTED FILE FORMATS

High-resolution, 4-color (CMYK) digital files required. Minimum 300 DPI. Images from the Internet NOT accepted.

■ High-resolution Acrobat PDF

Online Ad Specs

DEADLINE

Listing(s) due by Friday, December 10, 2021.

LISTING REQUIREMENTS

Please provide a 60-word description of your services, **PLUS** your contact information: *name, title, company, mailing address, website, email address, phone, fax.*

ONLINE LOGO/PHOTO SPECS

W: Up to 170 PX

H: Not to exceed 200 PX

Best fit is 70 PX tall matching the height of the name/address block.

File types: JPG, GIF or PNG.

NEED DESIGN ASSISTANCE?

Rates are based upon receipt of completed artwork. If you need assistance creating your ad or converting it to an acceptable file format, we offer production services for \$95/hour.



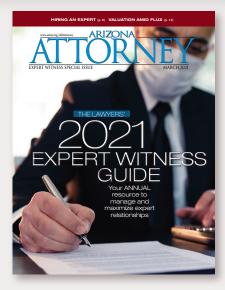


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ORDER FORM

in the 2022 Expert Witness Guide. Please reserve: PREMIUM COVER POSITIONS □ Back Cover (C4), includes 3 free 60-word listings in the Guide and online \$ 2,915 ☐ Inside Front Cover (C2), includes 3 free 60-word listings in the Guide and online \$ 2,855 ☐ Inside Back Cover (C3), includes 3 free 60-word listings in the Guide and online \$ 2,800 **FULL PAGE PREMIUM POSITIONS** Page 1 (First RH pg), includes 3 free 60-word listings in the Guide and online......\$ 2,875 ☐ Page 3, includes 3 free 60-word listings in the Guide and online.....\$ 2,785 □ Page 5, includes 3 free 60-word listings in the Guide and online.....\$ 2,690 STANDARD POSITIONS ☐ Advertorial Full Page (we produce for you), includes 3 free 60-word listings in the Guide and online\$ 2,430 SPECIAL SPREAD POSITIONS ☐ Full Page Center Spread, includes 6 free 60-word listings in the Guide and online \$ 4,670 ☐ Two Facing Full Pages, includes 6 free 60-word listings in the Guide and online \$ 4,580 □ 1/2 Page Facing Spread, includes 3 free 60-word listings in the Guide and online \$ 2,595 ☐ Front Cover Fold Out, 3-Panel (3 pages), includes 9 free 60-word listings in the Guide and online\$ 7,995 ☐ Center Spread Gatefold, 4-Panel (6 pages), includes 18 free 60-word listings __ additional Listing(s) @ \$75 per listing, to add a total of \$ __ ☐ I have supplied the information for my Listing(s) below, and selected the categories from the list on the following page. Listing(s) Only: I would like to purchase Listing(s) only in the 2022 Expert Witness Guide. Each Listing will also be posted online in the State Bar of Arizona "Find an Expert" directory for a full year. __ additional Listing(s) @ \$75 per listing, to add a total of \$ ☐ Additional Offices/Addresses: Flat \$25 for each additional office location added to your listing(s). I have supplied the information for my Listing(s) below, and selected the categories from the list on the following pages. Online Only: ☐ **Add my logo** to all my listing(s) that I have purchased, for a flat \$50. ☐ Add my photo to all my listing(s) that I have purchased, for a flat \$50.

(SIGNATURE)



3 Steps to submit your listing:

(Deadline: Wednesday, December 1, 2021)

- Email the information below to Lisa.Bormaster@staff.azbar.org
- The following must be included for publication:
 - Category
 - Company/Firm Name
 - Address
 - City/State/Zip
 - Phone
 - Fax
 - Contact
 - Email
 - Website
- 3 Create a 60-word Description of your services.

EXPERT INSIGHTS, P.C. (see ad pg. 21) 11445 E. Via Linda, Suite 2-443 Scottsdale, AZ 85259 480-443-9064 Contact: Craig Reinmuth craig@expertinsights.net www.expertinsights.net 30+ years experience and assist in the strategic planning a part of a wide variety of complex commercial & civil litigation beyond e-discovery. Includes cell phones and cloud-based activity. Big 4 accounting firm experience and EnCase certification. Services available nationwide.

☐ Add my CV online (no charge)

Agreed: _

Printed Name:

Company:

Date:

Vour name/firm name



Expert Witness Guide – 2022

Email your 60-word listing to: Lisa.	Bormaster@staff.azbar.org				
Listing Categories (each category = one 60-word listing)					
☐ Accident Analysis/ Reconstruction	☐ Bankruptcy	☐ Computers & Software ☐ Concrete	☐ Economic Damages☐ E-Discovery		
☐ Accident & Aerial Photo	☐ Biomechanics	☐ Construction	☐ Education/School		
Analysis & Mapping	☐ Boating	☐ Construction – Claim	☐ Elder Abuse		
☐ Accounting	☐ Brain Injury	Analysis	☐ Elder Financial Abuse		
Accounting & AuditingMalpractice	☐ Building Codes	☐ Construction – Consulting Inspections	☐ Electrical Engineering		
□ ADA/Disability Discrimination□ Advertising	☐ Business☐ Business Valuation &	☐ Construction – Defects	☐ Electronic Engineering☐ Employment		
☐ Aerial Amusement Parks & Ziplines	Appraisal ☐ Carpentry/Rough Framing	☐ Construction – Electrical☐ Construction – Tile & Stone	□ Employment – COVID-19 Issues		
. ☐ Agriculture	☐ CERCLA/Superfund☐ Cell Phone Forensics	□ Conveyors□ Corporate Restructuring	Employment – Discrimination, Harassment/Retaliation		
☐ Agricultural Equipment	☐ Cell Tower Forensics	☐ Corporate Restructuring &	□ Employment Law		
☐ Airbag Consulting ☐ Aircraft Cabin Air	☐ Cement ☐ Chapter 7 & 11 Bankruptcy	Bankruptcy ☐ Correctional Medicine	☐ Employment – Wage Earning Capacity		
Contamination Alcohol/Drug Addiction	Trustee	Corrosion & Metallurgy	Engineering		
☐ Anesthesiology	☐ Chemical Accident/	Cosmetic Surgery	Engineering – Automotive		
☐ Animal Behavior Consultant	Reconstruction	☐ Crime Scene Analyst	☐ Engineering – Biomechanical		
☐ Apparel	☐ Chemicals & Hazardous	☐ Criminal Justice Consultants	☐ Engineering – Electrical		
☐ Appraisal & Valuation	Materials Chemistry & Chemicals	☐ Criminology/Gangs	☐ Engineering – Geotechnical		
☐ Archaeology	☐ Child Protective Services	☐ Custody Evaluation Prep	☐ Engineering – Mechanical		
☐ Architecture	(CPS)	☐ Cyber Forensics	I⊒ Engineering – Structural		
☐ Athlete Psychological	☐ Child Welfare	☐ Damage Calculation	☐ Environmental		
Impairment	☐ Child/Adolescent Psychiatry	□ Damages Studies & Analyses□ Demography	□ Environmental Engineering□ EPA Regulations		
☐ Attorney & Expert Witness Critiquing	☐ Chiropractic	☐ Demolition	☐ Escrow		
☐ Attorney Discipline	☐ Civil Engineering	☐ Dentistry	☐ Estate Appraisal		
☐ Attorney Fee Disputes ☐ Audio Services & Forensics	□ Civil Litigation□ Cleanrooms	□ Diabetic & Venous Ulcers□ Digital Data Discovery	Ethics and Professional Responsibility		
☐ Auto Appraisal Valuation	☐ Closed Head Injury	☐ Digital Data Recovery	Expert Intelligence Reports		
☐ Automobile Appraisal &	☐ Cloud Forensics	☐ Digital Forensics	Expert Placement Service		
Business Practices	☐ Commercial Law	☐ Dispute Analysis	Expert Referral Service		
☐ Automobile Industry	☐ Commercial Real Estate Brokerage & Financing	☐ Disputed Attorney's Fees	☐ Expert Witness Directories		
Standards & Practices	☐ Commercial Real Estate	DNA Testing Services	☐ Expert Witness Financing		
☐ Automotive Investigations	Lease/Purchase Disputes	☐ Document Examiner	☐ Expert Witness Prep		
□ Aviation□ Background Investigations	☐ Commercial Trucking	☐ Domestic Violence	Expert Witness & Real Estate Advisory Services		
☐ Ballistics	☐ Communication Coaching	☐ Dram Shop	☐ Expert Witness Services for		
☐ Banker & Receivership	☐ Computer Forensics	Drug/Alcohol Testing Services	Litigators		
☐ Banking & Credit	☐ Computers – Information Systems & Software	□ Economics	☐ Expert Witness Websites		

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Listing Categories (each category = one 60-word listing)

☐ Eyewitness Fallibility	☐ Highway Engineering/Traffic	☐ Legal Malpractice	☐ Medical – Orthopedic
☐ Failure Analysis	Engineering	☐ Legal Nurse Consulting	Surgery Medical – Pain
☐ Family Law	☐ Highway Safety	Lender & Lessor Litigation	
☐ Family Law Accounting	☐ Horses	☐ Licensing	☐ Medical – Patient Advocate
☐ Fenestration (Windows &	☐ Hotel	☐ Life Care Planning	☐ Medical – Pathology
Doors)	☐ Hotel/Restaurant Industry	☐ Litigation	☐ Medical – Pediatrics
☐ Fiduciary Duties	☐ Human Factors/Ergonomics	Loss of Earning Capacity	☐ Medical – Plastic & Cosmetic
☐ Fiduciary Liability Damages	☐ Human Resources	Machinery/Industrial	Reconstructive Surgery
☐ Finance	☐ HVAC	Equipment	☐ Medical – Pulmonology
☐ Financial Damage Analysis	☐ Hydrogeology	■ Management	☐ Medical – Sports Injury
☐ Financial Due Diligence	☐ Hydrology/Hydraulics/	Marital Dissolution	☐ Medical – Urology
☐ Fingerprint Identification	Flooding	□ Marketing	☐ Medical – Wounds/ Skin Injuries
☐ Firearms	 Impaired Professional Provider Evaluations 	Mechanical Engineering	☐ Medical Devices
☐ Fire/Explosions		Mediation	
☐ Fire Sprinkler	☐ Incapacitation/Guardianship	☐ Medical	☐ Medical Ethics
☐ Fitness for Duty Evaluation	☐ Independent Medical Exams	Medical – Anesthesiology	☐ Medical Practice Valuation
☐ Flooring	☐ Industrial Hygienist	☐ Medical – Allergy/	☐ Medical Search Firm
☐ Footwear Impression	☐ Insurance	Immunology	☐ Medical Toxicology
Examination	☐ Insurance – Bad Faith	☐ Medical – Allergic/Rheumatic	☐ Medicare/Medicaid Fraud
☐ Forensic Accounting	☐ Insurance – Claims Analysis	Diseases/Pharmocotherapy Complications	Medicare Set-AsideConsultants
☐ Forensic Consultants	☐ Insurance – Construction		
☐ Forensic Engineers/Safety	☐ Insurance – Life & Disability	☐ Medical – Cardiology☐ Medical – Cardiothoracic	☐ Messenger
☐ Forensic Evidence Specialist	☐ Insurance – Personal	Surgery	☐ Metallurgy
☐ Forensic Experts	Property Property 8	☐ Medical – Closed Head Injury	☐ Meteorology
☐ Forensic Genealogy	☐ Insurance – Property & Casualty	☐ Medical – Coding & Billing	Mexican Corporate/Real Estate Law
☐ Forensic Podiatrist/	☐ Insurance Services	☐ Medical – Dementia	☐ Mexico Real Estate
Footprints	☐ Insurance – Standard	☐ Medical – Dental	☐ Mitigation
☐ Forensic Psychiatry	of Care	Malpractice	☐ Mold & Indoor Air Quality
☐ Forensic Psychology	☐ Intellectual Property	□ Medical – Dermatology	☐ Motorcycle Defects
☐ Foundation	☐ Intellectual Property/	☐ Medical – Emergency	· ·
☐ Fraternity	Intangible Assets	Medicine	☐ Naturopathic Medicine
☐ Fraud, Embezzlement	☐ Interpreters/Translators	☐ Medical – Family Medicine/	□ Neurolitigation Analysts□ Neuropsychologist
& Theft	☐ Investigations	Geriatrics	
☐ Gambling Addiction	☐ Investments	Medical – Hand Surgeon	□ Nursing
☐ Geotechnical Engineer	☐ Jury Consulting	Medical – Head Injury	□ Nursing Home Administration
☐ Geriatric Psychiatry	☐ Labels & Warnings	Medical – Health Benefits	Occupational/Environmental Medicine
☐ Golf Course Safety	☐ Laboratory Testing & Analysis	Fraud & Abuse	☐ Oil & Gas Facilities
☐ Greek Fraternity	☐ Landlord/Tenant Disputes	Medical – Internal Medicine	☐ Oil & Gas Properties
☐ Groundwater Contamination	☐ Landscape Architecture	Medical – Legal Consulting	☐ Ophthalmology
☐ Handwriting Expert	☐ Laser 3D Scanning	Medical – Malpractice	
☐ Hazardous Materials	☐ Law Enforcement	Medical – Neurology	☐ Ophthalmology/Vision
☐ Head Injury	☐ Legal Ethics	☐ Medical – Obstetrics &	☐ Opinion Research/Surveys
☐ Health Care	☐ Legal/Judicial Ethics	Gynecology	☐ Orthopedic Surgeon
☐ Hedonic Damages		Medical – Oncology	Continued on n

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INprint



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Listing Categories (each category = one 60-word listing) OSHA Regulations Psychiatry □ School Safety Consultant □ Transaction Disputes Paint & Coatings Psychology Security ☐ Trial Strategy/Coaching Patents Questioned Document ☐ Security – Premise Liability □ Trademarks Examination □ Payroll Services ☐ Security - Special Events ☐ Trial Attorney Coaching Radiology (Sports & Entertainment) □ Pediatric Dentistry ☐ Trial Consultant □ Real Estate □ Security Technology Personal Injury □ Trucking ☐ Real Estate – Appraisal □ Sexual Harassment/ □ Personal Injury/Wrongful □ Trust & Estates & Consultation Discrimination Death/Wrongful Termination □ Trust & Probate Fraud ☐ Real Estate - Appraisal & ■ Shareholder/Partner Pharmacy ☐ Trustee's Sales & Title Valuation Disputes □ Photography & **Procedures** ☐ Real Estate - Commercial Software Photoanalysis ☐ Undue Influence Brokerage ■ Software & Systems ☐ Plastic & Cosmetic Valuations ☐ Real Estate - Commercial ■ Software Licensing & Reconstructive Surgery ■ Video Forensics Lease/Purchase Dispute Systems Contracting Plumbing □ Violence Risk Assessment ☐ Real Estate - Property ☐ Sports & Recreation □ Police Misconduct ■ Video Services & Forensics Management Stairs Police Policy □ Vision ☐ Real Estate – Residential ☐ Statistics/Research ☐ Police Policy, Procedures Brokerage Vocational Evaluation ☐ Stigma/Disclosure Real & Tactics ☐ Real Estate - Special Vocational Experts Estate Issues & Valuations ☐ Police – Use of Force Commissioner ■ Vocational Rehabilitation Structural Engineering Political Districting/ □ Receivership ■ Warnings & Labels Redestricting Supplement Expert ☐ Rehabilitation Specialist -■ Wastewater/Sewer Polygraph ☐ Surety & Fidelity Claims **Physiatrist** Water Damage Premise Liability Surety Bonds □ Residential Construction Water Supply Studies □ Pressure Ulcers/Bed Sores Surgery ☐ Residential Real Estate ■ Water Wells Issues ☐ Prison/Jail Doctor Swat & Sniper □ Restaurant/Hotel ■ Weather & Climate Private Investigations □ Tax Retaining Walls ☐ White Collar Crime Probate Law □ Telecommunications ☐ Roadway Design & ■ Witness Preparation □ Product Failure Traffic Engineering □ Telecommunications/ Disaster Recovery ■ Wood Science □ Product Liability ■ Roofing & Waterproofing □ Testamentary Capacity ■ Workers' Compensation ☐ Professional Services/Trial ☐ Safes & Security Containers Presentation ☐ Title Insurance ■ Workers' Compensation – Safety COVID-19 Issues ☐ TMJ Property Investigations ■ Safety – Premise Liability ■ Wounds □ Property Management ■ Toxicology

If you don't see a category that accurately describes your product or services, please feel free to suggest one.

☐ Safety - Workplace

■ Workplace Safety



Expert Witness Five Step Marketing Plan

To market your services as an Expert Witness, the State Bar of Arizona offers a five-step integrated marketing program that will reach every attorney in the State of Arizona.

The marketing plan features several levels of visibility and can be tailored to fit a variety of budgets.

INprint

Arizona Attorney Magazine | Annual Expert Witness Guide, March 2022

Place your ad in the Expert Witness Guide published each March. (Includes the digital edition, posted online at azbar.org.)

OPTION 1: Display ad with your photo

Sizes: Full page; half page; one-third page, rates vary; includes Listing(s)

OPTION 2: 60-word Listing(s) only: \$285/category

See the current Expert Witness Guide online (digital edition version): go to www.azbar.org/AZAttorney and click on "2021 Expert Witness Guide".

Deadline: Wednesday, December 1, 2021.

2 Arizona Attorney Magazine | Monthly Issues

Place your ad to appear each month, delivered to every attorney in the state:

OPTION 1: Display ad with your photo

Sizes: Full page; half page; one-third page, rates vary; includes full color

OPTION 2: Classified advertisement (priced by the word; \$30 minimum per month)

■ Please refer to the *Arizona Attorney Magazine* media kit for more information.

Deadline: Two months prior to publication month. (Exact deadlines are listed in the media kit.)

ONline

"Find An Expert" Directory | Expert Witness Listing, 12 months

All expert listings appear Online in the category(s) you select. Listings consist of a header with your contact information, plus a 60-word description of your services.

ONLINE "Find An Expert" Directory: Your listing will be posted online at azbar.org for a full year in the "Find An Expert" Directory. Pre-payment required.

Rate: \$285 for a full year, for the first category.

- Add unlimited additional categories: \$75 each.
- Add your Logo and photo online to an unlimited number of listings, flat \$50 each.
- Annual rate is pro-rated if start date is after January 1.

INperson

State Bar Annual Convention | Phoenix, June 27–29, 2022

Have an exhibit booth at the Convention; 1,400 attorneys attend

Booth includes three full days of exhibiting and tickets to select Convention lunches and evening social events to help you take advantage of the opportunities to connect with attorneys.

Exhibitor booth also includes a free half-page ad which will reach every attorney and judge in Arizona. Standard Booth Package: \$2,995

Deadline: February 3, 2022.

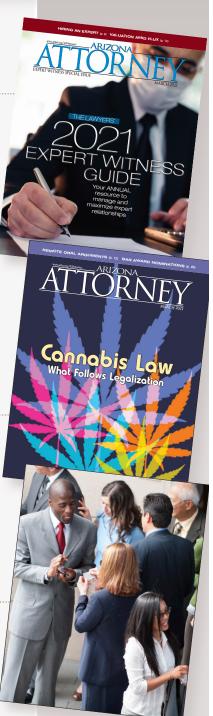
5 Sponsor Networking Events and State Bar CLE Seminars

Sponsor a CLE seminar by specific Law Practice Area, or a networking event

Sponsorships include your tabletop display in the room, pre-event promotion, opportunity to distribute your information, networking with attorneys, and more.

- Rates range from \$400 to \$3,500, based on event.
- Events include Family Law, Construction Law, Probate, and more. Ask for a complete list.

Deadlines: Vary based on event.



Lisa Bormaster Fontes Advertising Manager

P 602,340,7230

F 602.416.7430

EΜΔΙ

Lisa.Bormaster@staff.azbar.org

www.azbar.org

