

Ŧ, Total members including judicial, retired, inactive and in-house counsel







5,526 Attendance at AZCLE® seminars





serving and protecting the public

Dear Members:

Access to justice was in the forefront during my tenure as president of the State Bar. Our staff followed through in delivering on promises made by my predecessors, fellow governors, and Bar staff to increase access to legal assistance by the historically underserved segments of our population. The Find-a-Lawyer online platform was launched in May 2018 and offers a simple way for the public to find legal help in three easy—and free—steps.

Even with significant progress this year, there are still many opportunities to further the Bar's mission of serving and protecting the public. This year's annual report highlights some of the good work your State Bar has accomplished.

The Senior Lawyers Task Force I appointed at the start of my term has released its report and recommendations. Initiatives include empowering our young lawyers through mentorships with senior lawyers, providing resources for members transitioning out of the practice of law,



and having senior lawyers become more involved in pro bono representation to help bridge the justice gap. There will be more information to come on these programs.

As my term as president nears its end, I thank you for the role you play in fulfilling the Bar's mission by representing your clients with competence, integrity, and professionalism. I am proud to call you my colleagues—together we will build a greater legal community in Arizona. I am honored to have served as your

Jeff Willis State Bar of Arizona President

Warmest regards,

STATE BAR BOARD OF GOVERNORS

president.

PRESIDENT	Jeffrey Willis
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STATE BAR

ANNUAL REPORT 2018

- Access to Justice
- Provided the public 1,135 free legal consultations, with the help of 104 volunteer lawyers, via *Let Joe Know Ask a Lawyer Phone Banks*, Arizona StandDown, Law Day Legal Aid Clinics, and Glendale Stand Up
- Collaborated with Arizona Foundation for Legal Services & Education on the Modest Means Project by providing low-cost training to legal aid attorneys and volunteers who provide low-cost legal assistance to individuals who do not qualify for free legal services.
- Consumer brochures produced by the State Bar, which have great information on topics such as divorce and employment, were viewed more than 125,000 times online. 3,700 copies were also mailed to libraries, law firms, and courts.

Competency

- The State Bar's Continuing Legal Education Department continues to lead the way in lawyer training with 15,526 registrations for in-person, OnDemand and other distance learning seminars
- AZCLE[®] helped improve member skills in areas ranging from emerging technology to ethics and specific practice areas like Indian Law
- The State Bar's 2018 CLE catalog offered 445 hours of live and in-person seminars, including 130 hours of ethics training
- AZCLE® partnered with organizations including Arizona Chapter of the American Academy of Matrimonial Lawyers, Arizona Foundation for Legal Services & Education, Yavapai County Bar Association, Step Up to Justice, American Planning Association – Arizona Chapter, Rocky Mountain Land Use Institute, Tribal In-House Counsel Association, Arizona State University – Sandra Day O'Connor College of Law, Arizona Women Lawyers Association (Northern Chapter), Sports Lawyer Association, and Coconino County Bar Association to offer seminars throughout Arizona
- 662 professionals volunteered to act as faculty and share their expertise for the various CLE programs the Bar has to offer
- 298 members who needed assistance with the business side of helping clients and running their practices called Practice 2.0, our practice management hotline, for advice by phone; an additional 47 lawyers received in-depth personal consultations
- An additional 316 attorneys called to get help from the Bar's Trust Account Hotline
- The State Bar creates and publishes top-quality legal publications. In 2018, members purchased more than 2,500 titles. To ensure State Bar publications are current, seven Arizona attorneys volunteered to update two existing publications and create one new title.

Ethics

- The Ethics Hotline is accessible to members every day, free of charge—an invaluable resource to lawyers needing outside ethics advice, including solo and small-firm practitioners. In 2018, in-house and volunteer attorneys responded to 2,383 calls and answered 341 questions pertaining to client confidentiality and addressed 620 conflict of interest conundrums. Other trending topics included terminating representation, reporting misconduct, and duties owed by lawyers to their former clients.
- In-house attorneys provided the ethics component in more than 36 CLE seminars, providing ample CLE options for members to comply with MCLE requirements.

STATE BAR ANNUAL AWARD RECIPIENTS

Professionalism

- Members facing a personal crisis have access to the State Bar's Member Assistance Program. In 2018, hotline staff and volunteers responded to 30 requests.
- The Bar Leadership Institute helps develop future leaders in the legal community. The 2018 class of 16 graduates completed two community service projects designed to support the Bar's mission to serve and protect the public. Graduates continue to serve through participation in the Board of Governors, judiciary, legislature and other community organizations.
- Engaged over 9,000 members by supporting 30 Sections, organized around substantive practice areas, and the Young Lawyers Division. State Bar sections produce hundreds of hours of continuing education, provide networking and engagement opportunities and provide a forum for the ongoing discussion of law.
- The Arizona Supreme Court requires the State Bar to ensure that all members have met their mandatory continuing legal education requirement. In 2018, Bar staff processed 17,497 affidavits, with more than 90% of members filing on time—avoiding late fees.

Notable Highlights

- The Bar's Public Service Center launched Find-a-Lawyer on May 1. It's an interactive client-matching portal connecting consumers with lawyers for free in three easy steps. Find-a-Lawyer experienced an impressive start with more than 3,000 client cases posted in the system with more than 2,000 receiving attorney applications.
- Member Services offered, as a member benefit, a free 75-minute program, Sexual Harassment: Changing the Conversations. The nationally broadcasted program was watched at law firms, bar associations, and by judges and court staff. The program provided a clinical analysis of the nature of sexual harassment, offered scenario-based discussions used as teaching tools for use in any industry, and provided varied perspectives.
- The Arizona Society of Association Executives recognized Arizona Attorney's Daily 5 newsletter for Excellence in Communications. It also presented an award to the Bar's Find-a-Lawyer program for Excellence in

External Affairs.

- Graduates of the Bar Leadership Institute held a summit to discuss challenges, set priorities, and propose solutions to address barriers to attorney advancement.
- The Client Protection Fund puts money back into the hands of consumers who lost funds because of dishonest lawyers. In 2018, 62 clients received a total of \$547,906.



ANNUAL REPORT 2018

For a complete report of the Bar's finances, go to:

Bar's expenses in 2018

http://www.azbar.org/ AboutUs/Financial Statements

FINANCES

What Does It Cost the State Bar to...

Operate the Conservatorship Program?

The State Bar maintains the Conservatorship Program to protect clients of attorneys who have died, been disbarred or abandoned their practice without an adequate succession plan. The program takes possession of client files for safekeeping and return, and it assumes responsibility of IOLTA funds to ensure proper disbursement. In 2018, the program wound down 11 law practices, returned over \$164,000 in IOLTA funds, and properly safeguarded 1,200 client files. It cost the State Bar \$145,755 to operate, including storage fees, contract labor for moving/retrieval services, and other overhead expenses.

Publish *Arizona Attorney* Magazine?

Arizona Attorney magazine is published 11 times per year by the State Bar of Arizona. It has long been considered one of the Bar's most valuable member benefits with its award-winning legal content and appealing design. In 2018, it cost \$789,881 to produce the magazine—including overhead. Advertising revenue totaled \$982,045, resulting in \$194,164 in revenue for the Bar. Even at a minimum price of \$10 per subscription, it brought an additional value of \$235,670 to our members in 2018.

Operate the Fee Arbitration Program?

The State Bar of Arizona's Fee Arbitration Program is a proven valuable resource for attorneys and consumers. This is a free and voluntary service that allows Bar members and their clients to reach an agreement when fees over \$500 are the primary issue. The program is staffed by one fulltime employee and a 60-member volunteer group, with each member working independently on a specific case. The total cost of the Fee Arbitration Program, including overhead, was \$146,348. If the 158 petitions filed in 2018 went through a private arbitration service, the filing fees alone could have been \$245,000 (est. \$1,500 per case). And that doesn't include hourly fees for the 44 awards that were made last year.

<u>*16,792,188</u>

Bar's income in 2018